

SIA GROUP FINANCIAL RESULTS

**For FY2013-14
Ended 30 June 2013**

197200078R

PARENT AIRLINE COMPANY Q1 FY2013-2014 Results

197200078R

PARENT AIRLINE COMPANY Q1 2013-14

SINGAPORE AIRLINES 

	<u>Q1</u> <u>2013-14</u>	<u>Q1</u> <u>2012-13</u>	<u>Better/</u> <u>(Worse)</u> <u>(\$M)</u>	<u>Better/</u> <u>(Worse)</u> <u>%</u>
Total Revenue (\$ M)	3,159.7	3,103.9	55.8	1.8
Total Expenditure (\$ M)	3,070.8	3,019.0	(51.8)	(1.7)
-- Fuel cost	1,170.6	1,243.2	72.6	5.8
-- Fuel hedging loss	35.3	24.5	(10.8)	(44.1)
-- Non-fuel expenditure	1,864.9	1,751.3	(113.6)	(6.5)
Operating Profit (\$ M)	88.9	84.9	4.0	4.7
Operating Profit Margin (%)	2.8	2.7	-	0.1 pt

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SINGAPORE AIRLINES 

PARENT AIRLINE COMPANY Q1 2013-14

SINGAPORE AIRLINES 

	<u>Q1</u> <u>2013-14</u>	<u>Q1</u> <u>2012-13</u>	<u>Change</u> <u>%</u>
Available Seat-km (M)	30,008.7	28,986.6	+3.5
Revenue Passenger-km (M)	23,397.6	23,038.9	+1.6
Passenger Load Factor (%)	78.0	79.5	-1.5 pts

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SINGAPORE AIRLINES 

PARENT AIRLINE COMPANY

Q1 2013-14



	<u>Q1</u> <u>2013-14</u>	<u>Q1</u> <u>2012-13</u>	<u>Change</u> <u>%</u>
Pax Yield – include fuel surcharge (¢/pkm)	11.1	11.4	-2.6
Passenger Unit Cost (¢/ask)	9.1	9.2	-1.1
Passenger Breakeven Load Factor (%)	82.0	80.7	+1.3 pts

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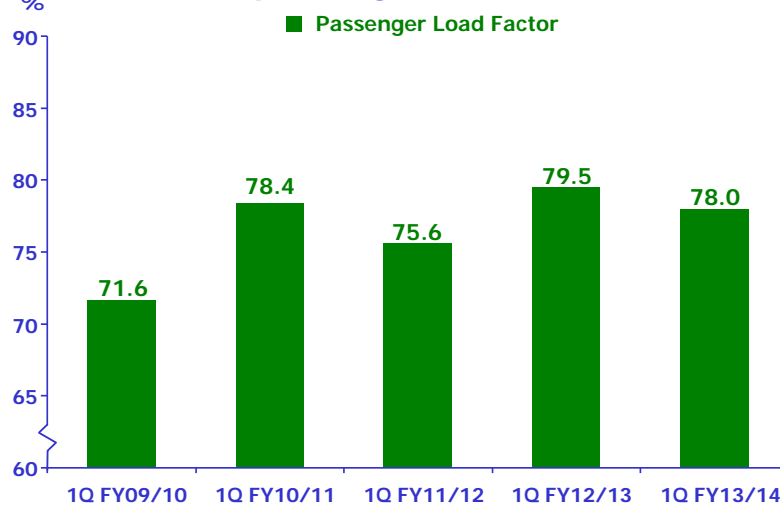


PARENT AIRLINE COMPANY

Q1 2013-14



Operating Performance

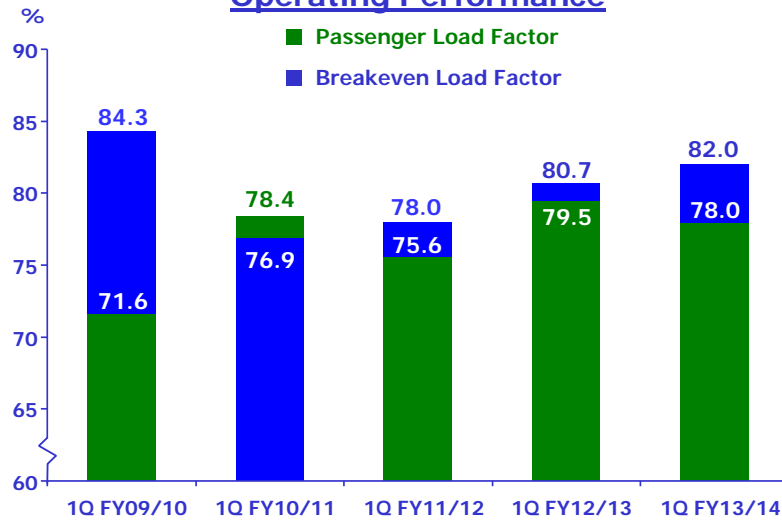


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PARENT AIRLINE COMPANY Q1 2013-14

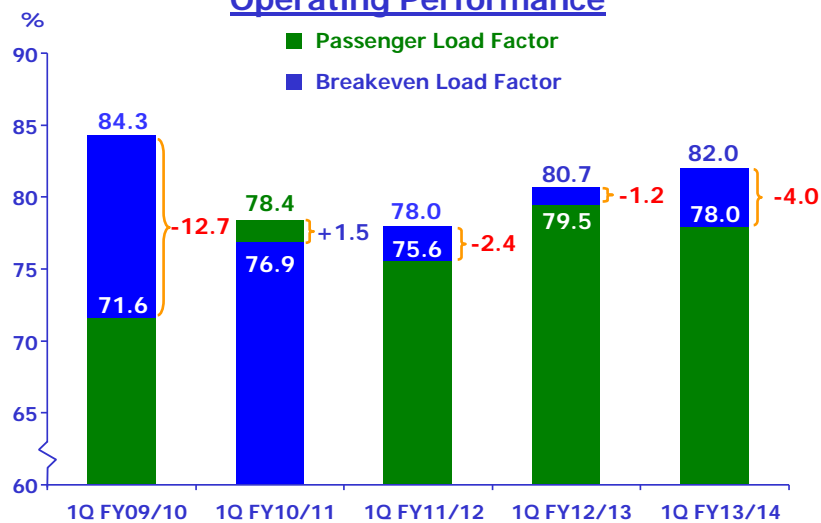
Operating Performance



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PARENT AIRLINE COMPANY Q1 2013-14

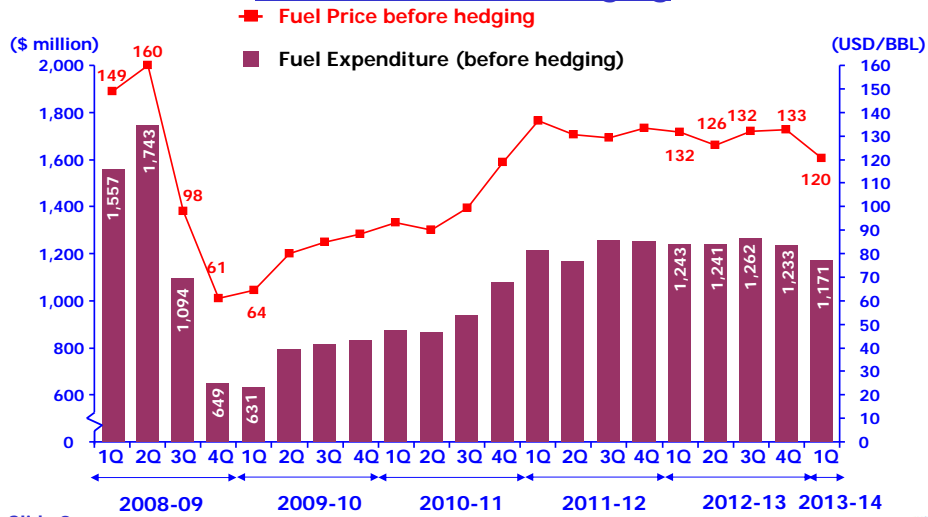
Operating Performance



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PARENT AIRLINE COMPANY Q1 2013-14

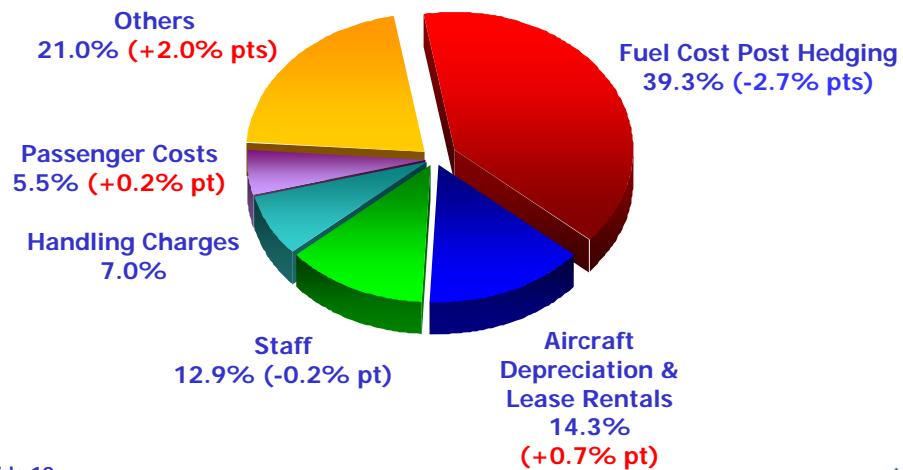
Fuel Price Before Hedging



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PARENT AIRLINE COMPANY Q1 2013-14

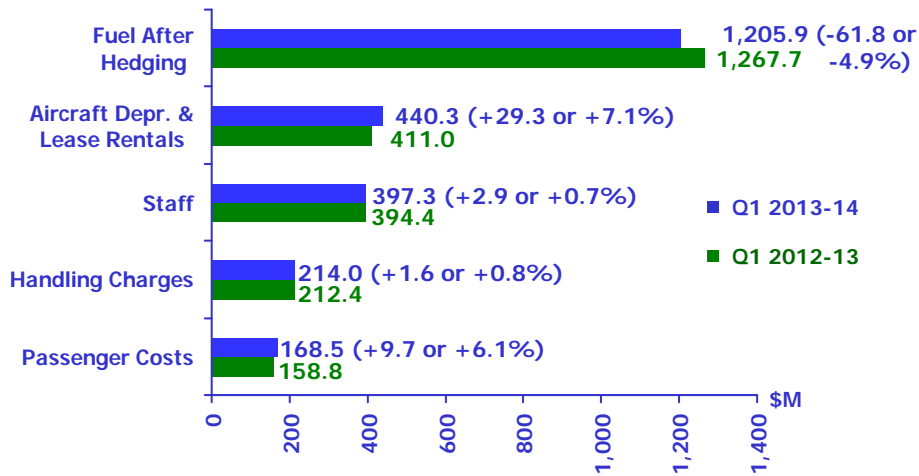
Cost Composition



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PARENT AIRLINE COMPANY Q1 2013-14

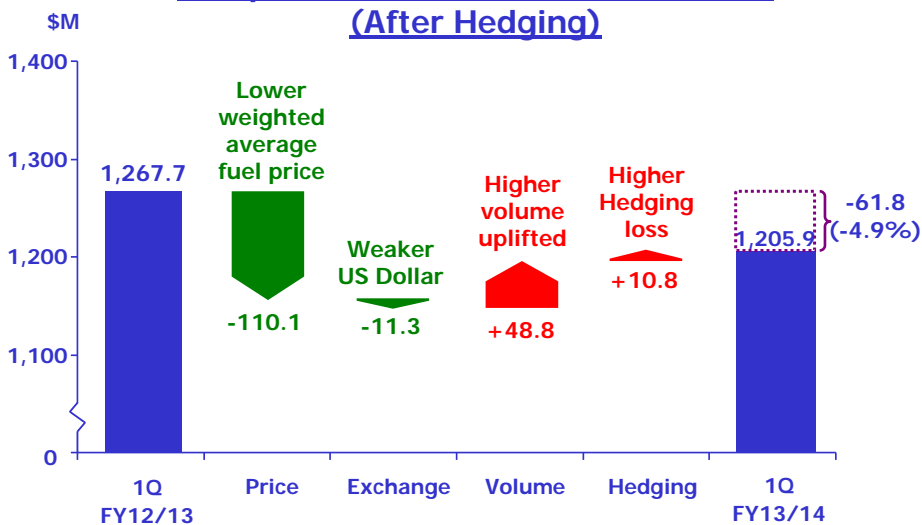
Top 5 Expenditure Breakdown



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PARENT AIRLINE COMPANY Q1 2013-14

Composition of Decrease in Fuel Cost (After Hedging)



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STAFF COMMUNICATION SESSION



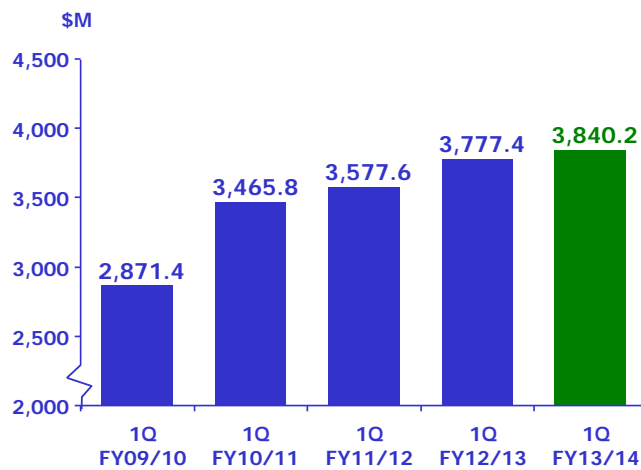
THE GROUP Q1 FY2013-2014 Results

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SIA GROUP Q1 2013-14



Group Revenue



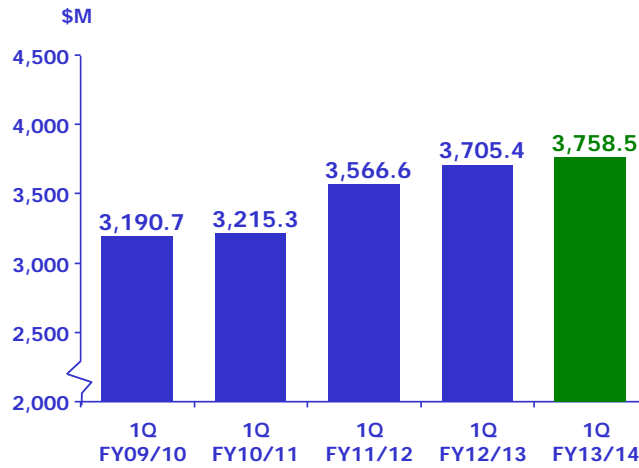
Q1 2013-14 vs
Q1 2012-13
↑ \$62.8 M
(+1.7%)

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SIA GROUP Q1 2013-14

Group Expenditure

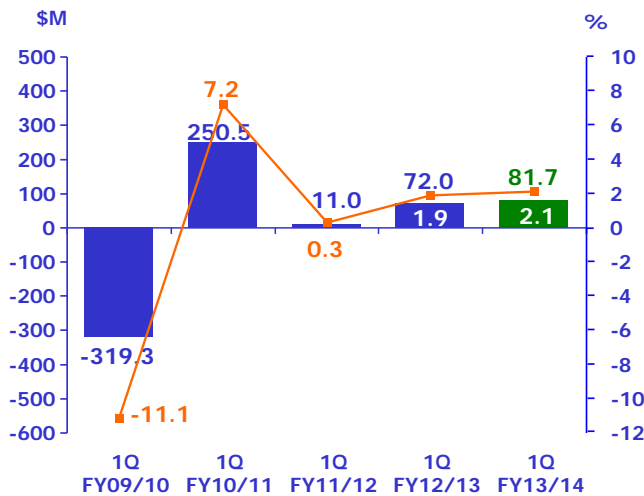


Q1 2013-14 vs
Q1 2012-13
↑ \$53.1 M
 (+1.4%)

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SIA GROUP Q1 2013-14

Group Operating Profit



Operating Profit
↑ \$9.7M
 (+13.5%)

Operating Profit Margin
 +0.2% pt

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SIA GROUP Q1 2013-14

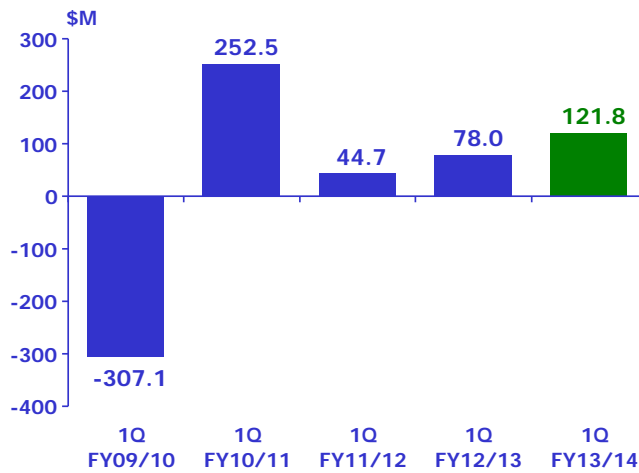
Group Operating Profit

	<u>1Q 13/14</u> <u>(\$ M)</u>	<u>1Q 12/13</u> <u>(\$ M)</u>	<u>Better/(Worse)</u> <u>(\$ M)</u>	<u>Better/(Worse)</u> <u>(%)</u>
SIA	88.9	84.9	4.0	4.7
SIAEC	27.7	34.4	(6.7)	(19.5)
SilkAir	14.4	18.1	(3.7)	(20.4)
SIA Cargo	(40.4)	(49.0)	8.6	17.6

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SIA GROUP Q1 2013-14

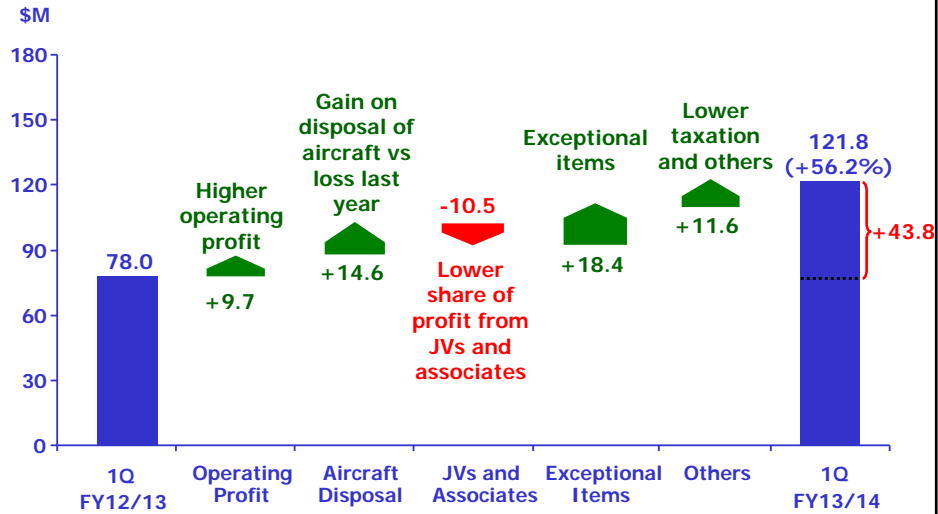
Group Net Profit



Q1 2013-14 vs
Q1 2012-13
 \$43.8 M
 (+56.2%)

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Group Profit Attributable to Owners of the Parent



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Thank You