



# **SIA GROUP FINANCIAL RESULTS**

**Q3 FY2012-13  
Ended 31 December 2012**

197200078R



**PARENT AIRLINE COMPANY  
Q3 FY2012-2013  
Results**

197200078R

## PARENT AIRLINE COMPANY Q3 2012-13

SINGAPORE AIRLINES



	<u>3Q</u> <u>2012-13</u>	<u>3Q</u> <u>2011-12</u>	<u>Better/ (Worse)</u> <u>(\$ M)</u>	<u>Better/ (Worse)</u> <u>%</u>
Total Revenue (\$ M)	3,143.3	3,118.1	25.2	0.8
Total Expenditure (\$ M)	3,056.5	2,981.4	(75.1)	(2.5)
-- Fuel cost	1,261.8	1,254.0	(7.8)	(0.6)
-- Fuel hedging gain	(17.6)	(0.2)	17.4	n.m.
-- Non-fuel expenditure	1,812.3	1,727.6	(84.7)	(4.9)
Operating Profit (\$ M)	86.8	136.7	(49.9)	(36.5)
Operating Profit Margin (%)	2.8	4.4		(1.6) pts

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SINGAPORE AIRLINES



## PARENT AIRLINE COMPANY Q3 2012-13

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	<u>3Q</u> <u>2012-13</u>	<u>3Q</u> <u>2011-12</u>	<u>Change</u> <u>%</u>
Available Seat-KM (M)	30,065.0	28,732.2	+4.6
Revenue Passenger-KM (M)	23,828.3	22,185.4	+7.4
Passenger Load Factor (%)	79.3	77.2	+2.1 pts

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# PARENT AIRLINE COMPANY

## Q3 2012-13

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	<u>3Q</u> <u>2012-13</u>	<u>3Q</u> <u>2011-12</u>	<u>Change</u> <u>%</u>
Pax Yield - include fuel surcharge (¢/pkm)	11.4	12.1	-5.8
Passenger Unit Cost (¢/ask)	9.1	9.2	-1.1
Passenger Breakeven Load Factor (%)	79.8	76.0	+3.8 pts

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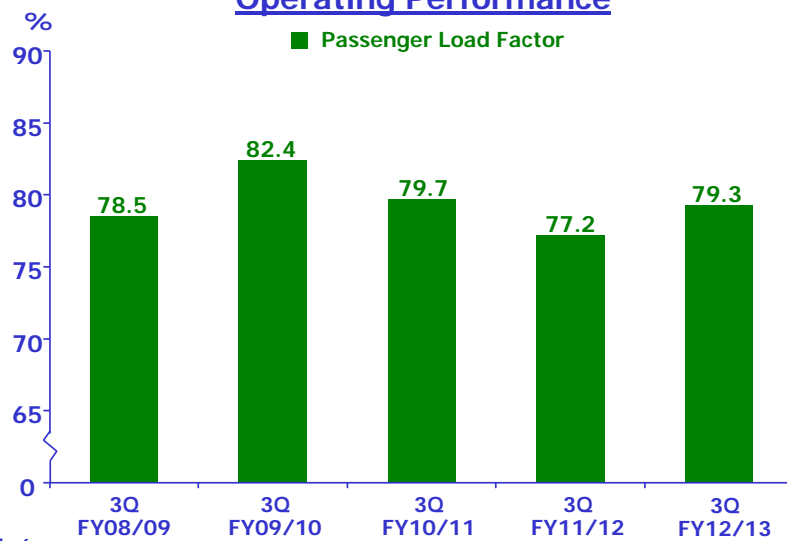
# PARENT AIRLINE COMPANY

## Q3 2012-13

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### Operating Performance

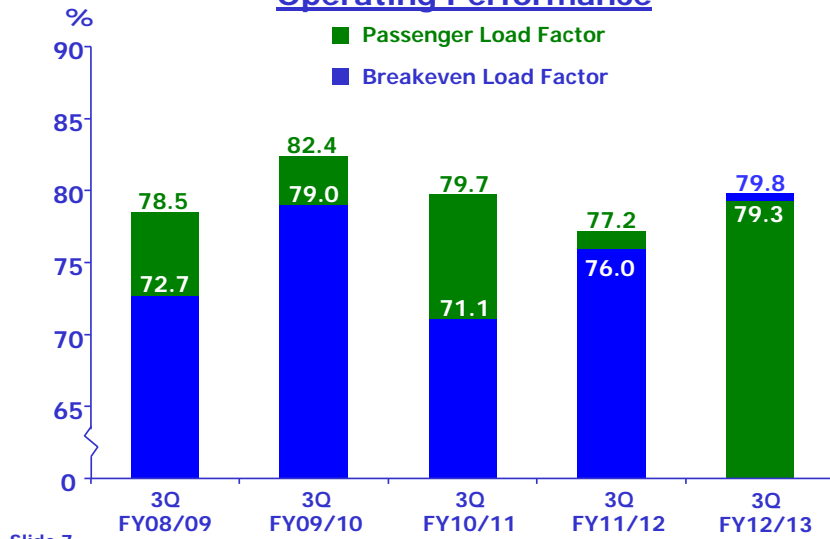


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# PARENT AIRLINE COMPANY Q3 2012-13

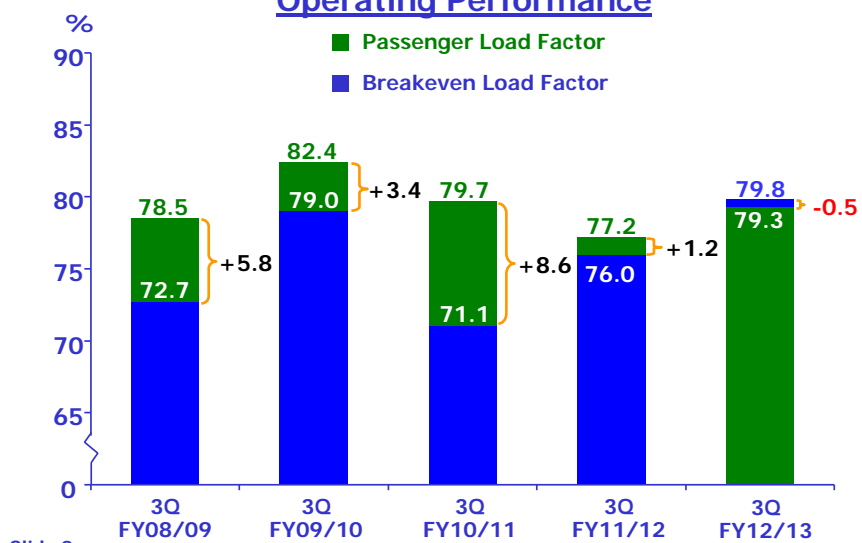
## Operating Performance



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# PARENT AIRLINE COMPANY Q3 2012-13

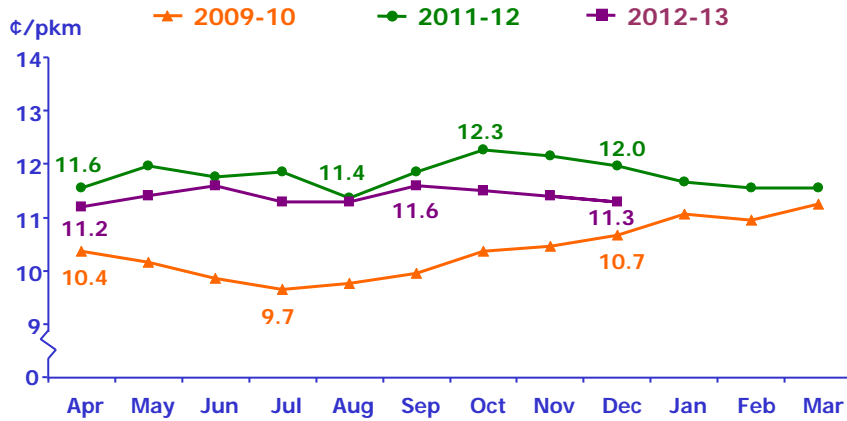
## Operating Performance



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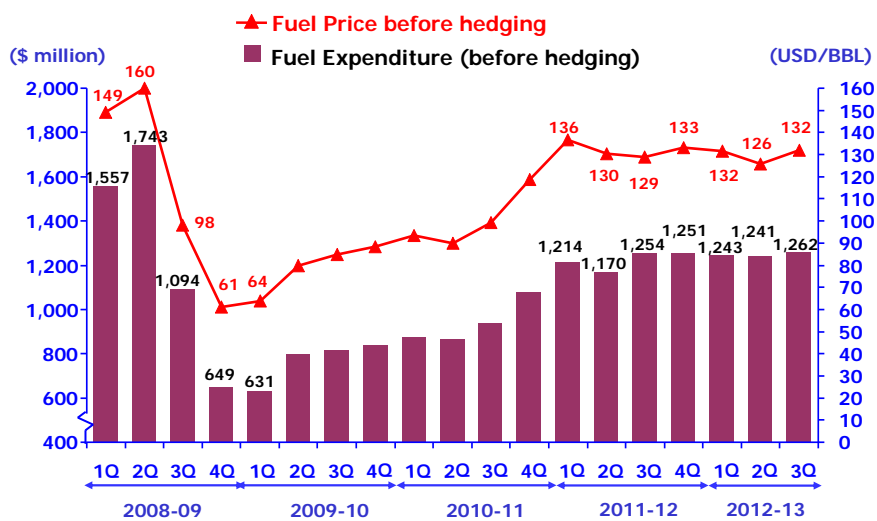
# PARENT AIRLINE COMPANY Q3 2012-13

## Monthly Pax Yields (Including Fuel Surcharge)



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# PARENT AIRLINE COMPANY Q3 2012-13



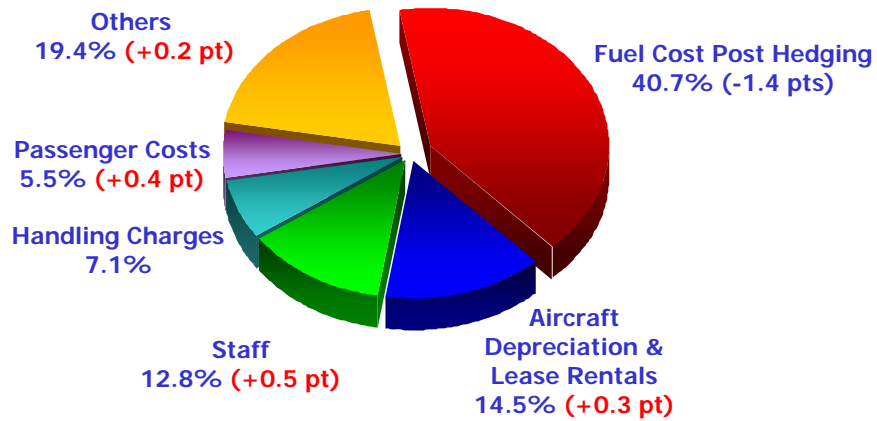
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## Cost Composition



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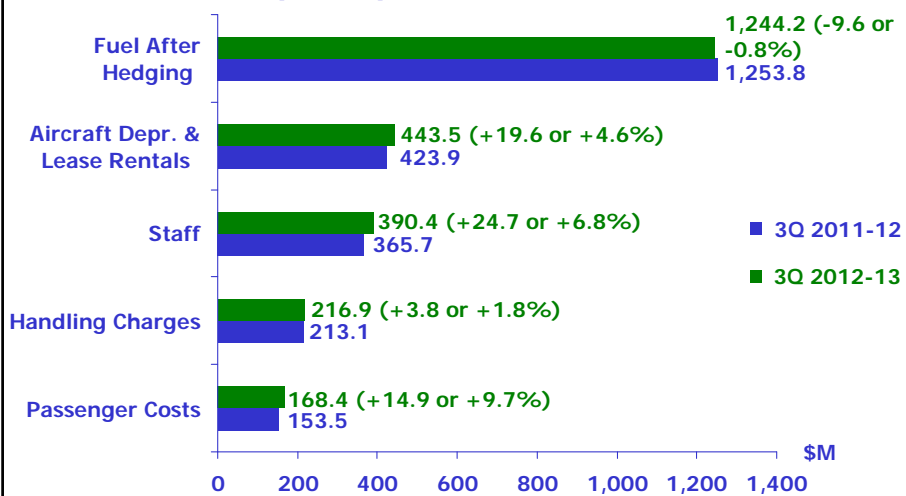
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## Top 5 Expenditure Breakdown

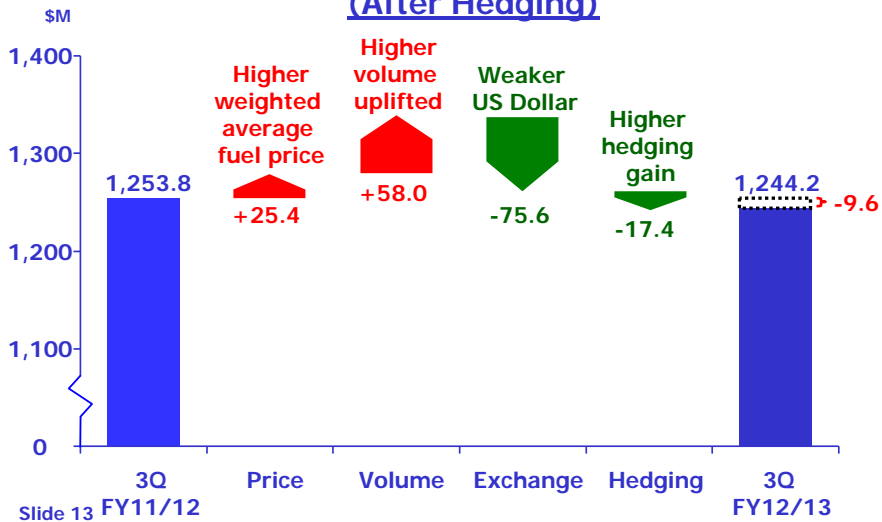


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# PARENT AIRLINE COMPANY Q3 2012-13

## Composition of Decrease in Fuel Cost (After Hedging)



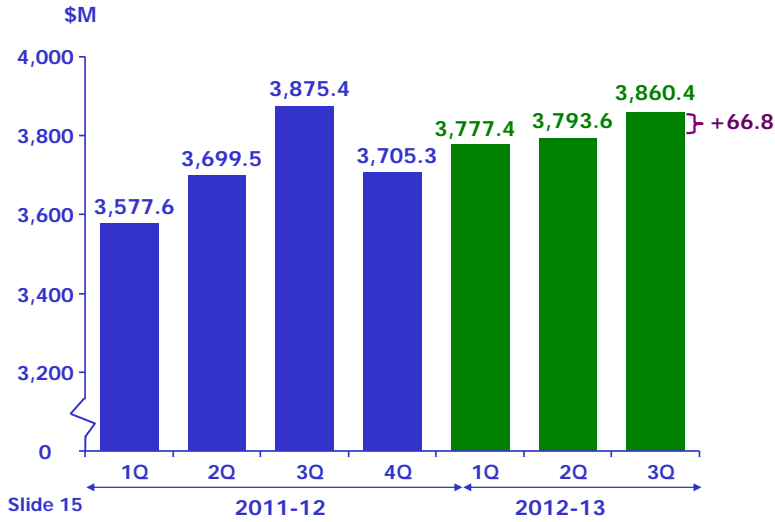
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# STAFF COMMUNICATION SESSION

## THE GROUP Q3 FY2012-2013 Results

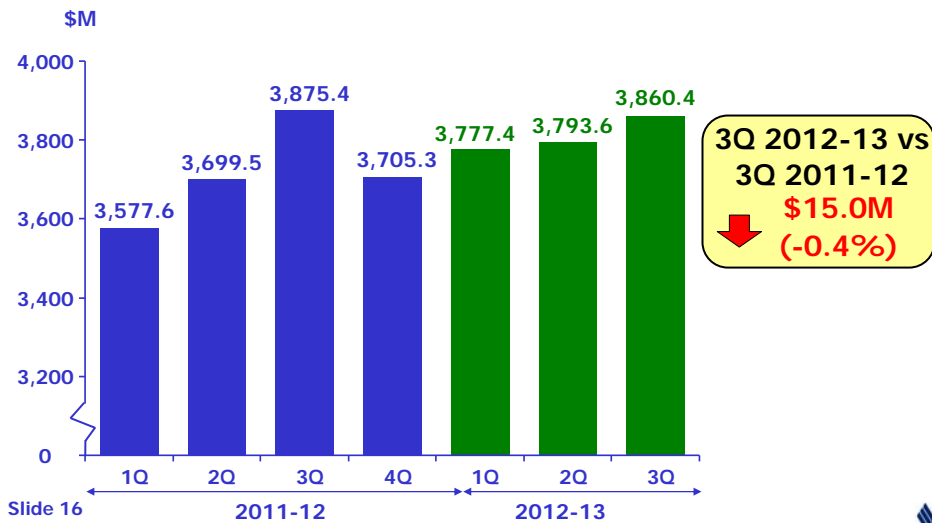
# SIA GROUP Q3 2012-13

## Group Revenue



# SIA GROUP Q3 2012-13

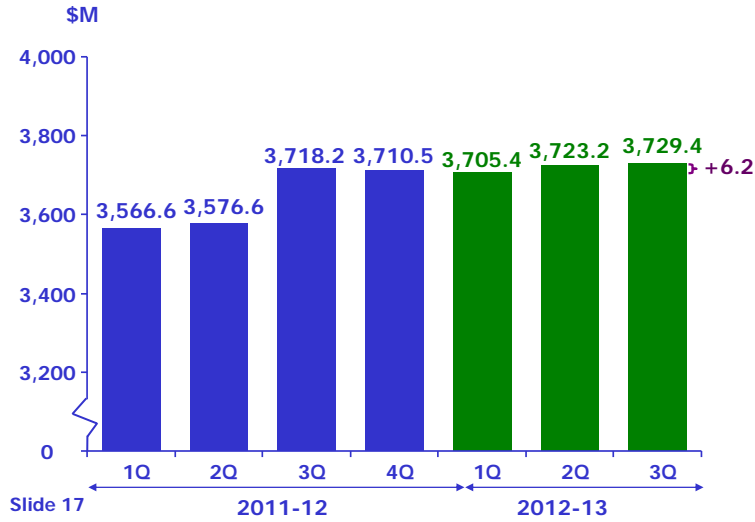
## Group Revenue





# SIA GROUP Q3 2012-13

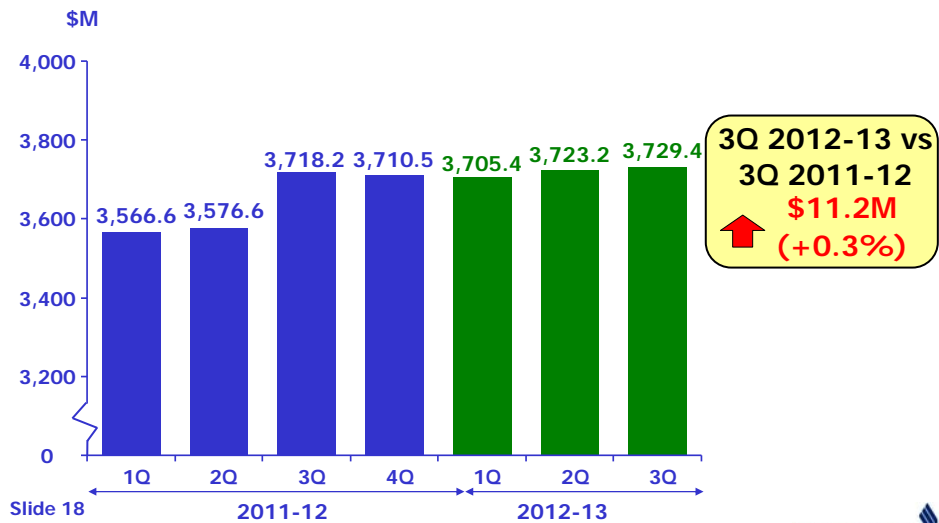
## Group Expenditure



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# SIA GROUP Q3 2012-13

## Group Expenditure



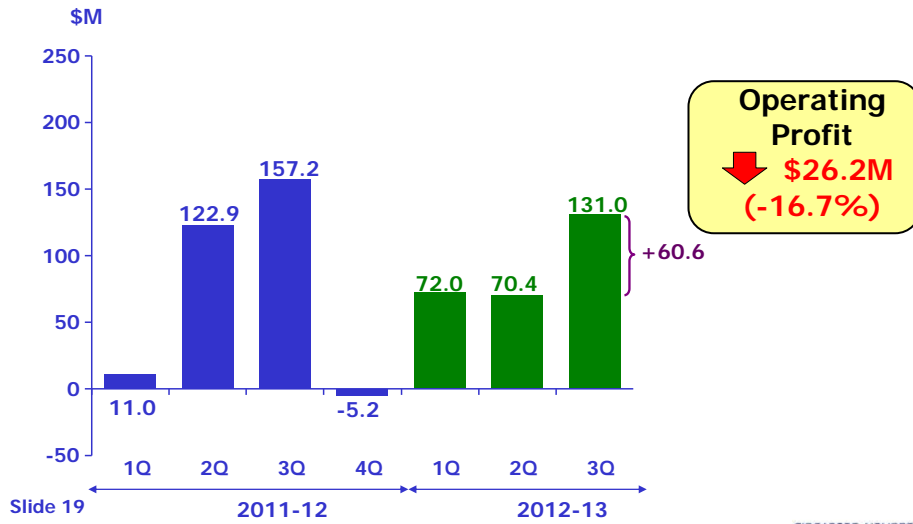
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## Group Operating Profit



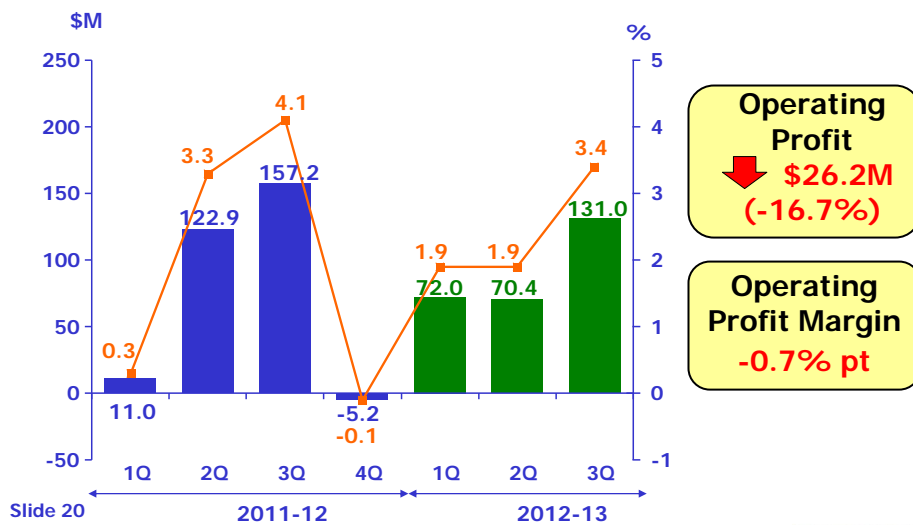
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## Group Operating Profit



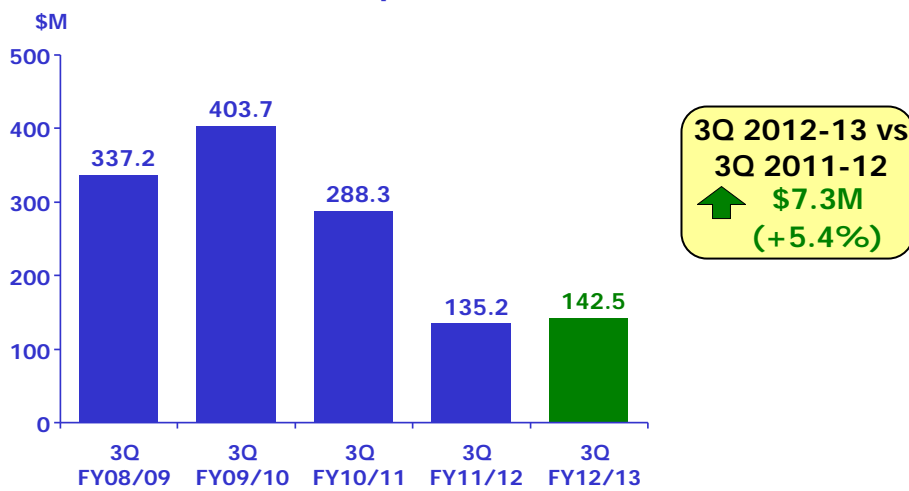
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Group Operating Profit

	<u>3Q 12/13</u> <u>(\$ M)</u>	<u>3Q 11/12</u> <u>(\$ M)</u>	<u>Better/ (Worse)</u> <u>(\$ M)</u>	<u>Better/ (Worse)</u> <u>(%)</u>
SIA	86.8	136.7	(49.9)	(36.5)
SilkAir	33.7	32.1	1.6	5.0
SIAEC	31.2	28.4	2.8	9.9
SIA Cargo	(29.7)	(39.8)	10.1	25.4

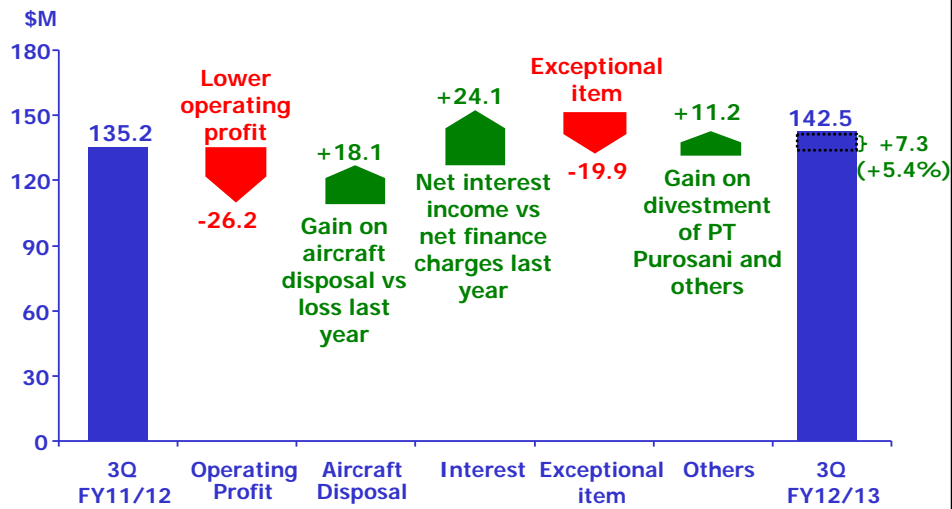
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Group Net Profit



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**Group Profit Attributable to Owners of the Parent**



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**Thank You**