

SIA GROUP FINANCIAL RESULTS

**For Q1 FY2012-13
Ended 30 June 2012**

197200078R

PARENT AIRLINE COMPANY Q1 FY2012-2013 Results

197200078R

PARENT AIRLINE COMPANY

Q1 2012-13

SINGAPORE AIRLINES 

| | <u>Q1</u> <u>2012-13</u> | <u>Q1</u> <u>2011-12</u> | <u>Better/</u> <u>(Worse)</u> <u>(\$M)</u> | <u>Better/</u> <u>(Worse)</u> <u>%</u> |
|------------------------------------|-----------------------------|-----------------------------|--|--|
| Total Revenue (\$ M) | 3,103.9 | 2,902.4 | 201.5 | 6.9 |
| Total Expenditure (\$ M) | 3,019.0 | 2,938.0 | (81.0) | (2.8) |
| -- Fuel cost | 1,243.2 | 1,214.3 | (28.9) | (2.4) |
| -- Fuel hedging loss/(gain) | 24.5 | (9.7) | (34.2) | n.m. |
| -- Non-fuel expenditure | 1,751.3 | 1,733.4 | (17.9) | (1.0) |
| Operating Profit/(Loss) (\$ M) | 84.9 | (35.6) | 120.5 | n.m. |
| Operating Profit/(Loss) Margin (%) | 2.7 | (1.2) | - | 3.9 pts |

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SINGAPORE AIRLINES 

PARENT AIRLINE COMPANY

Q1 2012-13

SINGAPORE AIRLINES 

| | <u>Q1</u> <u>2012-13</u> | <u>Q1</u> <u>2011-12</u> | <u>Change</u> <u>%</u> |
|---------------------------|-----------------------------|-----------------------------|---------------------------|
| Revenue Passenger-km (M) | 23,038.9 | 21,014.1 | +9.6 |
| Available Seat-km (M) | 28,986.6 | 27,780.9 | +4.3 |
| Passenger Load Factor (%) | 79.5 | 75.6 | +3.9 pts |

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SINGAPORE AIRLINES 

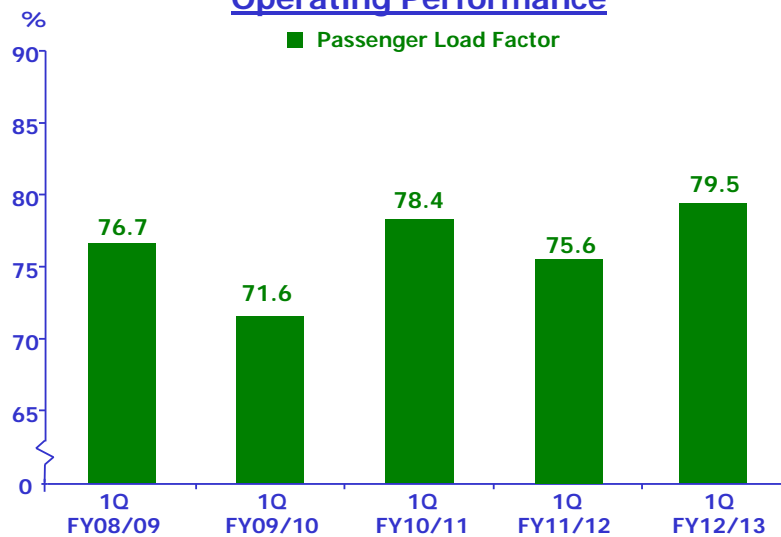
PARENT AIRLINE COMPANY Q1 2012-13

| | <u>Q1</u> <u>2012-13</u> | <u>Q1</u> <u>2011-12</u> | <u>Change</u> <u>%</u> |
|--|-----------------------------|-----------------------------|---------------------------|
| Pax Yield – include fuel surcharge (¢/pkm) | 11.4 | 11.8 | -3.4 |
| Passenger Unit Cost (¢/ask) | 9.2 | 9.2 | - |
| Passenger Breakeven Load Factor (%) | 80.7 | 78.0 | +2.7 pts |
| Passenger Load Factor (%) | 79.5 | 75.6 | +3.9 pts |
| Passenger Load Factor Spread (% pts) | -1.2 | -2.4 | +1.2 pts |

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PARENT AIRLINE COMPANY Q1 2012-13

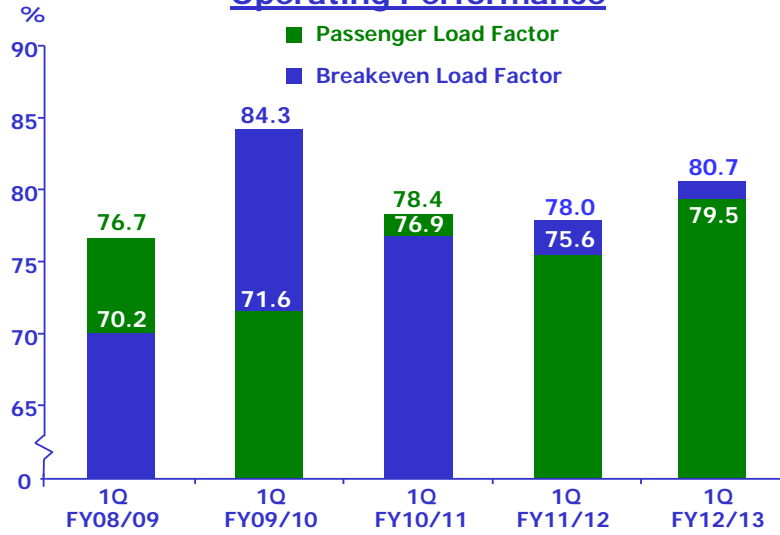
Operating Performance



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PARENT AIRLINE COMPANY Q1 2012-13

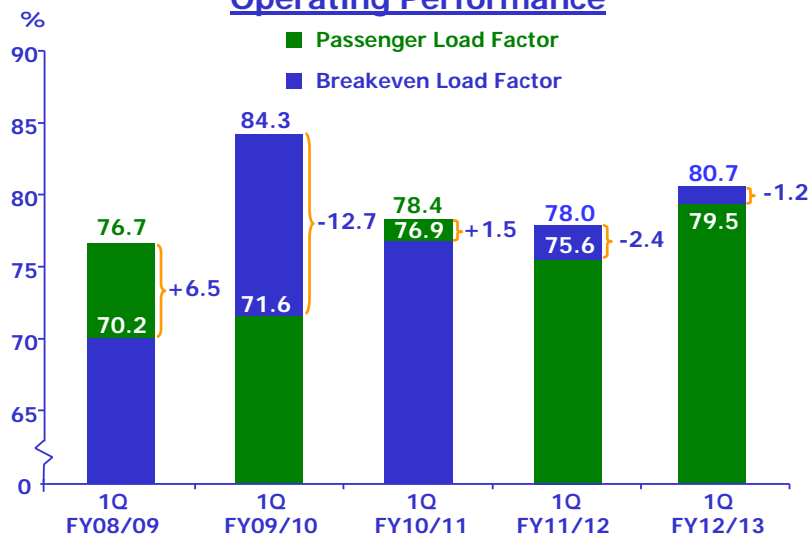
Operating Performance



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PARENT AIRLINE COMPANY Q1 2012-13

Operating Performance

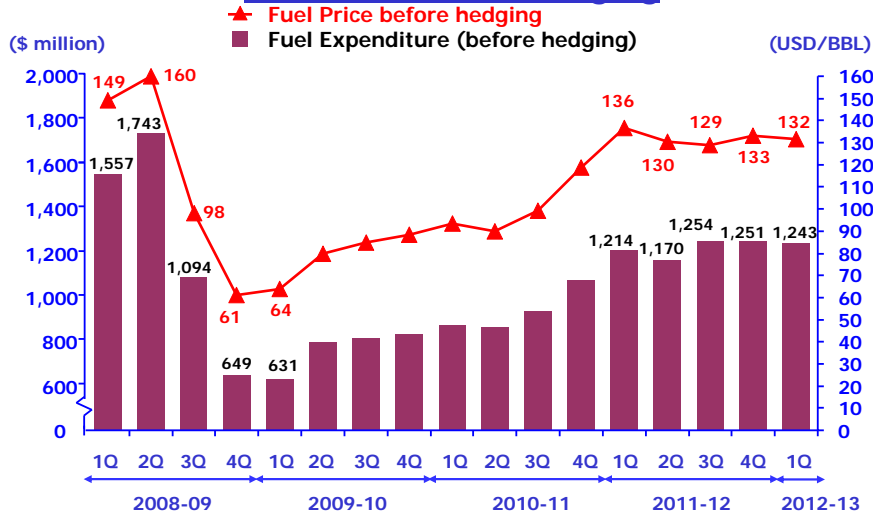


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PARENT AIRLINE COMPANY Q1 2012-13



Fuel Price Before Hedging



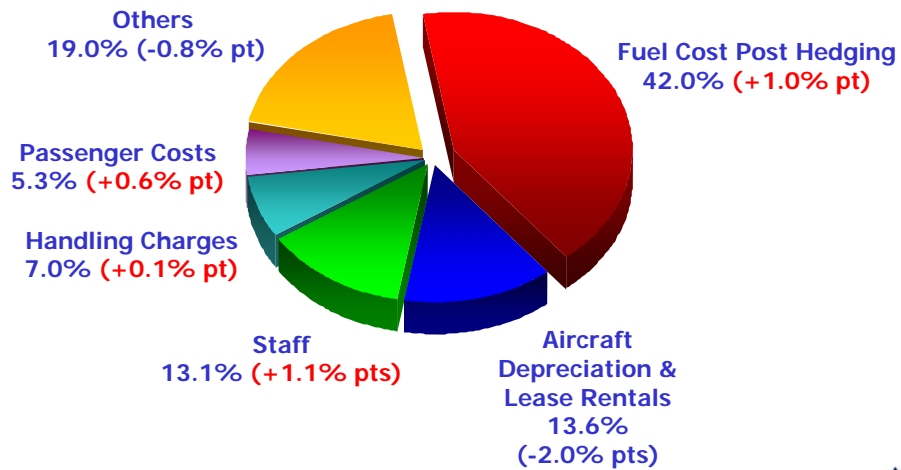
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PARENT AIRLINE COMPANY Q1 2012-13



Cost Composition

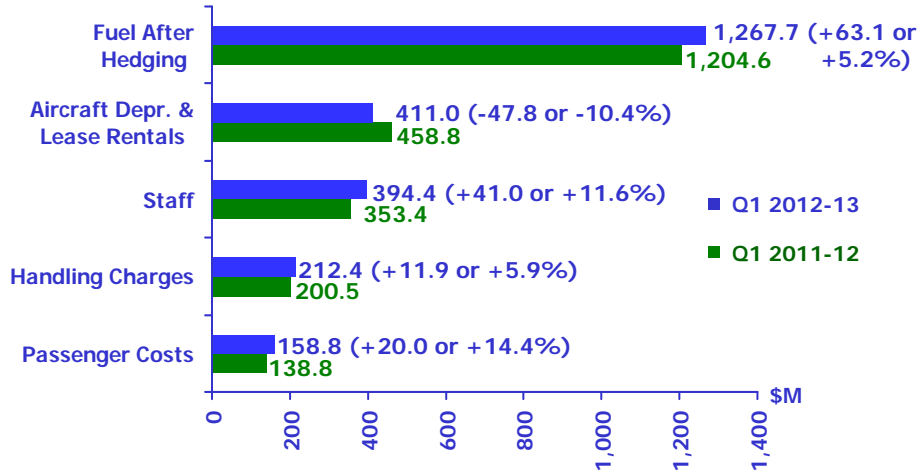


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PARENT AIRLINE COMPANY Q1 2012-13

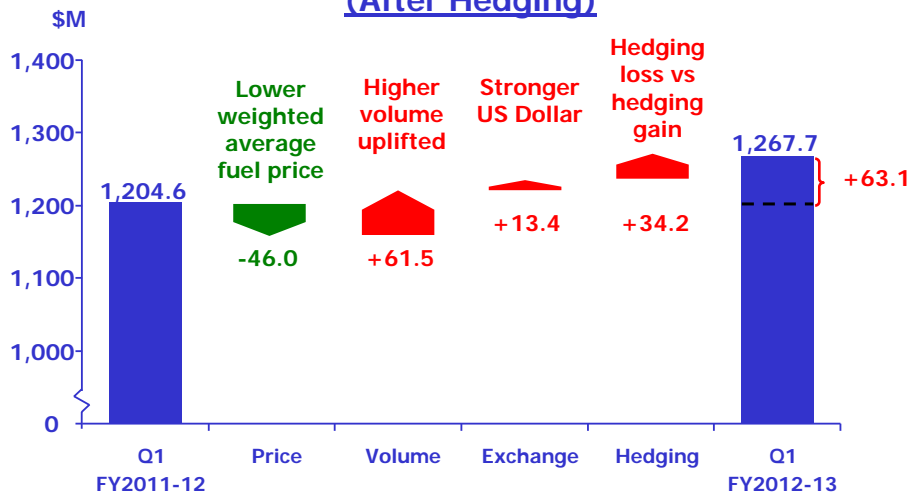
Top 5 Expenditure Breakdown



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PARENT AIRLINE COMPANY Q1 2012-13

Composition of Increase in Fuel Cost (After Hedging)

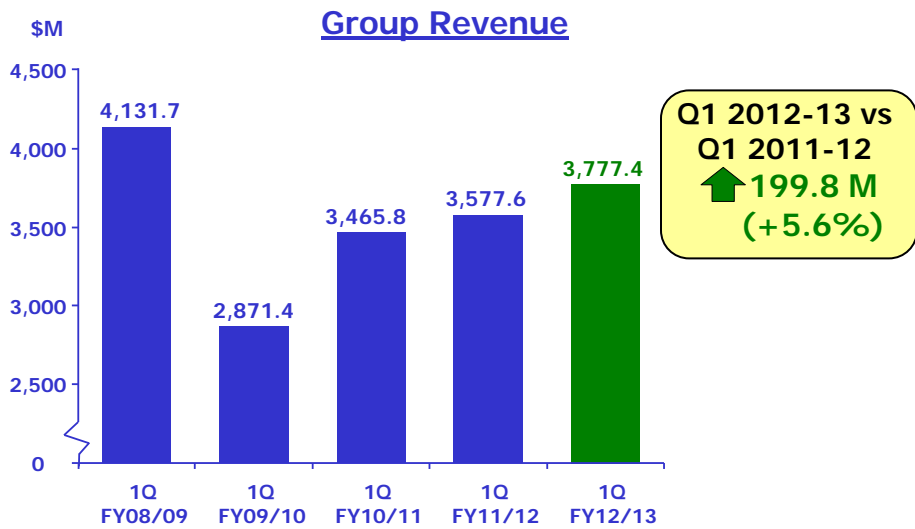


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THE GROUP Q1 FY2012-2013 Results

197200078R

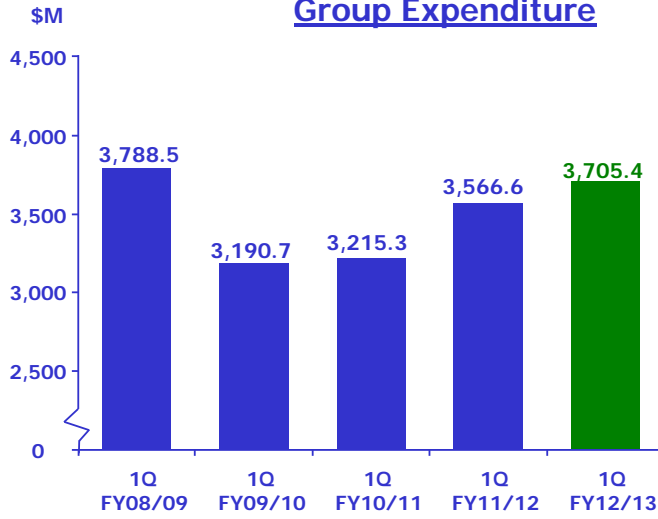
SIA GROUP Q1 2012-13




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SIA GROUP Q1 2012-13

Group Expenditure

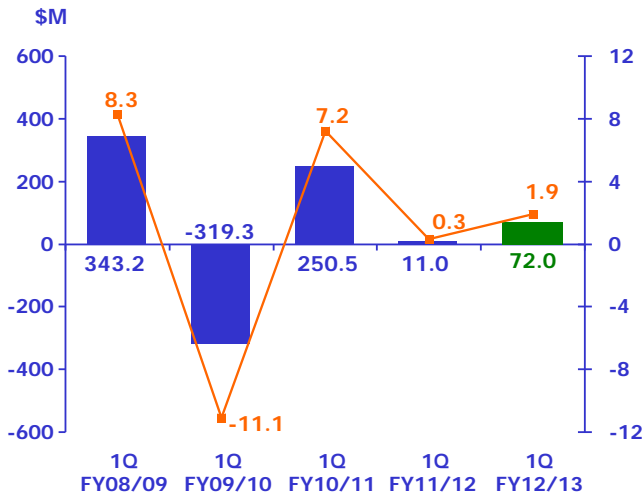


Q1 2012-13 vs
Q1 2011-12
 **138.8 M**
(+3.9%)

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SIA GROUP Q1 2012-13

Group Operating Profit



Operating Profit
 **\$61.0 M**

Operating Profit Margin
+1.6% pts

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SIA GROUP Q1 2012-13

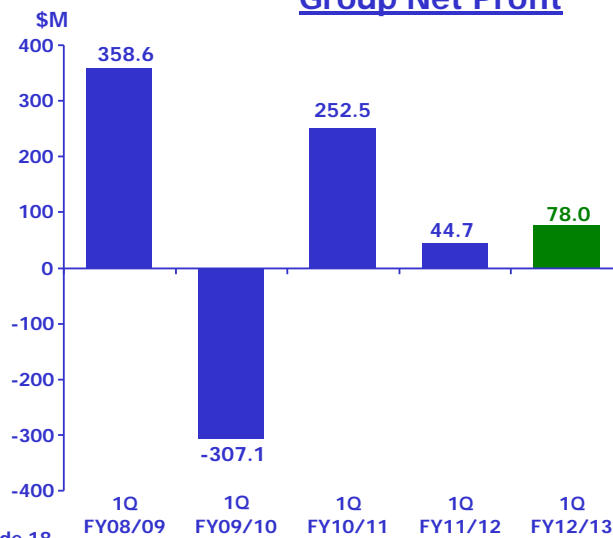
Group Operating Profit

| | <u>1Q 12/13</u> (\$ M) | <u>1Q 11/12</u> (\$ M) | <u>Better/(Worse)</u> (\$ M) | <u>Better/(Worse)</u> (%) |
|--------------------|---------------------------|---------------------------|---------------------------------|------------------------------|
| SIA | 84.9 | (35.6) | 120.5 | n.m. |
| SIAEC | 34.4 | 34.7 | (0.3) | (0.9) |
| SilkAir | 18.1 | 20.9 | (2.8) | (13.4) |
| SIA Cargo | (49.0) | (13.5) | (35.5) | n.m. |
| Scoot | (12.5) | - | (12.5) | n.m. |
| Others | (3.9) | 4.5 | (8.4) | n.m. |
| Group Total | 72.0 | 11.0 | 61.0 | n.m. |

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SIA GROUP Q1 2012-13

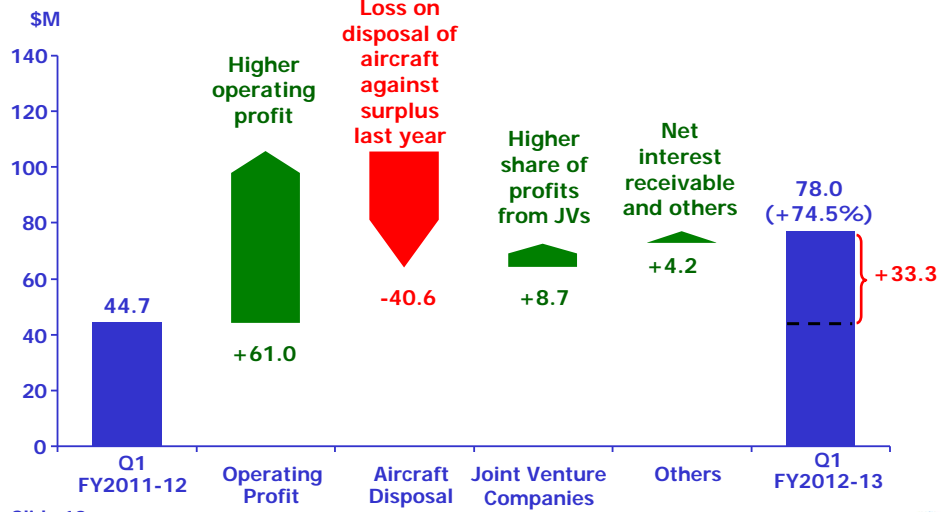
Group Net Profit



Q1 2012-13 vs
Q1 2011-12
↑ 33.3 M
(+74.5%)

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Group Profit Attributable to Owners of the Parent



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