

# **SIA GROUP FINANCIAL RESULTS**

**For Q1 FY2012-13  
Ended 30 June 2012**

197200078R

# **PARENT AIRLINE COMPANY Q1 FY2012-2013 Results**

197200078R

# PARENT AIRLINE COMPANY

## Q1 2012-13

SINGAPORE AIRLINES 

	<u>Q1</u> <u>2012-13</u>	<u>Q1</u> <u>2011-12</u>	<u>Better/</u> <u>(Worse)</u> <u>(\$M)</u>	<u>Better/</u> <u>(Worse)</u> <u>%</u>
Total Revenue (\$ M)	3,103.9	2,902.4	201.5	6.9
Total Expenditure (\$ M)	3,019.0	2,938.0	(81.0)	(2.8)
-- Fuel cost	1,243.2	1,214.3	(28.9)	(2.4)
-- Fuel hedging loss/(gain)	24.5	(9.7)	(34.2)	n.m.
-- Non-fuel expenditure	1,751.3	1,733.4	(17.9)	(1.0)
Operating Profit/(Loss) (\$ M)	84.9	(35.6)	120.5	n.m.
Operating Profit/(Loss) Margin (%)	2.7	(1.2)	-	3.9 pts

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SINGAPORE AIRLINES 

# PARENT AIRLINE COMPANY

## Q1 2012-13

SINGAPORE AIRLINES 

	<u>Q1</u> <u>2012-13</u>	<u>Q1</u> <u>2011-12</u>	<u>Change</u> <u>%</u>
Revenue Passenger-km (M)	23,038.9	21,014.1	+9.6
Available Seat-km (M)	28,986.6	27,780.9	+4.3
Passenger Load Factor (%)	79.5	75.6	+3.9 pts

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SINGAPORE AIRLINES 

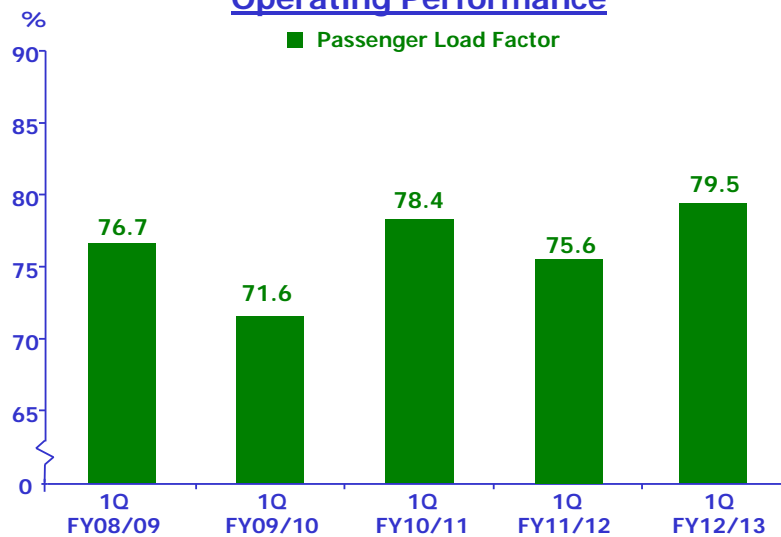
# PARENT AIRLINE COMPANY Q1 2012-13

	<u>Q1</u> <u>2012-13</u>	<u>Q1</u> <u>2011-12</u>	<u>Change</u> <u>%</u>
Pax Yield – include fuel surcharge (¢/pkm)	11.4	11.8	-3.4
Passenger Unit Cost (¢/ask)	9.2	9.2	-
Passenger Breakeven Load Factor (%)	80.7	78.0	+2.7 pts
Passenger Load Factor (%)	79.5	75.6	+3.9 pts
Passenger Load Factor Spread (% pts)	-1.2	-2.4	+1.2 pts

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# PARENT AIRLINE COMPANY Q1 2012-13

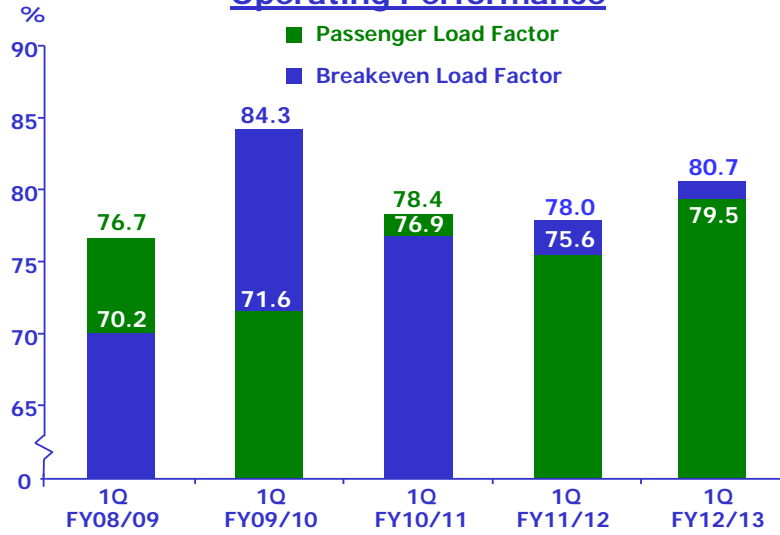
## Operating Performance



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# PARENT AIRLINE COMPANY Q1 2012-13

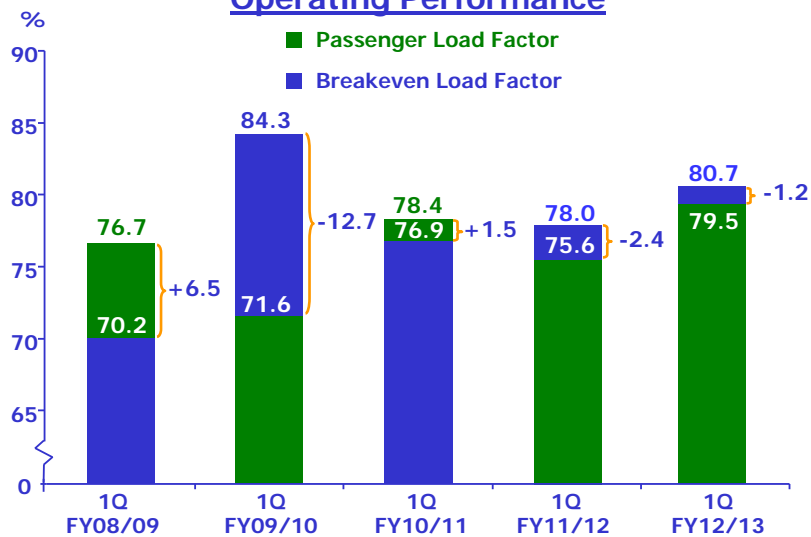
## Operating Performance



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# PARENT AIRLINE COMPANY Q1 2012-13

## Operating Performance

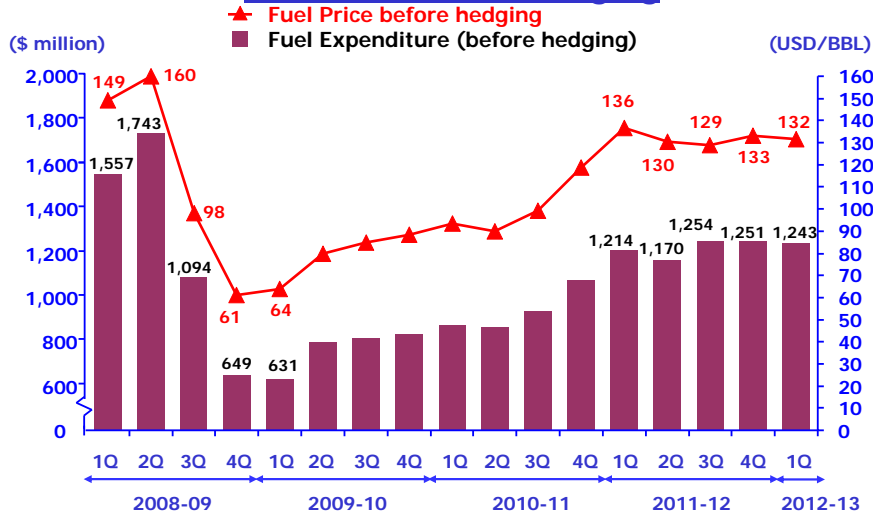


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# PARENT AIRLINE COMPANY Q1 2012-13



## Fuel Price Before Hedging



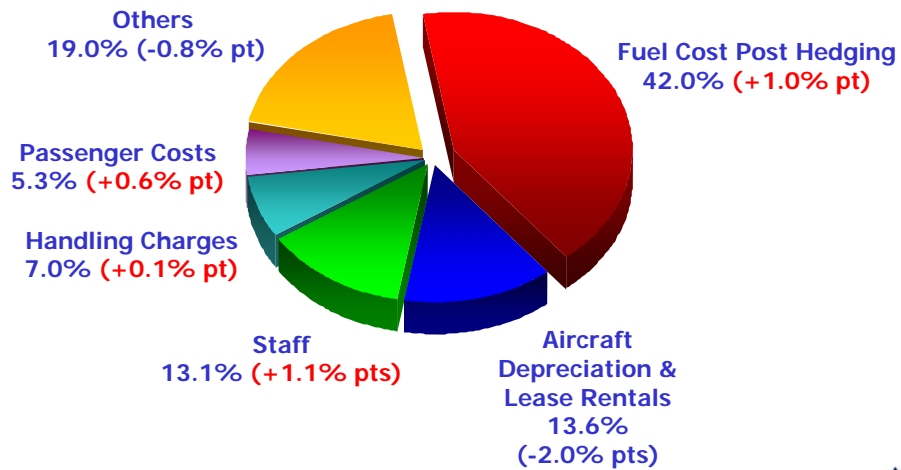
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# PARENT AIRLINE COMPANY Q1 2012-13



## Cost Composition

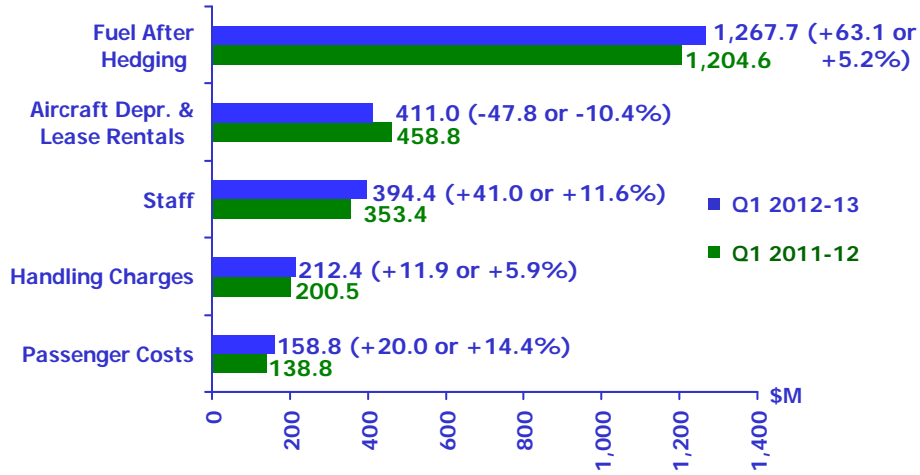


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# PARENT AIRLINE COMPANY Q1 2012-13

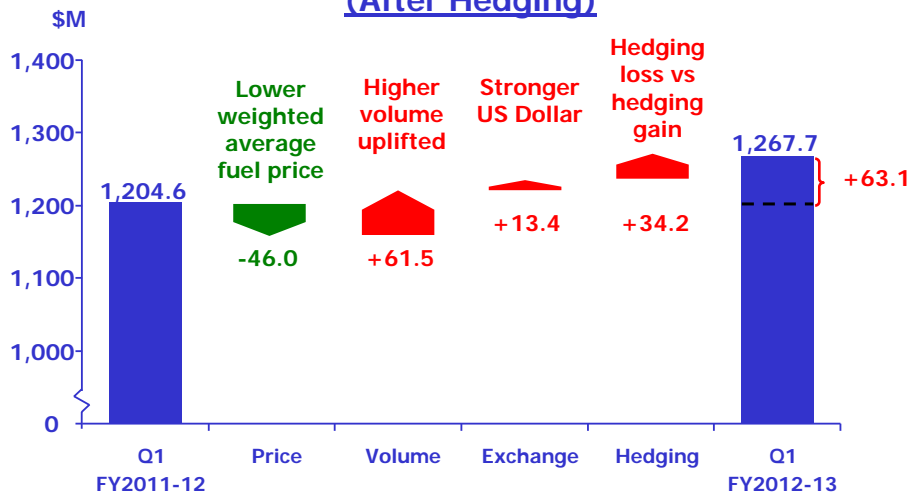
## Top 5 Expenditure Breakdown



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# PARENT AIRLINE COMPANY Q1 2012-13

## Composition of Increase in Fuel Cost (After Hedging)

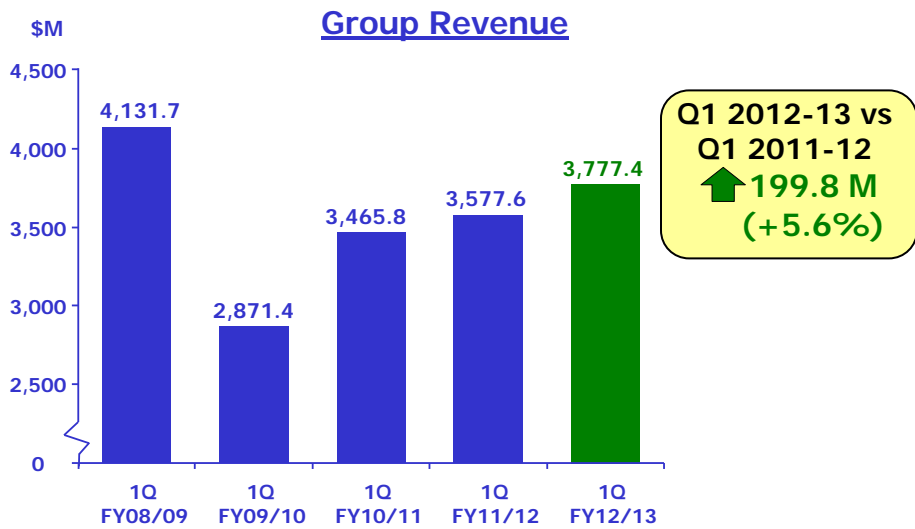


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# THE GROUP Q1 FY2012-2013 Results

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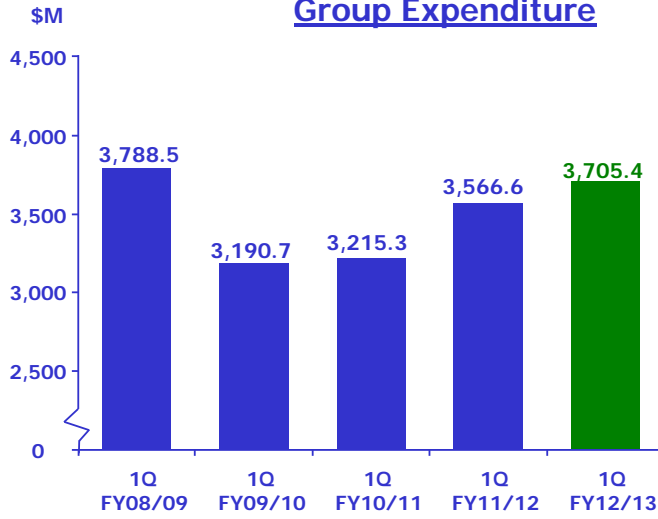
## SIA GROUP Q1 2012-13




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# SIA GROUP Q1 2012-13

## Group Expenditure

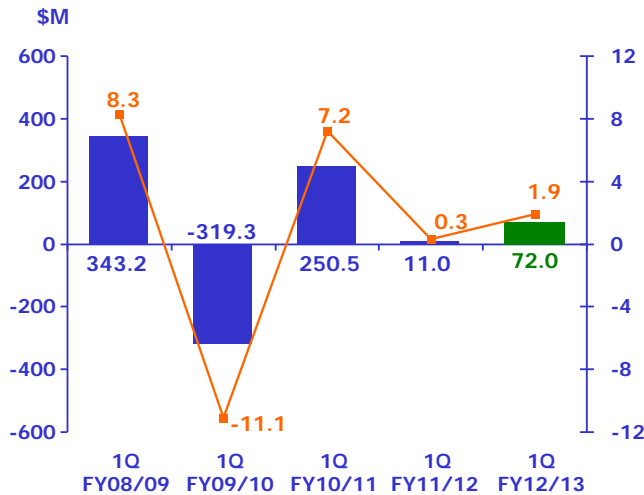


Q1 2012-13 vs  
Q1 2011-12  
 **138.8 M**  
**(+3.9%)**

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# SIA GROUP Q1 2012-13

## Group Operating Profit



Operating Profit  
 **\$61.0 M**

Operating Profit Margin  
**+1.6% pts**

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# SIA GROUP Q1 2012-13

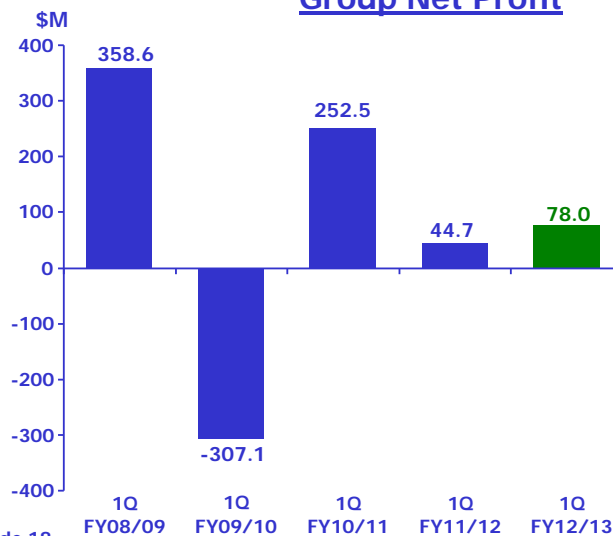
## Group Operating Profit

	<u>1Q 12/13</u> (\$ M)	<u>1Q 11/12</u> (\$ M)	<u>Better/(Worse)</u> (\$ M)	<u>Better/(Worse)</u> (%)
SIA	84.9	(35.6)	120.5	n.m.
SIAEC	34.4	34.7	(0.3)	(0.9)
SilkAir	18.1	20.9	(2.8)	(13.4)
SIA Cargo	(49.0)	(13.5)	(35.5)	n.m.
Scoot	(12.5)	-	(12.5)	n.m.
Others	(3.9)	4.5	(8.4)	n.m.
<b>Group Total</b>	<b>72.0</b>	<b>11.0</b>	<b>61.0</b>	<b>n.m.</b>

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# SIA GROUP Q1 2012-13

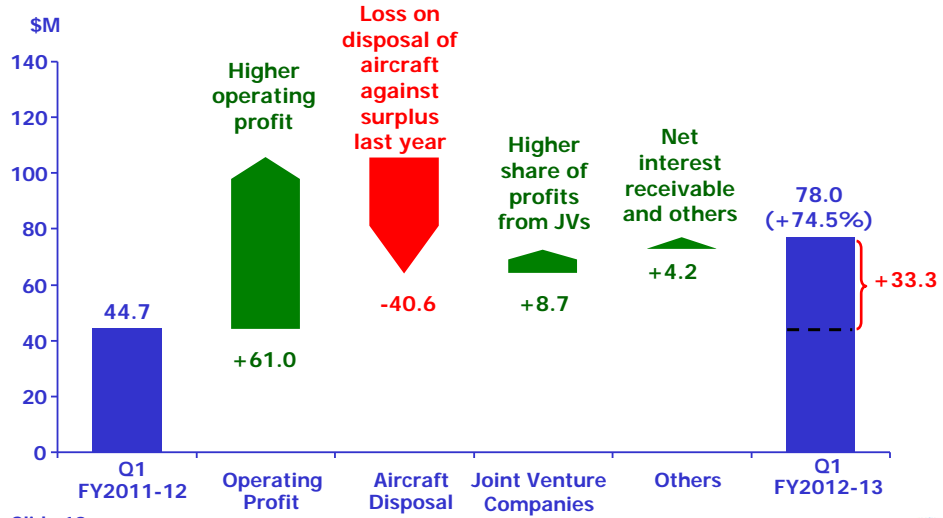
## Group Net Profit



Q1 2012-13 vs  
Q1 2011-12  
↑ 33.3 M  
(+74.5%)

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**Group Profit Attributable to Owners of the Parent**



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