

Tender Reference (TR) No.	Class	Description	Estimated Pricing for Duty-free Inflight Serving				Estimated Annual Quantity (Case x Packing Size)	Estimated Pouring Period	Vintage	Quality	District/Region
			Incoterms	Packing size	CURR	Amount Per Case					
900	Suites/First	White American	DAP	Case x 12 x 750ml	USD	400	180	October 2014 to September 2015	2011, 2012	Premium Chardonnay	Carneros, Napa Valley, Sonoma County, or Central Coast - specifically Monterey County & Santa Cruz
901	Suites/First	Red Australian	DAP	Case x 12 x 750ml	AUD	400	250	May 2014 to April 2015	2010, 2011, 2012	Iconic Shiraz or Shiraz Blends – specifically Shiraz-Viognier or Shiraz-Cabernet. Wines should be supple and ready for consumption and not "raw" or overly tannic. Oak is acceptable but only if integrated and without bitterness.	Barossa, Eden Valley, Adelaide Hills, McLaren Vale, Clare, Hunter Valley, Yarra Valley, Beechworth, Heathcote, Geelong, Great Western /Grampians, Canberra, Margaret River.
902	Suites/First	White Australian	DAP	Case x 12 x 750ml	AUD	350	350	May 2014 to April 2015	2011, 2012	Iconic Chardonnay with fine varietal character. Oak is acceptable but only if integrated and without bitterness.	Margaret River, Beechworth, Adelaide Hills, Yarra Valley, Mornington Peninsula, Tasmania, Geelong, Great Southern.
903	Suites/First	White New Zealand	DAP	Case x 12 x 750ml	NZD	350	250	May 2014 to April 2015	2012	Iconic Sauvignon Blanc only. Wines should have vibrant Sauvignon Blanc aromatics and fresh racy flavours. More complex barrel fermented styles also permitted.	Marlborough, Martinborough
904	Business Class	Port	EXC	Case x 12 x 750ml	EUR	100	450	October 2014 to September 2015	N/A	10-Year-Old Tawny from top Port Houses	Douro, Portugal
905	Business Class	Red Australian	DAP	Case x 12 x 750ml	AUD	250	4,800	May 2014 to April 2015	2010, 2011, 2012	Premium Shiraz or Shiraz blends. Wines should not be tannic or bitter. Oak is acceptable but only if integrated	Not specified
906	Business Class	White New Zealand	DAP	Case x 12 x 750ml	NZD	140	4,000	May 2014 to April 2015	2013	Sauvignon Blanc only. The wine should have a strong varietal character and be fresh and lively. Oak is acceptable but only if well integrated.	Marlborough, Martinborough

Additional Requirements Applicable to all Categories:

- 1) Closure:

a) Natural whole cork (not below Reference 2)

b) Screw cap

c) Technical corks such as Diam

d) All corks must be reusable and recorkable for multiple usage (for Port Wine)

e) Classic Champagne cork (for Champagne)
- 2) Label:

Permanent glue must be used for the labels. The glue must strong enough to ensure that the labels do not peel off when they come into contact with water.
- 3) Payment Term:

45 days from date of receipt of wines or original invoice whichever is later.
- 4) Packing:

a) Carton boxes must be of strong triple-walled good quality corrugated material and sealed with PVC adhesive tape.

b) Packing must be compact and able to withstand multiple seafreight/airfreight handling and protect the items from damages.

c) Bottles must be separated by double-walled corrugated separators.
- 5) Marking on Carton:

- SIA Logo / Code No (on two sides only)

- Name of Label

- Packing

- Gross Weight

- Carton Dimension (L x B x H, in cm)

- Country of Origin

- A fragile symbol (i.e. picture of a cracked glass) and the word "FRAGILE" is to be printed in a conspicuous position on the Carton.
- 6) Certification:

Singapore-based importers or suppliers must be registered with the Agri-Food & Veterinary Authority of Singapore (AVA). Documentary proof must be submitted with the tender submission.
- 7) Storage of Wines:

The wines are to be stored in a suitable environment until ready to be shipped in response to SIA's orders. All storage costs shall be borne by the successful tenderer.