

# SIA GROUP FINANCIAL RESULTS

For Q1 FY2014-15  
Ended 30 June 2014

197200078R

# PARENT AIRLINE COMPANY Q1 FY2014-15

## PARENT AIRLINE COMPANY Q1 2014-15

SINGAPORE AIRLINES 

	<u>Q1</u> <u>FY14/15</u>	<u>Q1</u> <u>FY13/14</u>	<u>Change</u> <u>%</u>
Available Seat-KM (M)	30,263.2	30,008.7	+0.8
Revenue Passenger-KM (M)	23,499.4	23,397.6	+0.4
Passenger Load Factor (%)	77.7	78.0	-0.3 pt
Pax Yield – include fuel surcharge (¢/pkm)	10.9	11.1	-1.8
Passenger Unit Cost (¢/ask)	8.7	9.1	-4.4
Passenger Breakeven Load Factor (%)	79.8	82.0	-2.2 pts
Passenger Load Factor Spread (% pts)	-2.1	-4.0	-1.9 pts

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SINGAPORE AIRLINES 

## PARENT AIRLINE COMPANY Q1 2014-15

SINGAPORE AIRLINES 

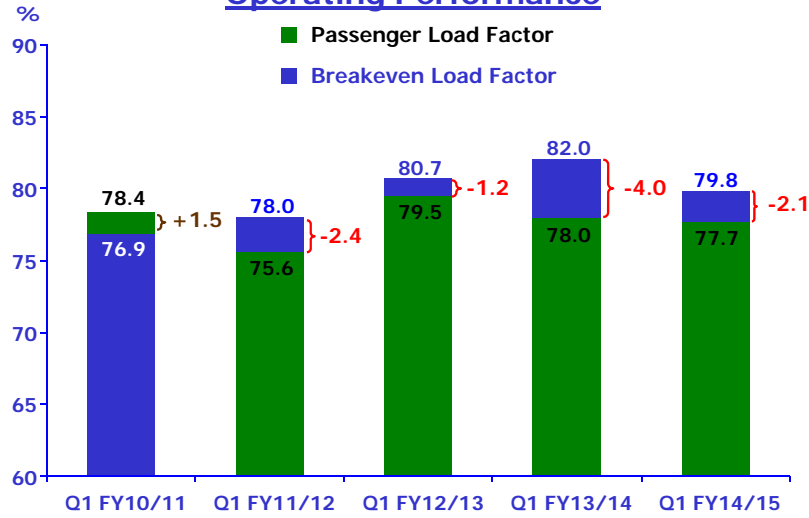
	<u>Q1</u> <u>FY14/15</u> <u>(\$M)</u>	<u>Q1</u> <u>FY13/14</u> <u>(\$M)</u>	<u>Better/</u> <u>(Worse)</u> <u>(\$M)</u>	<u>Better/</u> <u>(Worse)</u> <u>%</u>
Total Revenue	3,008.7	3,159.7	(151.0)	(4.8)
Total Expenditure	2,963.7	3,070.8	107.1	3.5
-- Fuel cost	1,177.5	1,170.6	(6.9)	(0.6)
-- Fuel hedging (gain)/Loss	(27.9)	35.3	63.2	n.m
-- Non-fuel expenditure	1,814.1	1,864.9	50.8	2.7
Operating Profit	45.0	88.9	(43.9)	(49.4)
Operating Profit Margin (%)	1.5	2.8	-	(1.3) pts

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SINGAPORE AIRLINES 

# PARENT AIRLINE COMPANY Q1 2014-15

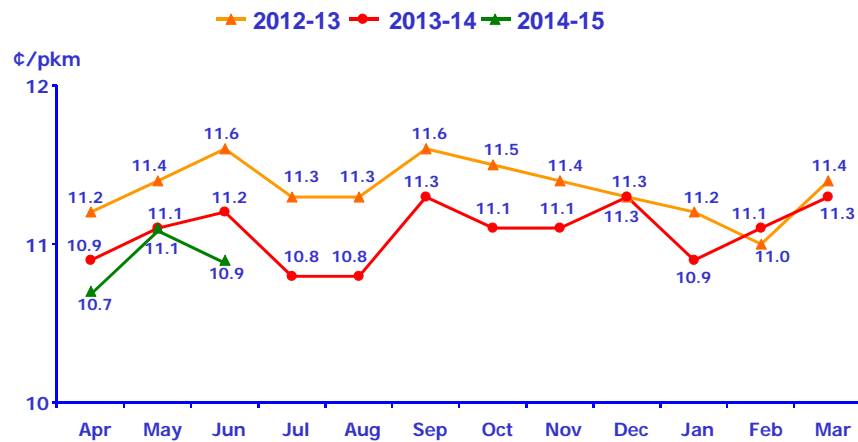
## Operating Performance



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# PARENT AIRLINE COMPANY Q1 2014-15

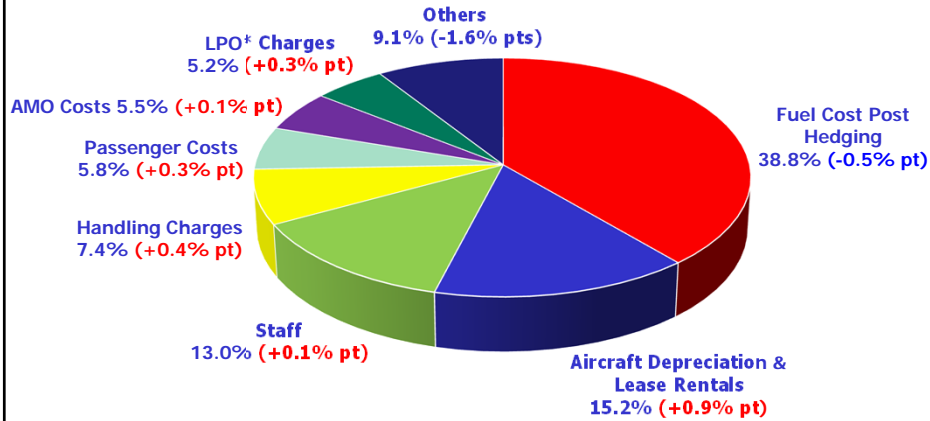
## Monthly Pax Yields (Including Fuel Surcharge)



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# PARENT AIRLINE COMPANY Q1 2014-15

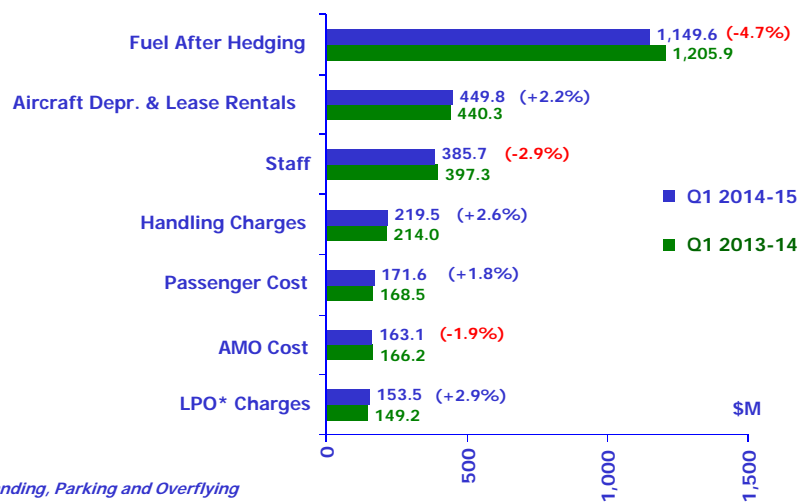
## Cost Composition



\*Landing, Parking and Overflying  
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# PARENT AIRLINE COMPANY Q1 2014-15

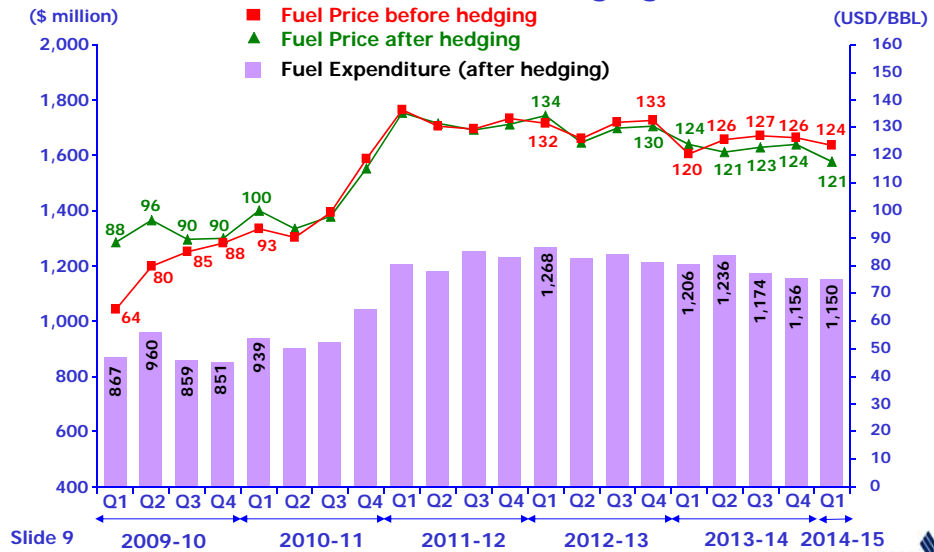
## Expenditure Breakdown



\*Landing, Parking and Overflying  
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# PARENT AIRLINE COMPANY Q1 2014-15

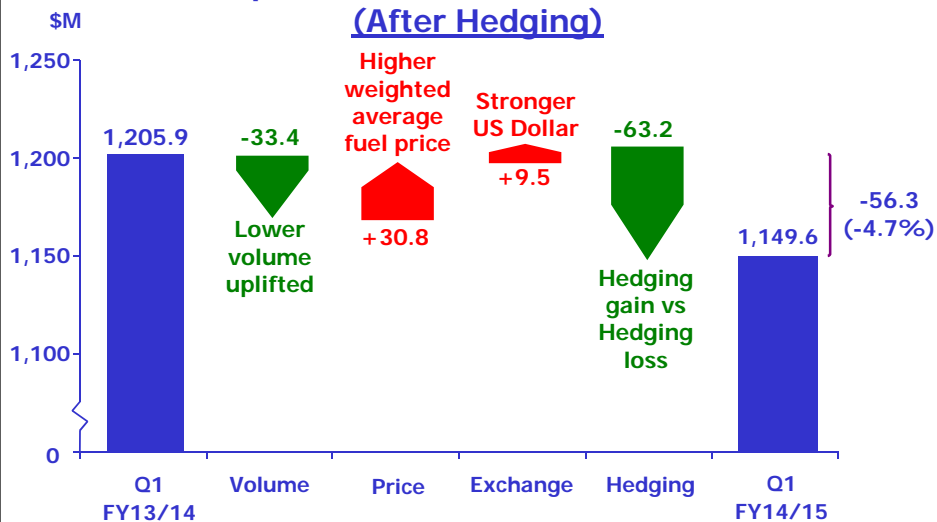
## Fuel Price After Hedging



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# PARENT AIRLINE COMPANY Q1 2014-15

## Composition of Decrease in Fuel Cost (After Hedging)

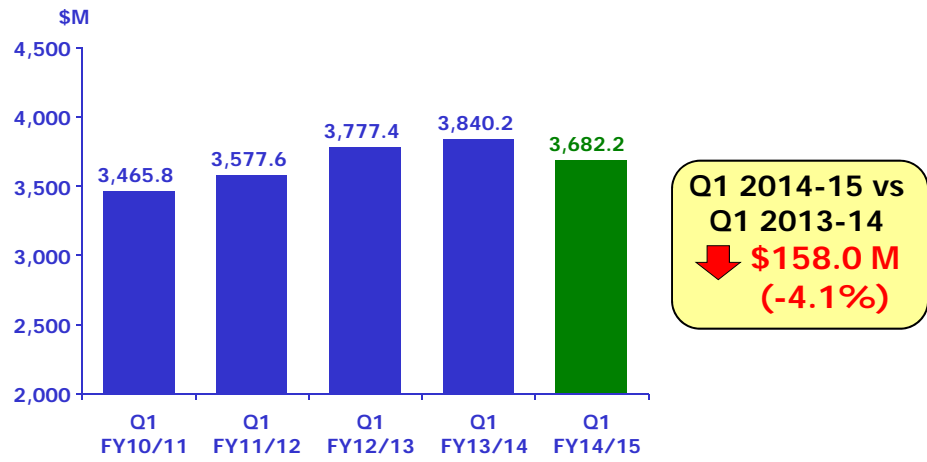


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# SIA GROUP Q1 FY2014-15

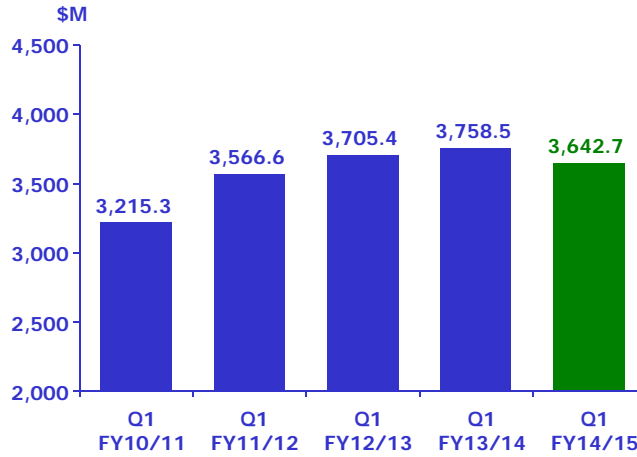
## SIA GROUP Q1 2014-15

### Group Revenue



# SIA GROUP Q1 2014-15

## Group Expenditure

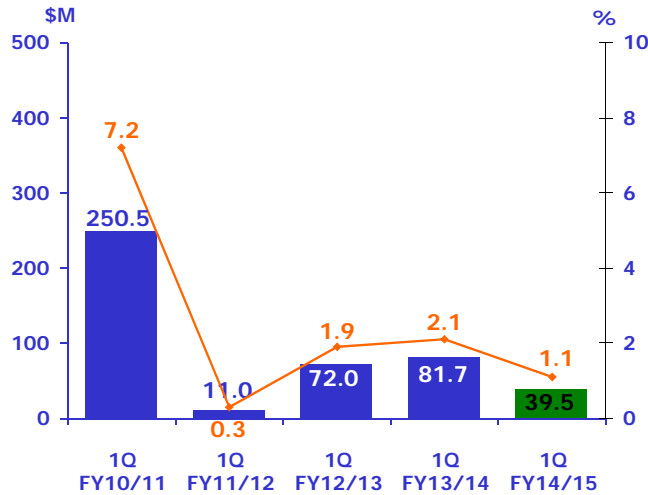


Q1 2014-15 vs  
Q1 2013-14  
↓ \$115.8 M  
(-3.1%)

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# SIA GROUP Q1 2014-15

## Group Operating Profit



Operating Profit  
↓ \$42.2M  
(-51.7%)

Operating Profit Margin  
-1.0% pt

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# SIA GROUP Q1 2014-15

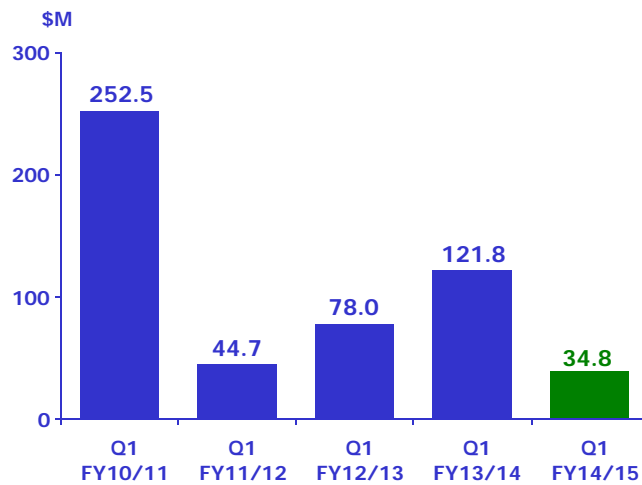
## Group Operating Profit

	<u>Q1 FY14/15</u>	<u>Q1 FY13/14</u>	<u>Better/(Worse)</u>	<u>Better/(Worse)</u>
	<u>(\$ M)</u>	<u>(\$ M)</u>	<u>(\$ M)</u>	<u>(%)</u>
SIA	45.0	88.9	(43.9)	(49.4)
SIAEC	20.7	27.7	(7.0)	(25.3)
SilkAir	2.0	14.4	(12.4)	(86.1)
SIA Cargo	(18.2)	(40.4)	22.2	55.0

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# SIA GROUP Q1 2014-15

## Group Net Profit

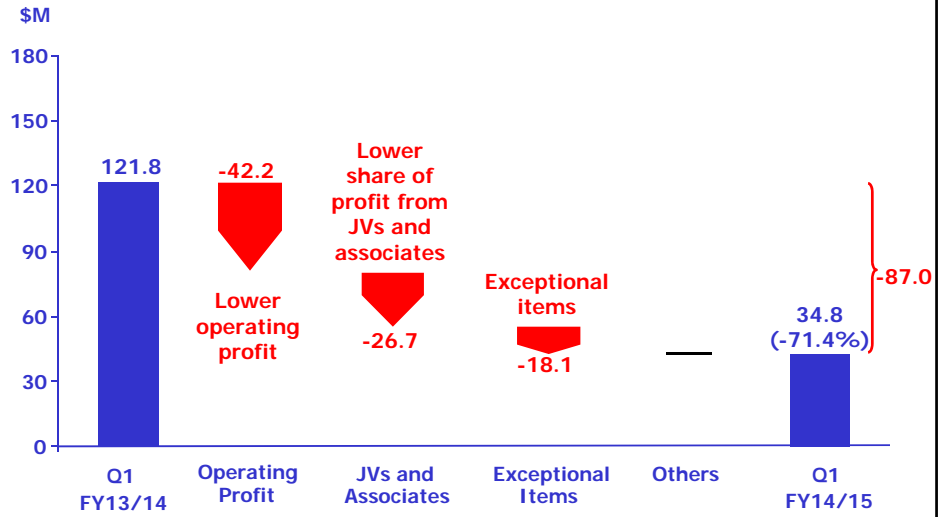


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# SIA GROUP Q1 2014-15

## Group Profit Attributable to Owners of the Parent



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# Thank You