REQUEST FOR QUOTATION FOR SUPPLY OF WINTER OVERCOAT
FOR SIA MALE CABIN CREW
REFERENCE NO: UN(A) 13/15 (eRFQ 575577)

Singapore Airlines Ltd (SIA) will be conducting a Quotation for the Supply of Winter Overcoat for SIA Male Cabin Crew. The event will be conducted on Aeroxchange’s (AEX) eRFQ platform. Summary of the eRFQ is shown on page 3 of this letter. The entire event will be managed by SIA.

2 You are required to register as a member of AEX to participate in the quotation exercise. The membership registration is free of charge. Please click on the following link for membership registration: https://www.fhos.com/register/regstart.jsp

3 Quotation Event

3.1 The AEX Reference Number for this Quotation is 575577. Use this reference number to locate the quotation event on AEX.

3.2 Details of this quotation event are given in the attached Annexes:

- Annex A: General Terms and Conditions for Supply to SIA
- Annex B: eRFQ Rules and Regulations for Quotation Exercise
- Annex C: Instructions and Product Specifications;
- Annex D: Declaration and Vendor Profile Form; and
- Annex E: Pricing Schedule
- Annex F: SIA Suppliers’ Code of Conduct

3.3 Annexes A to F can be downloaded from AEX. Instructions showing how to locate the Annexes on AEX can be found on page 5 and 6 of the Aeroxchange eRFQ Training Manual. The manual is located at the following link: http://www.singaporeair.com/pdf/csd/Aeroxchange_eRFQ_Training_Manual.pdf

3.4 The Quotation event will commence from 17 February 2016, 0900 hours (Singapore time, GMT +8) up to 12 noon, 09 March 2016 (Singapore time, GMT +8).

3.5 The eRFQ system allows ONE submission of bid(s) per eRFQ. As such, for an eRFQ with multiple line items, you have to submit bids for all the line items in a single attempt.

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1 Suppliers are required to register and submit their bid on https://www.fhos.com.
3.6 Please note that we will not accept bids that are not submitted online through AEX.

3.7 Suppliers must complete, sign and endorse with company stamp the Declaration Form and Vendor Profile Form in Annex D and SIA Suppliers’ Code of Conduct in Annex F and submit it to Vice President, Commercial Supplies Department, Singapore Airlines Limited, 60 Loyang Way, Singapore 508751 within 3 days of the closing date of 12 noon, 09 March 2016 (Singapore time). Please mark prominently "UN(A) 13/15 - Declaration Forms" and the "Closing Date/Time" on the top left corner of the sealed envelope.

3.8 Suppliers are required to submit a signed and scanned copy of the complete pricing schedule (i.e. Annex E as online attachment only) together with the bids.

3.9 Submission of bid constitutes acceptance by contractor/supplier of all terms and conditions printed on this document and all other annexes, which are attached.

3.10 SIA will not be liable for any claim for whatever costs, which may be incurred in the preparation of this quotation.

4 Contacts

Mr Selva Rajoo at tel: +65 6541 4229 or email him at selva_rajoo@singaporeair.com.sg
Mr Jerome Lee at tel: +65 6541 4255 or email him at jerome_leejh@singaporeair.com.sg

5 We look forward to receiving your bid for this quotation.
SIA eRFQ SUMMARY

1. eRFQ Title: Quotation For Supply of Winter Overcoat for SIA Male Cabin Crew
2. eRFQ Event Number: 575577
3. eRFQ Time Format: Singapore Time (GMT +8)
4. eRFQ Start Date/ Time: 17 February 2016 / 0900 hrs (Singapore Time)
5. eRFQ Close Date/ Time: 09 March 2016 / 1200 hrs (Singapore Time)
6. eRFQ Type/ Style: Sealed Bid/ Open to All AEX members
7. eRFQ Permitted Currency:

<table>
<thead>
<tr>
<th>SUPPLIER’S ORIGIN</th>
<th>PERMITTED CURRENCY</th>
</tr>
</thead>
<tbody>
<tr>
<td>Singapore</td>
<td>Singapore Dollars</td>
</tr>
<tr>
<td>European Monetary Union (EMU)</td>
<td>Singapore Dollars or EURO Dollars</td>
</tr>
<tr>
<td>Member Countries</td>
<td></td>
</tr>
<tr>
<td>Others</td>
<td>Singapore Dollars or US Dollars or Local Currency</td>
</tr>
</tbody>
</table>

8. eRFQ Bid Price Precision: 2 decimal places
9. Number of Line items: One (1)
10. Bid Unit: LOT
12. Delivery Terms: DAP SIA Warehouses in Singapore (inclusive of costs for freight, documentation, clearance, delivery and un-stuffing of goods onto pallet at SIA premises in Singapore)

14. eRFQ Rules And Regulations: Available on the AEX site as Annex B - eRFQ Rules and Regulations for Supplier Qualification Exercise

15. Initial Delivery/ Need by Date: 30 September 2016 (to be confirmed).


17. SIA Contact Number/ Email: +65 6541 4229 / Mr Selva Rajoo/ selvarajoo@singaporeair.com.sg

18. AEX Contact Number/ Email: +1-972-556-8545 / support@aeroxchange.com

2 The contract is for a period of 2 years. The first year estimated quantity is as indicated. The second year quantity, if any (which may differ from the first year) will be made known to the successful supplier before the commencement of the second year contract.