



**SIA 80<sup>th</sup> BUSINESS MEETING**  
FY2014/15 Results  
14 May 2015

# **THE PARENT AIRLINE FY2014/15 RESULTS**



## THE PARENT AIRLINE COMPANY OPERATING PERFORMANCE – FY2014/15

	4Q/14	% Change	14/15	% Change
Available Seat-KM (million)	29,091	-0.9	120,001	-0.4
Revenue Pax-KM (million)	22,144	-2.0	94,209	-0.9
Passenger Load Factor (%)	76.1	-0.9 pt	78.5	-0.4 pt

Slide 3



## THE PARENT AIRLINE COMPANY OPERATING PERFORMANCE – FY2014/15

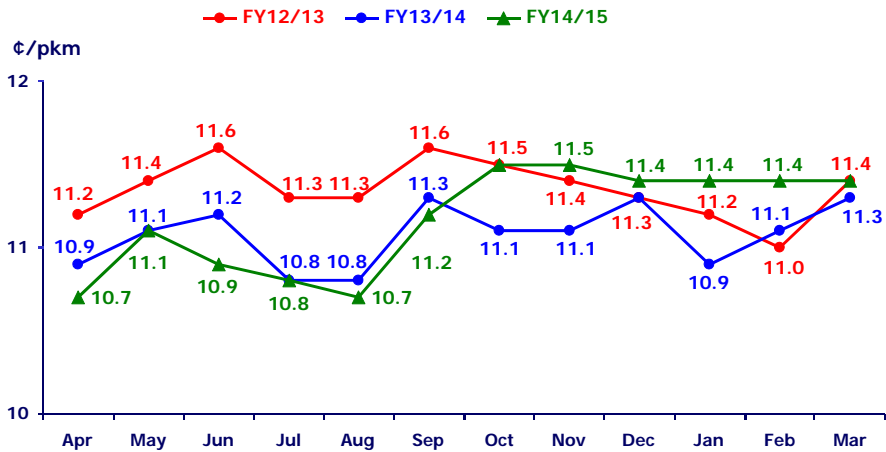
	4Q/14	% Change	14/15	% Change
Passenger Yield (¢/pkm)	11.4	+2.7	11.2	+0.9

Slide 4



## THE PARENT AIRLINE COMPANY RESULTS – FY2014/15

### Monthly Pax Yields (Including Fuel Surcharge)



Slide 5



## THE PARENT AIRLINE COMPANY OPERATING PERFORMANCE – FY2014/15

	4Q/14	% Change	14/15	% Change
Passenger Yield (¢/pkm)	11.4	+2.7	11.2	+0.9
Passenger Unit Cost (¢/ask)	9.0	-2.2	8.9	-2.2
Passenger Unit Ex-Fuel Cost (¢/ask)	5.5	+3.8	5.2	+2.0
Passenger Breakeven Load Factor (%)	78.9	-4.0 pts	79.5	-2.5 pts

Slide 6



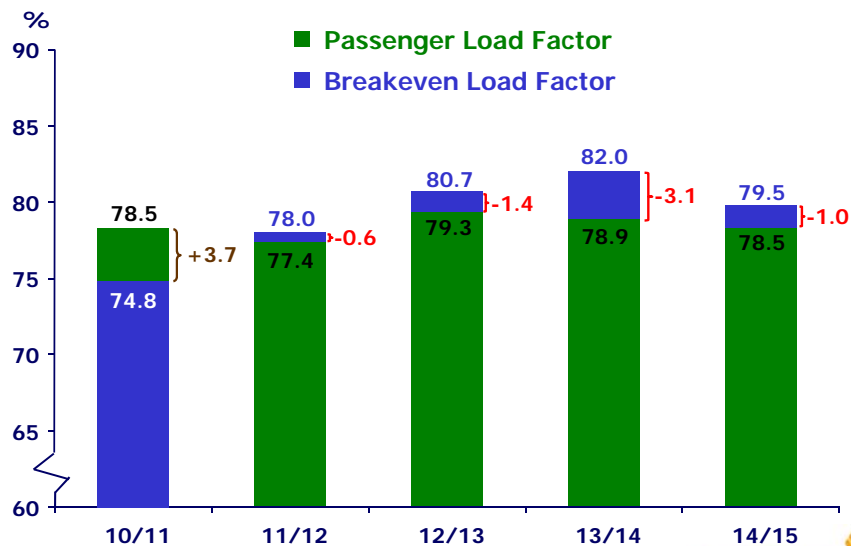
## THE PARENT AIRLINE COMPANY RESULTS – FY2014/15

	4Q/14	Better/ (Worse)	14/15	Better/ (Worse)
	\$million	\$million	\$million	\$million
<b>Total Revenue</b>	<b>3,002</b>	<b>54</b>	<b>12,418</b>	<b>(61)</b>
<b>Total Expenditure</b>	<b>2,932</b>	<b>76</b>	<b>12,078</b>	<b>146</b>
- Fuel Cost	724	456	4,079	764
- Fuel Hedging Loss	287	(311)	457	(528)
- Ex-fuel Cost	1,921	(69)	7,542	(90)
<b>Operating Profit</b>	<b>70</b>	<b>130</b>	<b>340</b>	<b>85</b>
<b>Operating Profit Margin (%)</b>	<b>2.3</b>	<b>4.3 pts</b>	<b>2.7</b>	<b>0.7 pt</b>

Slide 7



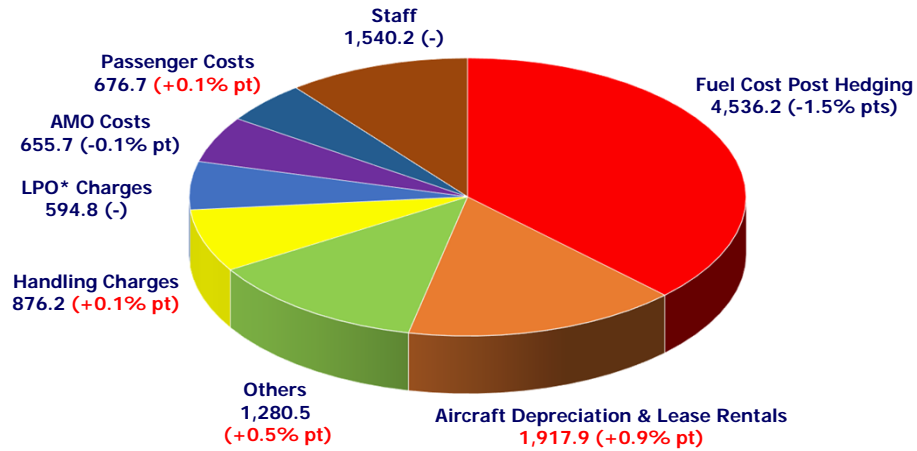
## THE PARENT AIRLINE COMPANY OPERATING PERFORMANCE



Slide 8



## THE PARENT AIRLINE COMPANY COST COMPOSITION – FY2014/15



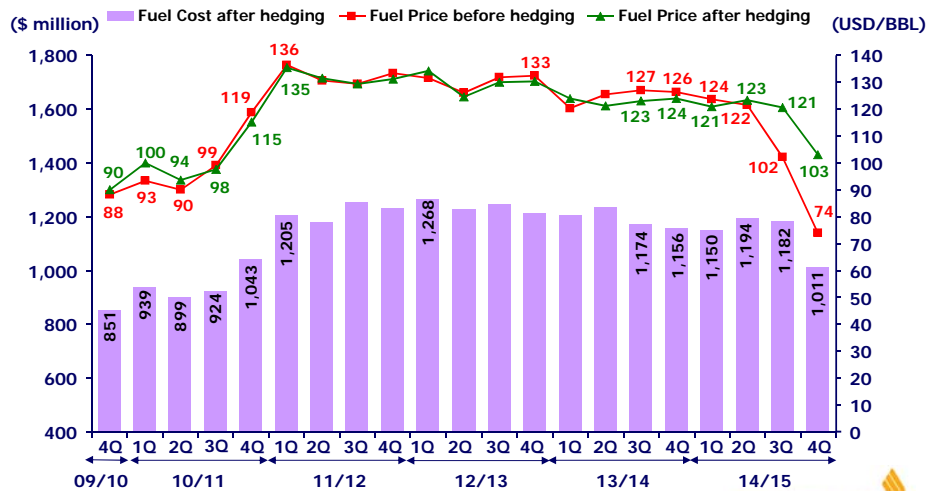
\*Landing, Parking and Overflying

Slide 9



## THE PARENT AIRLINE COMPANY FUEL PRICE AND EXPENDITURE - TREND

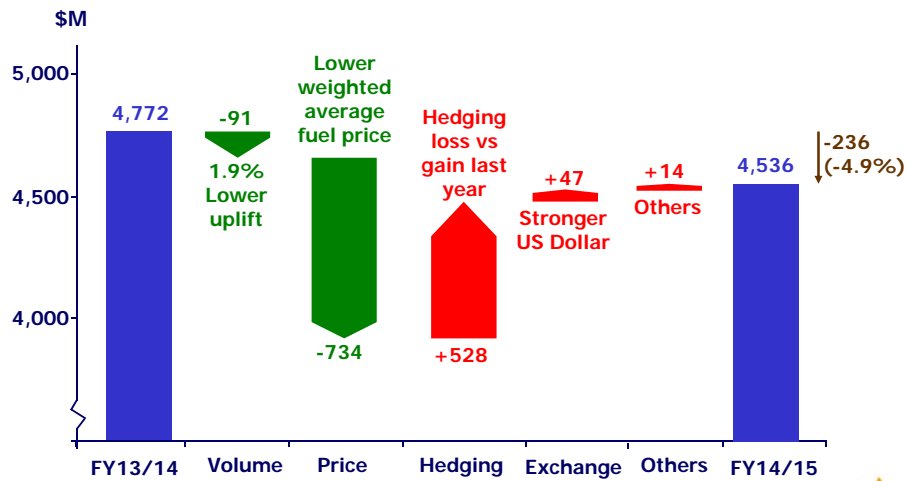
### Fuel Price After Hedging



Slide 10



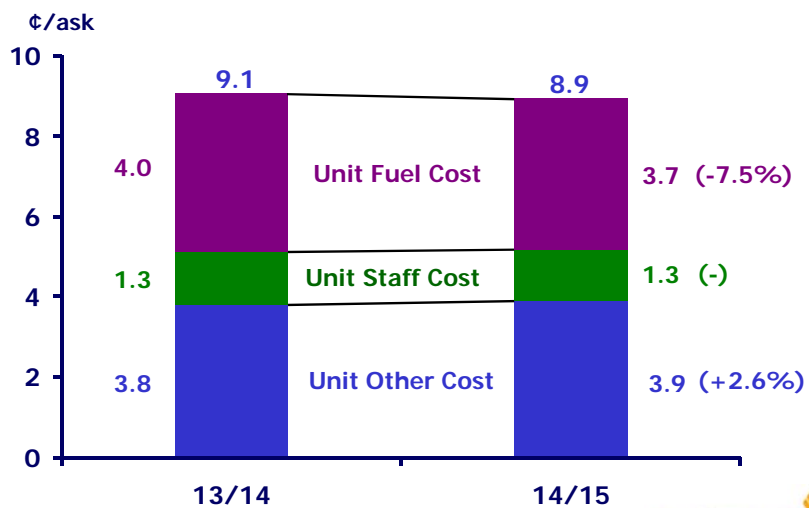
## THE PARENT AIRLINE COMPANY FUEL EXPENDITURE – FY2014/15



Slide 11

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## THE PARENT AIRLINE COMPANY UNIT COST ANALYSIS – FY2014/15



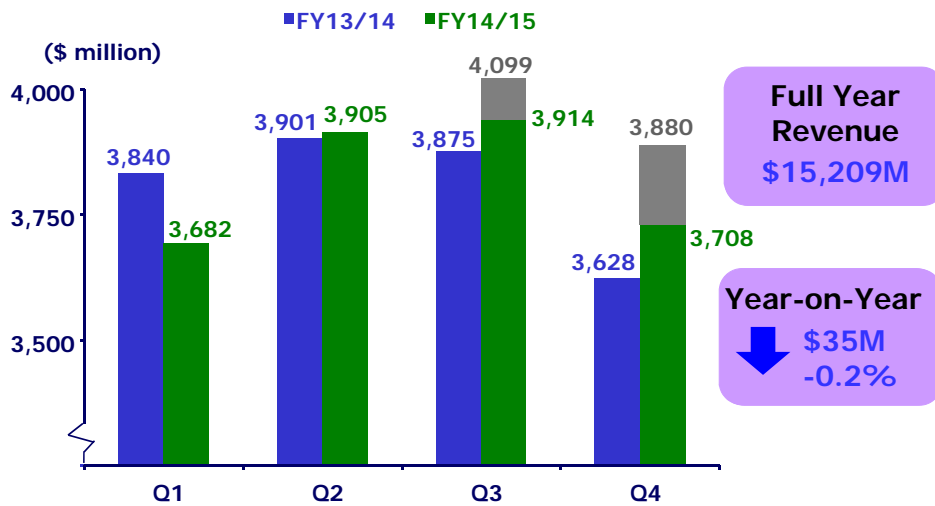
Slide 12

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# SIA GROUP FY2014/15 RESULTS



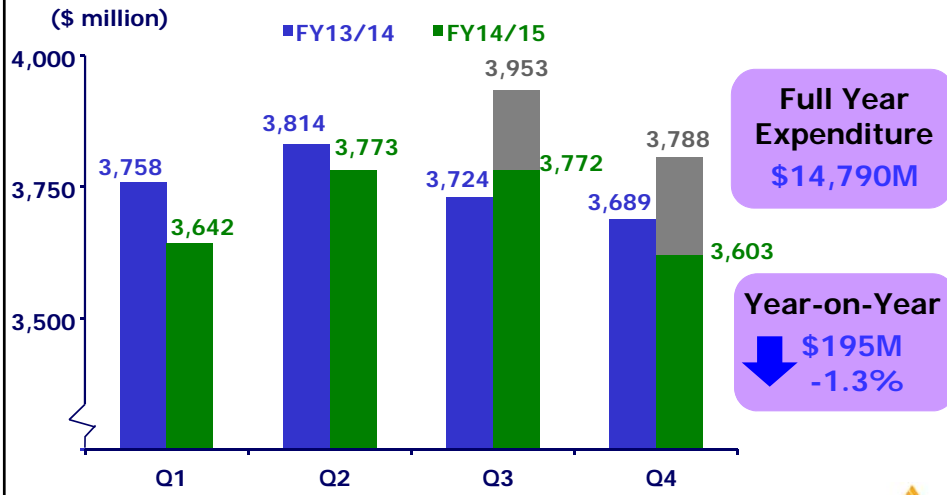
## GROUP REVENUE – FY2014/15



Slide 14



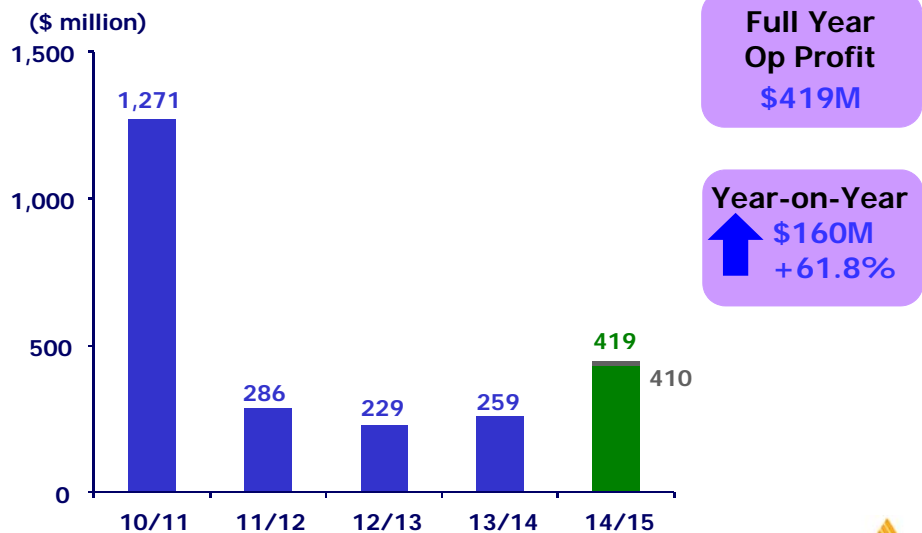
## GROUP EXPENDITURE – FY2014/15



Slide 15

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## GROUP OPERATING PROFIT – FY2014/15



Slide 16

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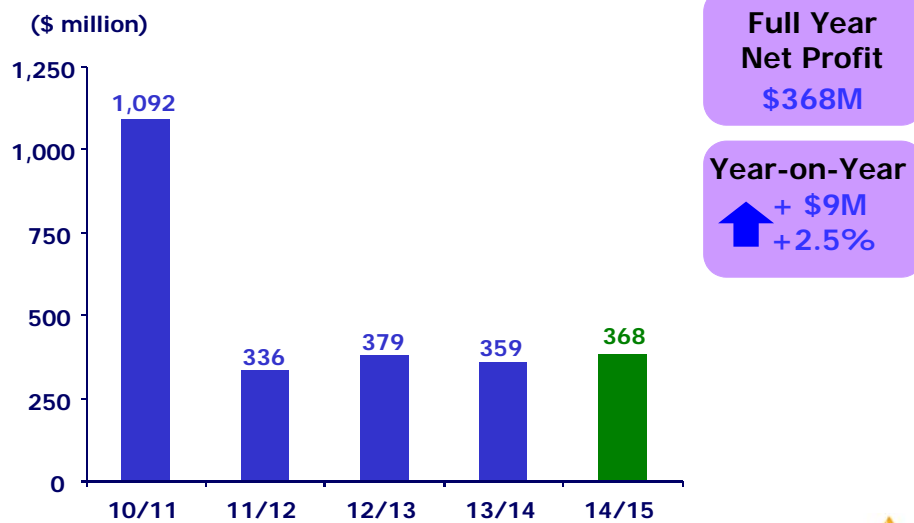
## CONTRIBUTION TO GROUP OPERATING PROFIT – FY2014/15 (\$ million)

	<u>14/15</u>	<u>13/14</u>	<u>Change</u>	<u>% Change</u>
Singapore Airlines	340	256	+ 84	+ 32.8
SIA Engineering	84	116	- 32	- 27.6
SilkAir	41	35	+ 6	+ 17.1
SIA Cargo	(22)	(100)	+ 78	+ 78.0

Slide 17



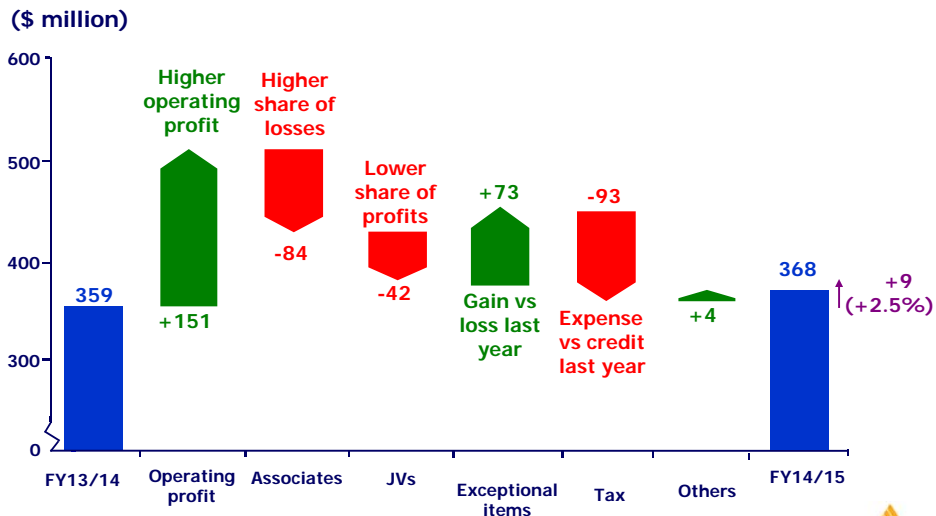
## GROUP NET PROFIT – FY2014/15



Slide 18



## GROUP PROFIT ATTRIBUTABLE TO OWNERS OF PARENT – FY2014/15



Slide 19

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## DIVIDENDS – FY2014/15

	<u>14/15</u>	<u>13/14</u>
Earnings Per Share (¢)	31.4	30.6
Interim Dividend Per Share (¢)	5.0	10.0
Proposed Final Dividend Per Share (¢)	17.0	11.0
Proposed Special Dividend Per Share (¢)	-	25.0
Total Dividend Per Share (¢)	22.0	46.0

Slide 20

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# OUTLOOK FY2014/15



## CHALLENGES

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- 1 Intense Competition**
- 2 Economic Uncertainty**
- 3 Currency Fluctuations**

Slide 22



