



**Half Year and 2nd Quarter
FY2007-08 Financial Results
31 October 2007**

Celebrating
60 years
in 2007 

singaporeair.com



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AIRLINES



THE PARENT AIRLINE 1H FY2007-08 RESULTS

THE PARENT AIRLINE COMPANY HIGHLIGHTS – 1H FY07/08



Highlights of Company's Performance

- Capacity growth (-1.0%)
- Passengers carriage (+2.6%)
- Passenger load factor 80.3% (+2.8% points)
- Passenger yield 11.7¢/pkm (+9.3%)
- Revenue \$6,062 million (+10.6%)
- Unit cost 8.2¢/ask (+5.1%)
- Operating profit \$781 million (+112.2%)

THE PARENT AIRLINE COMPANY RESULTS – 1H FY07/08



	<u>1H/07</u>	<u>1H/06</u>	<u>% Change</u>
Total Revenue	6,061.6	5,480.6	+ 10.6
Total Expenditure	(5,280.5)	(5,112.5)	+ 3.3
Operating Profit	781.1	368.1	+ 112.2

THE PARENT AIRLINE COMPANY OPERATING PERFORMANCE – 1H FY07/08

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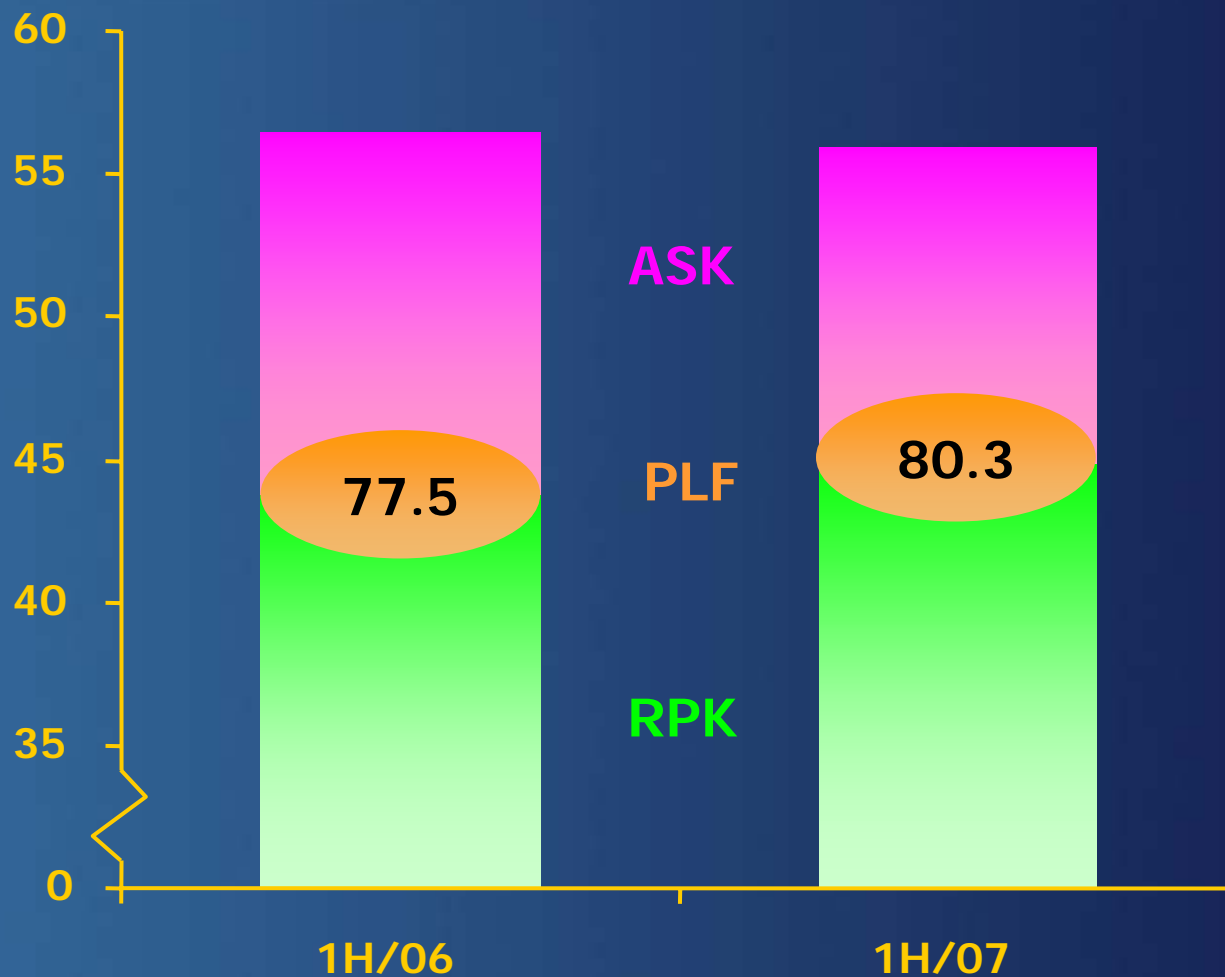
	<u>1H/07</u>	<u>1H/06</u>	<u>% Change</u>	
Passenger Yield (¢/pkm)	11.7	10.7	+	9.3
Unit Cost (¢/ask)	8.2	7.8	+	5.1
Passenger Breakeven Load Factor (%)	70.1	72.9	-	2.8 pts

THE PARENT AIRLINE COMPANY OPERATING PERFORMANCE – 1H FY07/08

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(Billion KM)



Capacity (ASK)

↓ 1.0%

Passenger
Carriage (RPK)

↑ 2.6%

Pax. Load
Factor (%)

↑ 2.8% pts

THE PARENT AIRLINE COMPANY OPERATING PERFORMANCE – 1H FY07/08

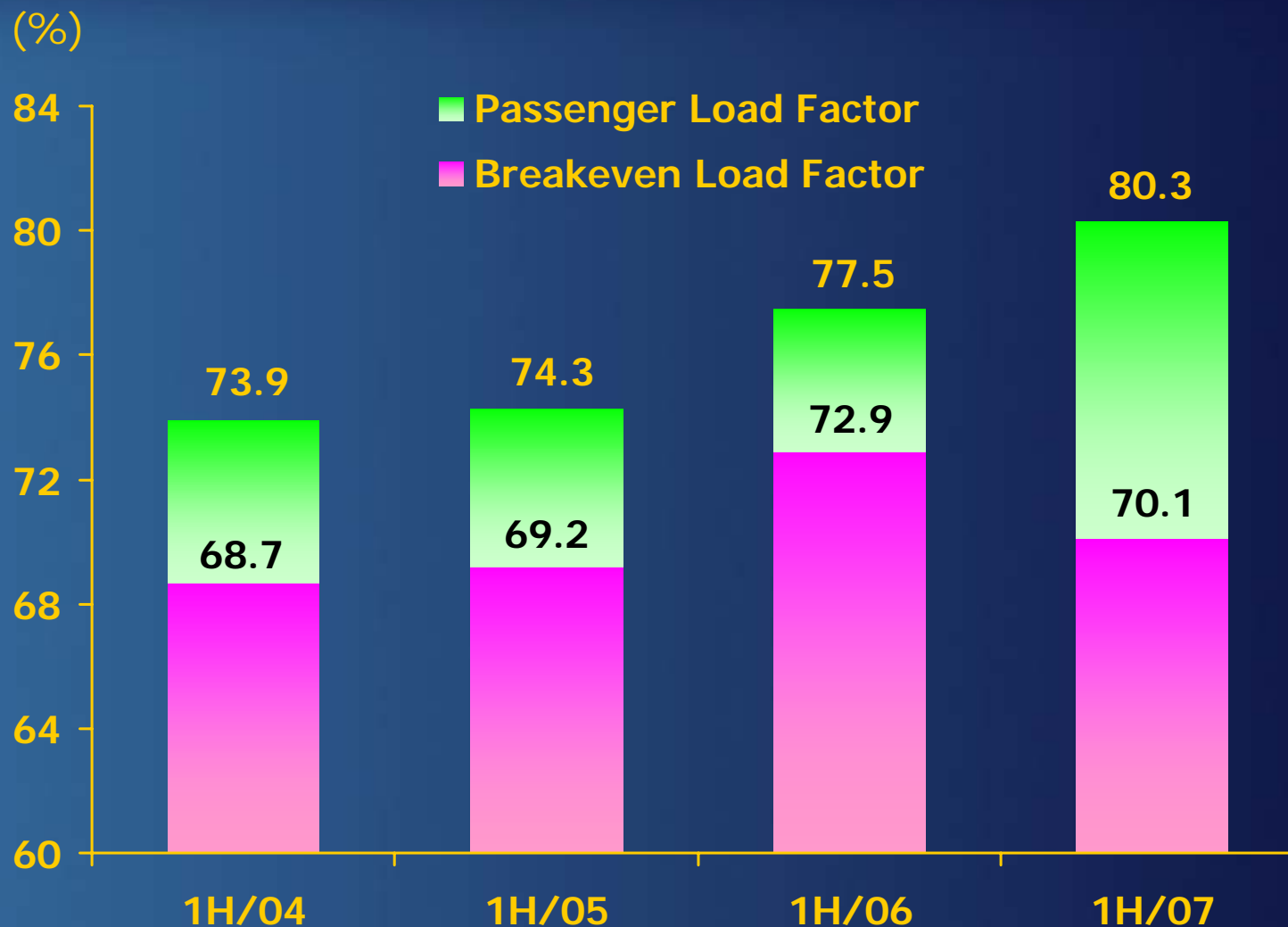
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	<u>1H/07</u>	<u>1H/06</u>	<u>% Change</u>	
Passenger Load Factor (%)	80.3	77.5	+ 2.8	pts
Passenger Breakeven Load Factor (%)	70.1	72.9	- 2.8	pts
Passenger Load Factor Spread (%)	10.2 pts	4.6 pts	+ 5.6	pts

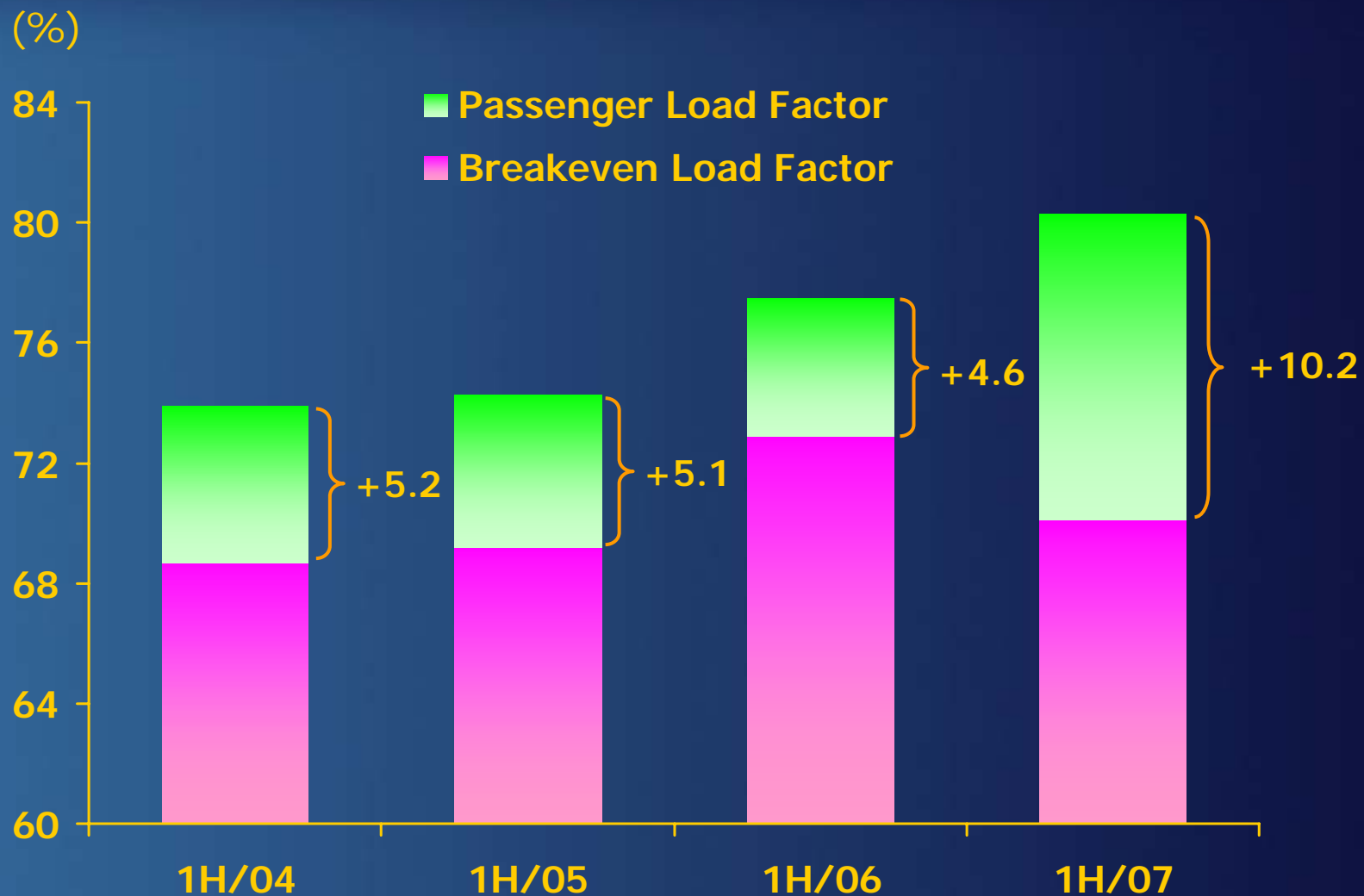
THE PARENT AIRLINE COMPANY OPERATING PERFORMANCE – 1H FY07/08

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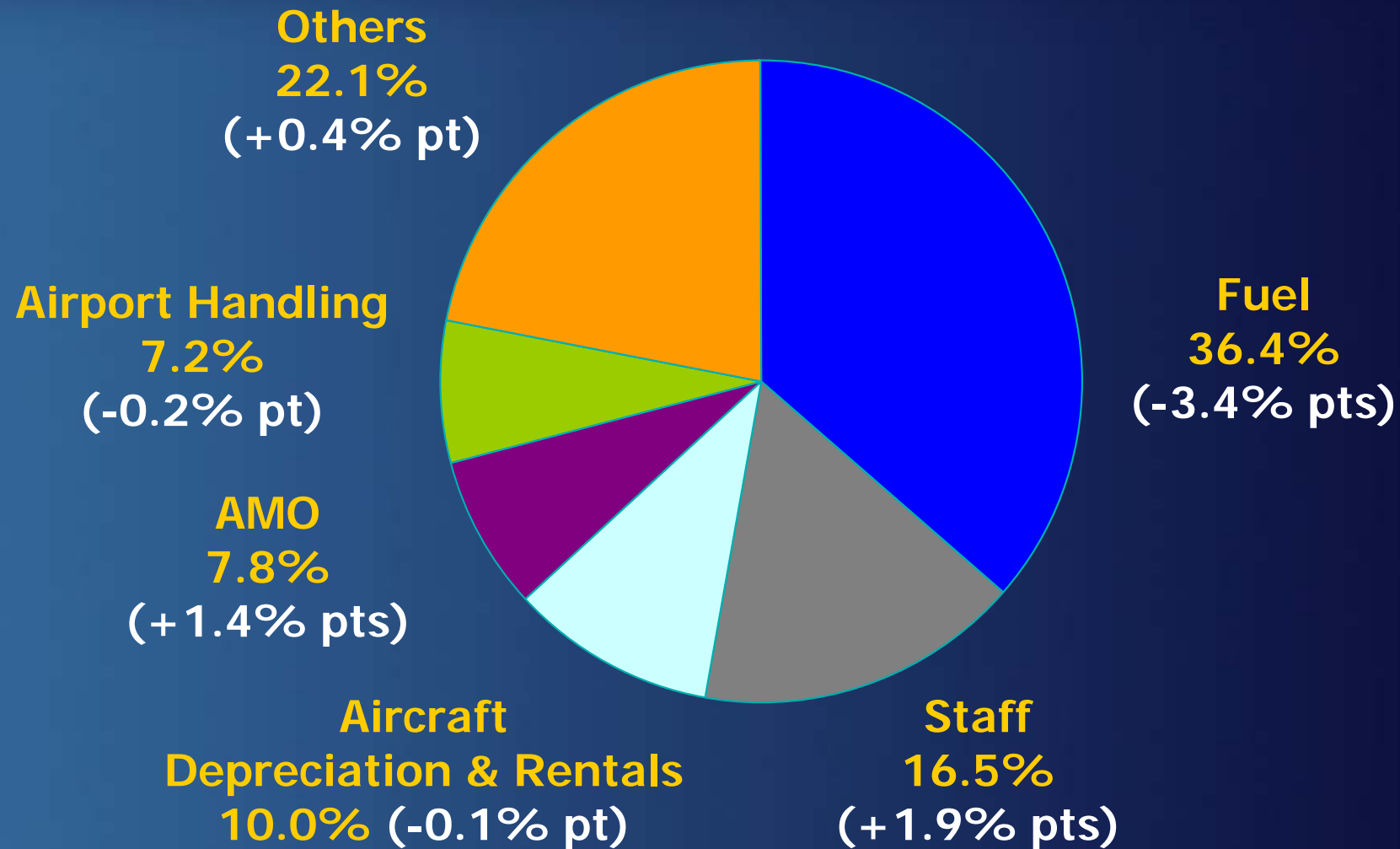


THE PARENT AIRLINE COMPANY OPERATING PERFORMANCE – 1H FY07/08

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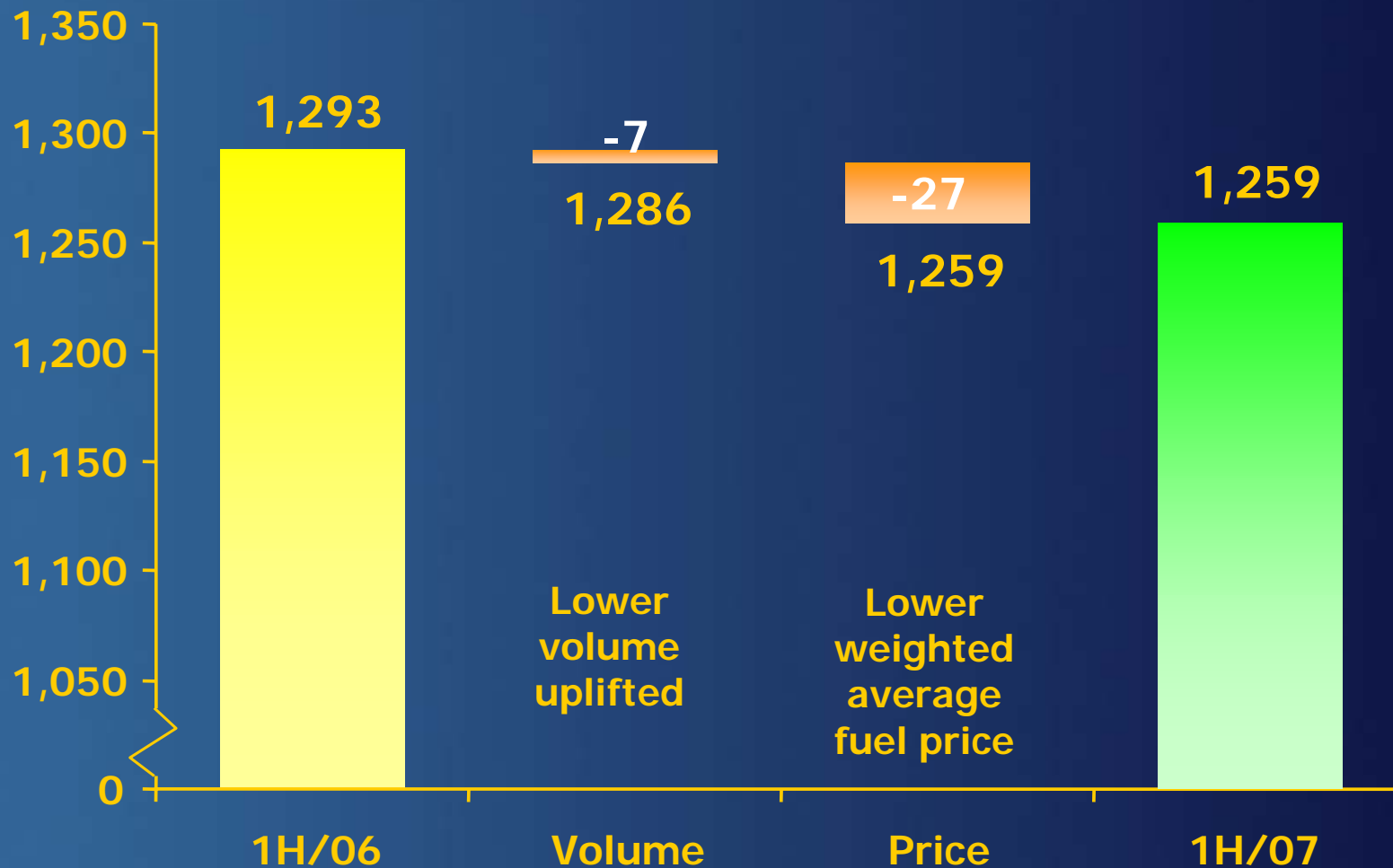
THE PARENT AIRLINE COMPANY COST COMPOSITION – 1H FY07/08



THE PARENT AIRLINE COMPANY FUEL EXPENDITURE – 1H FY07/08



(USD million)

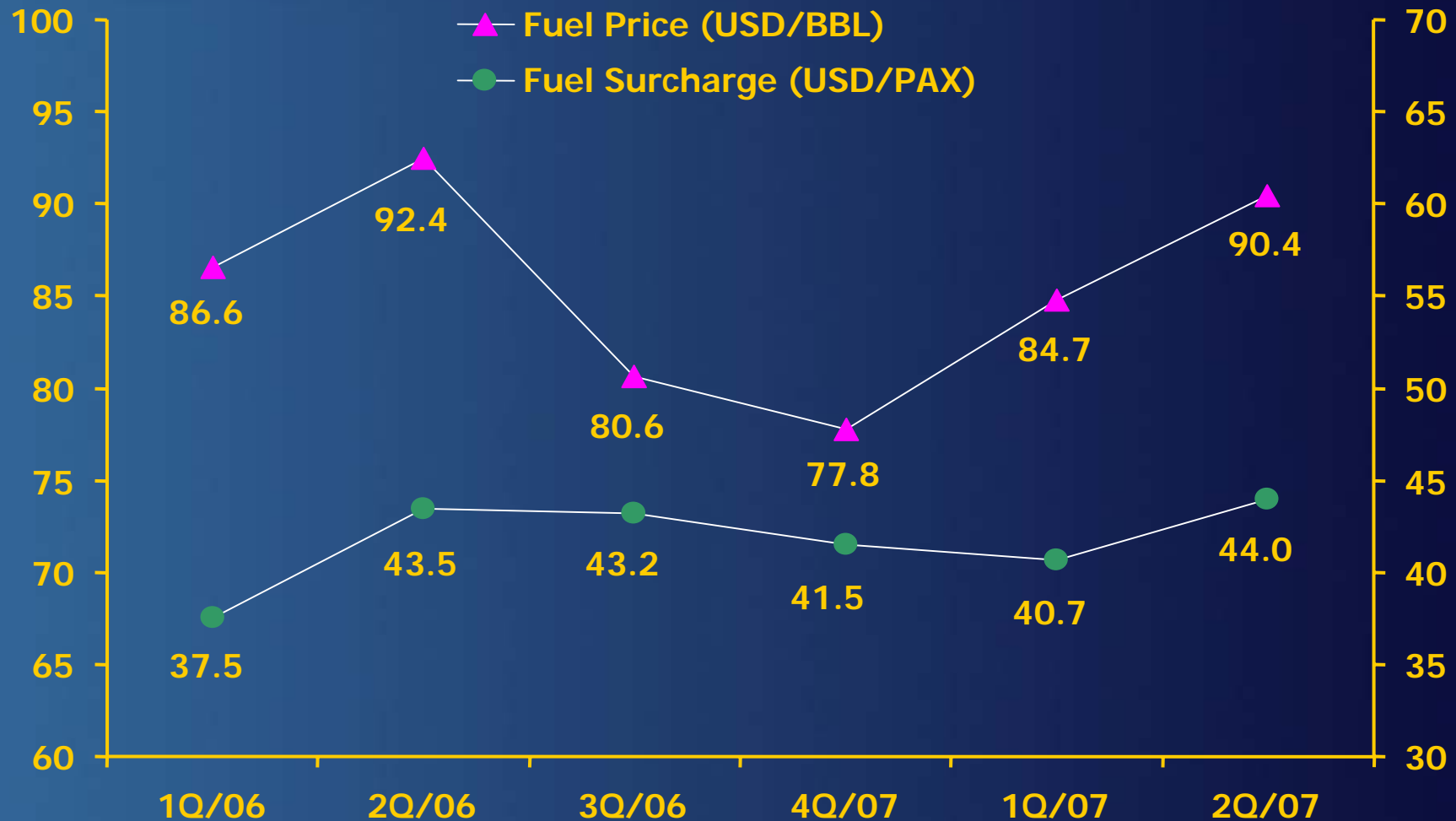


THE PARENT AIRLINE COMPANY FUEL SURCHARGE – 1H FY07/08



(USD/BBL)

(USD/PAX)





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SIA SUBSIDIARIES 1H FY2007-08 RESULTS

SUBSIDIARIES NET PROFIT

– 1H FY07/08 (\$ million)



	<u>1H/07</u>	<u>1H/06</u>	<u>% Change</u>
SIAEC Group	145.0	138.4	+ 4.8
SATS Group	96.4	100.5	- 4.1
SIA Cargo	17.0	(36.3)	n.m.
SilkAir	9.4	2.5	n.m.



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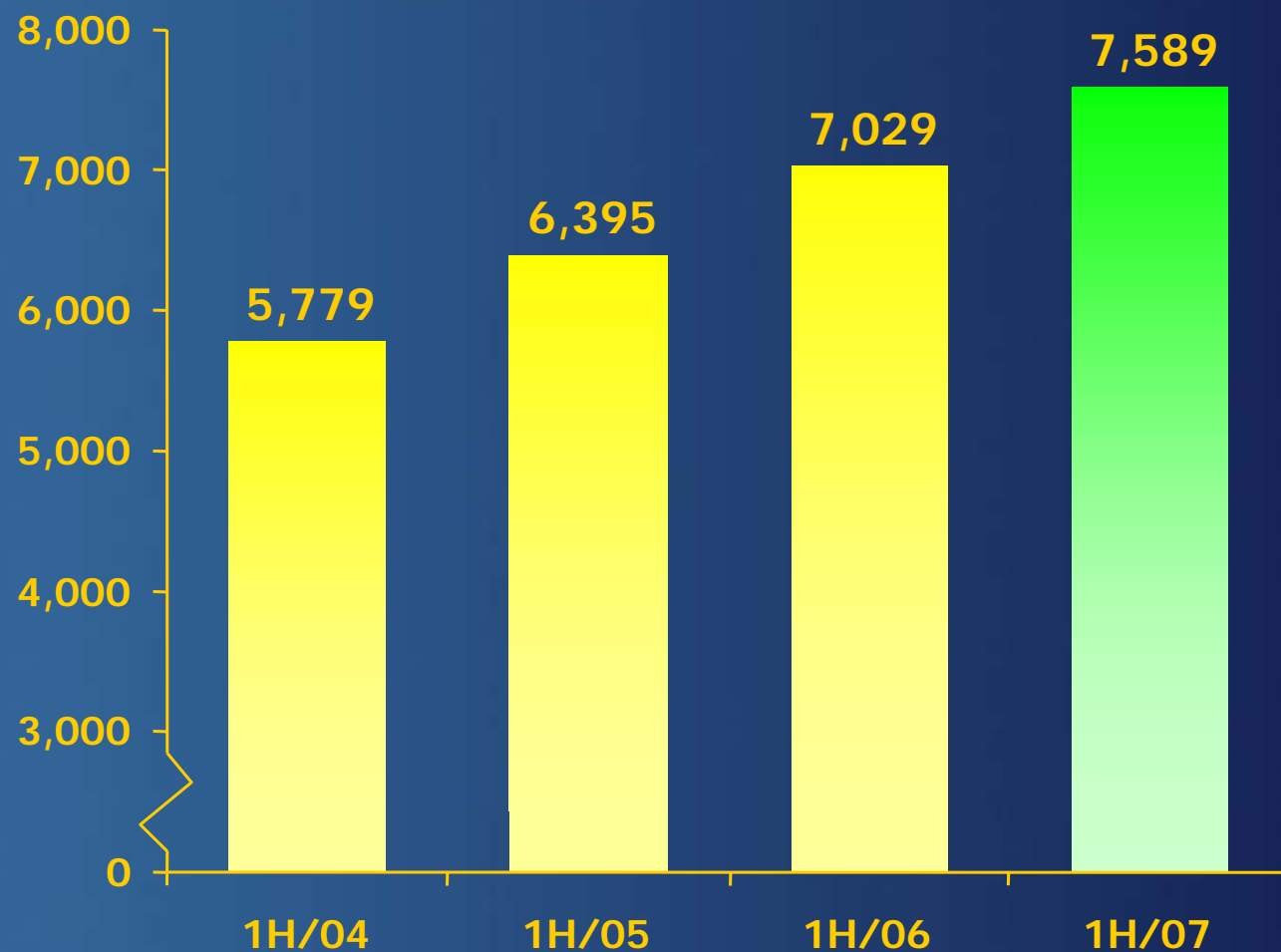


SIA GROUP 1H FY2007-08 RESULTS

GROUP REVENUE – 1H FY07/08 (\$ million)



(\$ million)



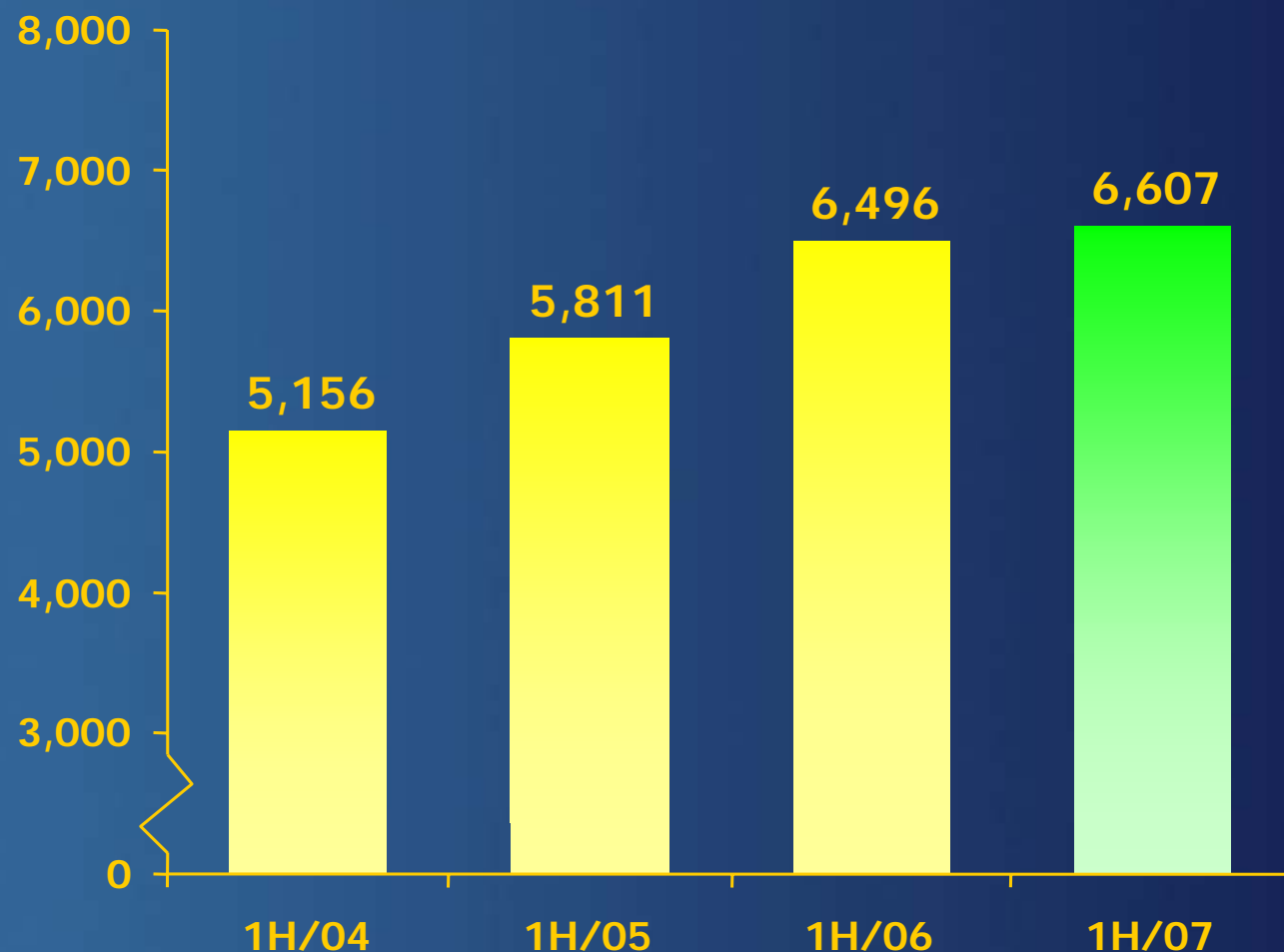
Group Revenue
↑ 8.0%

4-Year CAGR
+ 7.1%

GROUP EXPENDITURE – 1H FY07/08 (\$ million)



(\$ million)



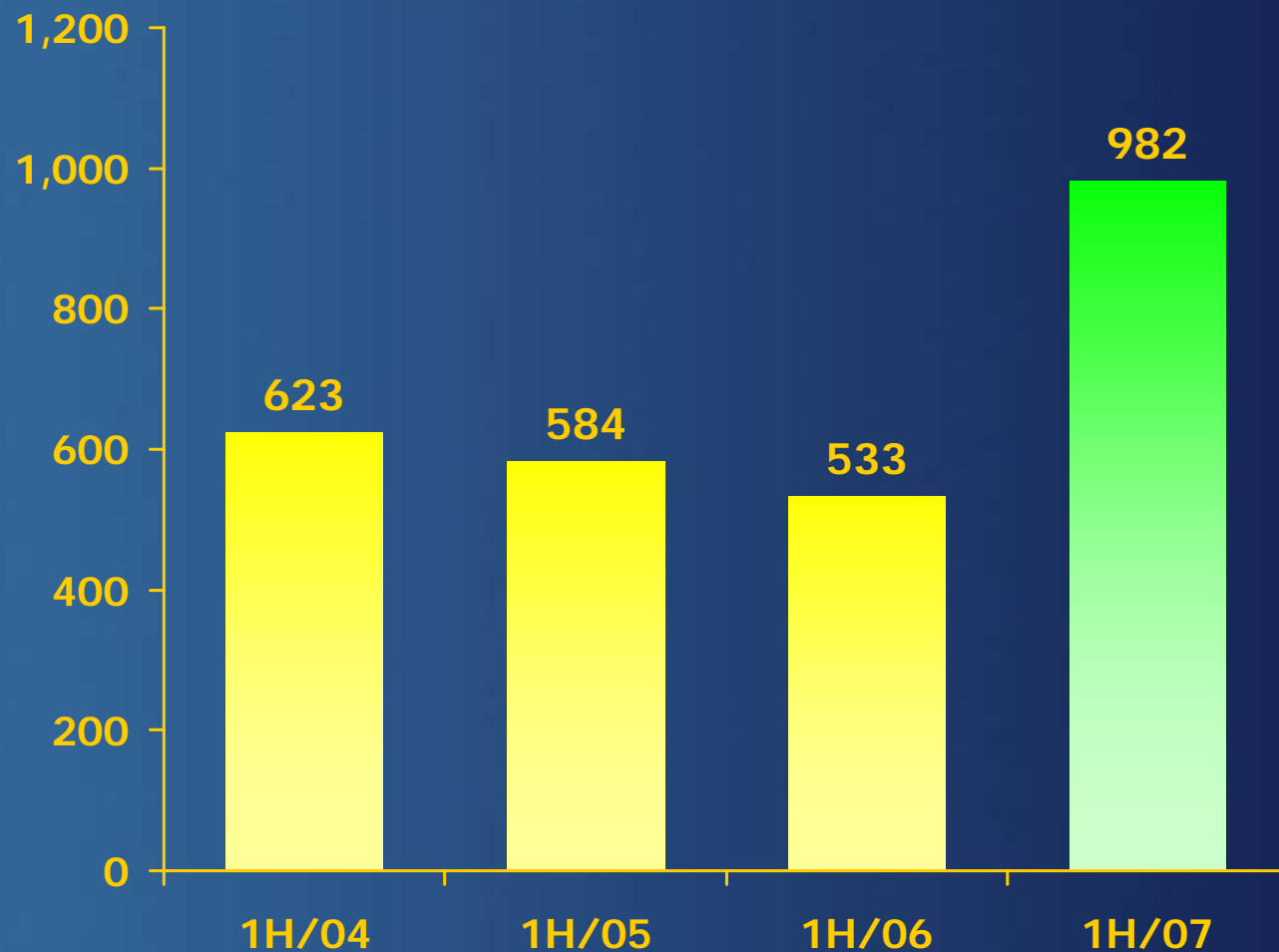
Group Expenditure
↑ 1.7%

4-Year CAGR
+ 6.4%

GROUP OPERATING PROFIT – 1H FY07/08 (\$ million)

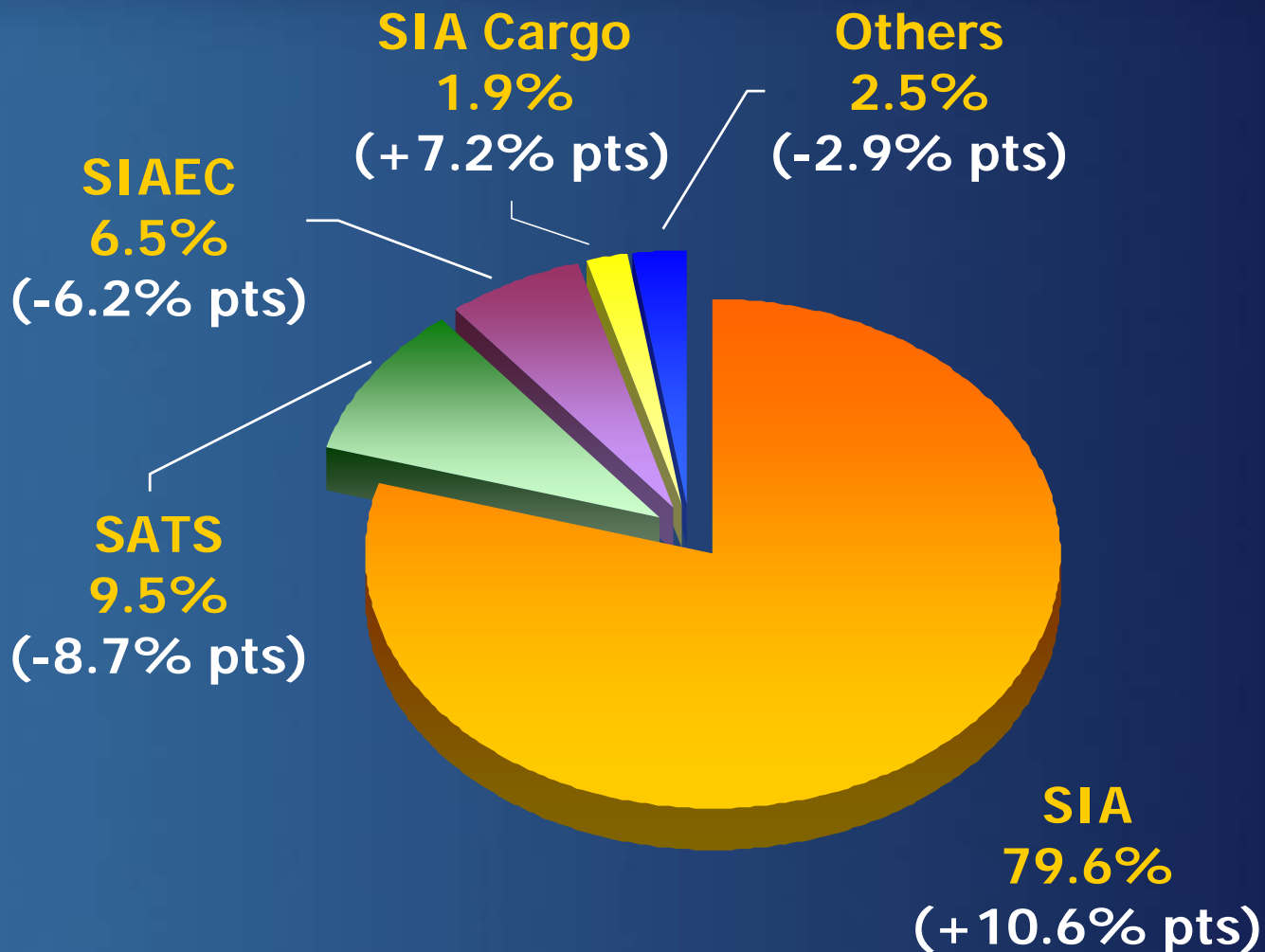
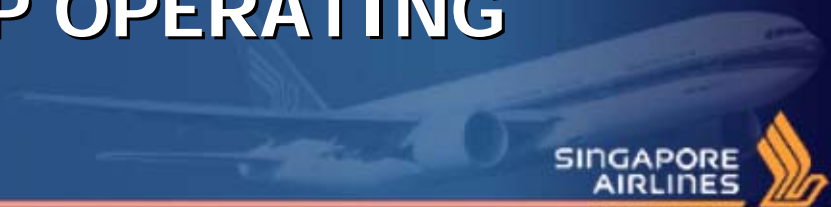


(\$ million)



Operating Profit
↑ 84.1%

CONTRIBUTION TO GROUP OPERATING PROFIT – 1H FY07/08



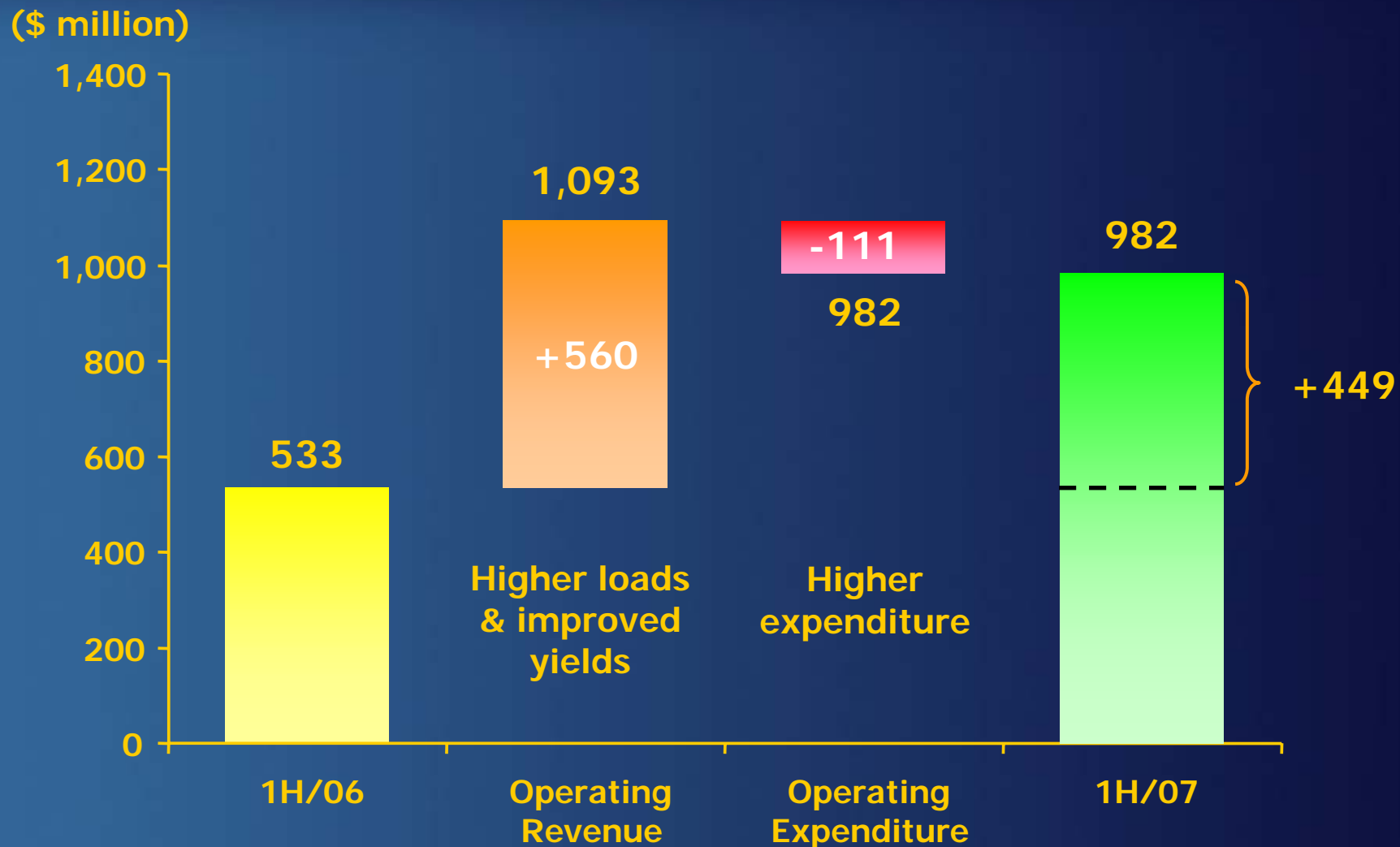
SIA
↑ \$413.0 M

SATS Group
↓ \$3.7 M

SIAEC
↓ \$4.5 M

SIA Cargo
↑ \$47.3 M

GROUP OPERATING PROFIT – 1H FY07/08 (\$ million)



GROUP NET PROFIT – 1H FY07/08 (\$ million)



GROUP RESULTS

– 1H FY07/08



	<u>1H/07</u>	<u>1H/06</u>
EBITDAR Per Share (\$)	1.75	1.61
Earnings Per Share (¢)	74.7	70.8
Interim Dividend Per Share (¢)	20.0	15.0
	<u>At 30 Sep 07</u>	<u>At 31 Mar 07</u>
Net Asset Value Per Share (\$)	11.65	12.11



LOOKING AHEAD



PASSENGER FLEET DEVELOPMENT – FY2007/08



No. of Aircraft

Operating Fleet at 1 October 2007 **92**

Aircraft Deliveries

■ **Airbus A380-800** **3**

■ **Boeing B777-300ER** **4**

Operating Fleet at 31 March 2008 **99**

GROUP CAPITAL EXPENDITURE FOR NEXT 5 YEARS (\$ million)



	<u>FY08/09</u>	<u>FY09/10</u>	<u>FY10/11</u>	<u>FY11/12</u>	<u>FY12/13</u>
Aircraft	2,400	2,300	3,900	4,300	2,500
Other Assets	300	400	300	300	300
Total	2,700	2,700	4,200	4,600	2,800

GROUP FUEL HEDGING POSITION – FY2007/08



- Budgeted Uplift Volume (M BBL) 37
- Hedging Target (%) 45 +/- 15
- Percentage Hedged (%) at October 07 47
- Avg Hedged Price (USD/BBL - Jet Fuel) 88

CHINA EASTERN AIRLINES (CEA)



Rationale

- Long-term strategic investment
- Good network fit
- Direct participation in China's growth

CHINA EASTERN AIRLINES (CEA)



Strategic Partnership

- **Board and Management participation**
 - ◆ Two seats on the Board
 - ◆ Senior SIA staff for key positions

- **Commercial Partnership and Cooperation**
 - ◆ Twinning of Singapore and Shanghai hubs
 - ◆ Codeshare on all Singapore and Shanghai services
 - ◆ Joint marketing activities
 - ◆ Explore joint operations beyond hubs

OUTLOOK FOR 2nd HALF



- **Uncertainty in global economy**
- **High fuel prices**
- **Competition**



EXPERIENCE TRAVEL IN A NEW LIGHT WITH SINGAPORE AIRLINES A380 NEW CABIN PRODUCTS