

## NOVEMBER 2017 OPERATING RESULTS

The operating results for November 2017 are given in the table below.

<b>How Singapore Airlines performed in November 2017</b>			
	2017	2016	Change
<b>SINGAPORE AIRLINES (PASSENGER)</b>			
Capacity (M seat-km)	9,709.1	9,593.4	1.2 %
Passenger-km (M)	7,766.7	7,377.8	5.3 %
Passengers carried ('000)	1,617	1,526	6.0 %
Passenger load factor (%)	80.0	76.9	3.1 pts
<u>Load Factor by Route Region (%)</u>			
East Asia	85.2	81.2	4.0 pts
Americas	78.6	75.3	3.3 pts
Europe	73.5	71.6	1.9 pts
South West Pacific	82.4	78.5	3.9 pts
West Asia and Africa	78.8	77.2	1.6 pts
<b>SILKAIR (PASSENGER)</b>			
Capacity (M seat-km)	977.4	849.7	15.0 %
Passenger-km (M)	722.1	599.9	20.4 %
Passengers carried ('000)	402	341	17.9 %
Passenger load factor (%)	73.9	70.6	3.3 pts
<u>Load Factor by Route Region (%)</u>			
East Asia and Pacific	72.1	68.2	3.9 pts
West Asia	78.9	77.1	1.8 pts
<b>SCOOT (PASSENGER)</b>			
Capacity (M seat-km)	2,420.5	2,286.3	5.9 %
Passenger-km (M)	2,089.7	1,854.0	12.7 %
Passengers carried ('000)	782	709	10.3 %
Passenger load factor (%)	86.3	81.1	5.2 pts
<u>Load Factor by Route Region (%)</u>			
East Asia	87.5	83.2	4.3 pts
West Asia	79.1	76.1	3.0 pts
Rest of World	89.1	78.1	11.0 pts
<b>SIA CARGO</b>			
Capacity (M tonne-km)	954.0	943.7	1.1 %
Freight tonne-km (M)	671.2	626.9	7.1 %
Freight carried (M kg)	118.1	110.2	7.2 %
Cargo load factor (%)	70.4	66.4	4.0 pts
<u>Load Factor by Route Region (%)</u>			
East Asia	64.3	60.1	4.2 pts
Americas	64.3	62.0	2.3 pts
Europe	81.4	77.9	3.5 pts
South West Pacific	69.7	67.7	2.0 pts
West Asia and Africa	73.8	64.4	9.4 pts
<b>GROUP AIRLINES (PASSENGER)</b>			
Capacity (M seat-km)	13,107.0	12,729.4	3.0 %
Passenger-km (M)	10,578.5	9,831.7	7.6 %
Passengers carried ('000)	2,801	2,576	8.7 %
Passenger load factor (%)	80.7	77.2	3.5 pts

## **NOVEMBER 2017 OPERATING RESULTS**

In November 2017, SIA Group airlines' passenger load factor (PLF) improved 3.5 percentage points to 80.7%. Passenger carriage (measured in revenue passenger kilometres) increased 7.6% compared to last year, outpacing capacity (measured in available seat kilometres) injection of 3.0%.

Singapore Airlines' PLF improved 3.1 percentage points to 80.0%. Passenger carriage increased 5.3% compared to last year, against a 1.2% increase in capacity. All route regions improved due to stronger passenger demand. The operating landscape remains competitive and efforts to stabilise yields are ongoing.

SilkAir's systemwide passenger carriage grew 20.4% year-on-year, surpassing capacity growth of 15.0%. Consequently, PLF improved by 3.3 percentage points to 73.9%, led by strong growth in demand in India, China, and Southeast Asia. During the month, SilkAir took delivery of the second 737 Max 8 aircraft.

Scoot recorded passenger carriage growth of 12.7%, exceeding capacity expansion of 5.9%. Consequently, PLF went up by 5.2 percentage points to 86.3%, boosted by improvements in all route regions. PLF on selected routes to India, China, Southeast Asia, Australia, as well as fifth freedom routes to North Asia continued to improve. During the month, Scoot took over Palembang from SilkAir, and this expands Scoot's network to four destinations in Indonesia. The airline took delivery of its fourth 787-8 aircraft fitted with crew rest bunks, for long-haul services, which led to a wide-body fleet of 16 aircraft compared to 12 a year ago. In addition, the first of the 12 A320 aircraft which were subleased to IndiGo was returned to Scoot.

Overall cargo load factor (CLF) was 4.0 percentage points higher, with growth in cargo traffic (measured in freight-tonne-kilometres) of 7.1% against capacity increase of 1.1%. CLF improved across all regions as demand outpaced capacity changes.

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