



SIA GROUP FINANCIAL RESULTS

**Q3 FY2012-13
Ended 31 December 2012**

197200078R



**PARENT AIRLINE COMPANY
Q3 FY2012-2013
Results**

197200078R

PARENT AIRLINE COMPANY Q3 2012-13

SINGAPORE AIRLINES



	<u>3Q</u> <u>2012-13</u>	<u>3Q</u> <u>2011-12</u>	<u>Better/ (Worse)</u> <u>(\$ M)</u>	<u>Better/ (Worse)</u> <u>%</u>
Total Revenue (\$ M)	3,143.3	3,118.1	25.2	0.8
Total Expenditure (\$ M)	3,056.5	2,981.4	(75.1)	(2.5)
-- Fuel cost	1,261.8	1,254.0	(7.8)	(0.6)
-- Fuel hedging gain	(17.6)	(0.2)	17.4	n.m.
-- Non-fuel expenditure	1,812.3	1,727.6	(84.7)	(4.9)
Operating Profit (\$ M)	86.8	136.7	(49.9)	(36.5)
Operating Profit Margin (%)	2.8	4.4		(1.6) pts

Slide 3

SINGAPORE AIRLINES



PARENT AIRLINE COMPANY Q3 2012-13

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	<u>3Q</u> <u>2012-13</u>	<u>3Q</u> <u>2011-12</u>	<u>Change</u> <u>%</u>
Available Seat-KM (M)	30,065.0	28,732.2	+4.6
Revenue Passenger-KM (M)	23,828.3	22,185.4	+7.4
Passenger Load Factor (%)	79.3	77.2	+2.1 pts

Slide 4

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PARENT AIRLINE COMPANY

Q3 2012-13

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	<u>3Q</u> <u>2012-13</u>	<u>3Q</u> <u>2011-12</u>	<u>Change</u> <u>%</u>
Pax Yield - include fuel surcharge (¢/pkm)	11.4	12.1	-5.8
Passenger Unit Cost (¢/ask)	9.1	9.2	-1.1
Passenger Breakeven Load Factor (%)	79.8	76.0	+3.8 pts

Slide 5

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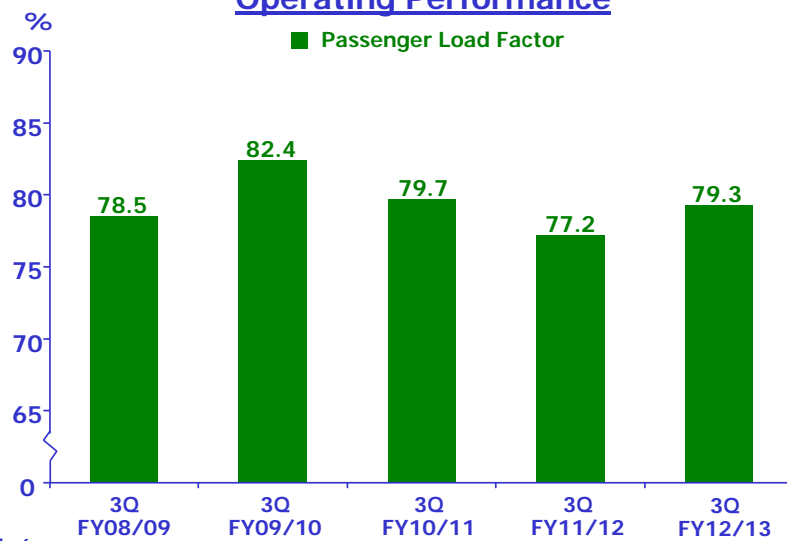
PARENT AIRLINE COMPANY

Q3 2012-13

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Operating Performance



Slide 6

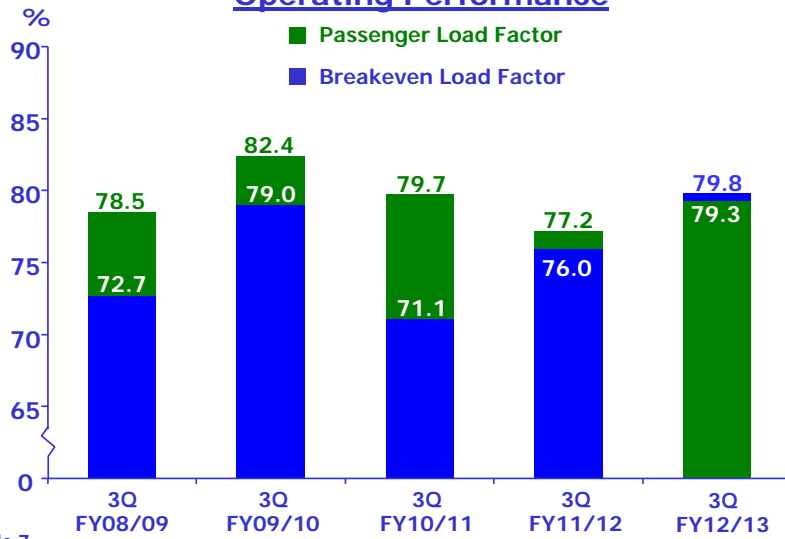
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Operating Performance



Slide 7

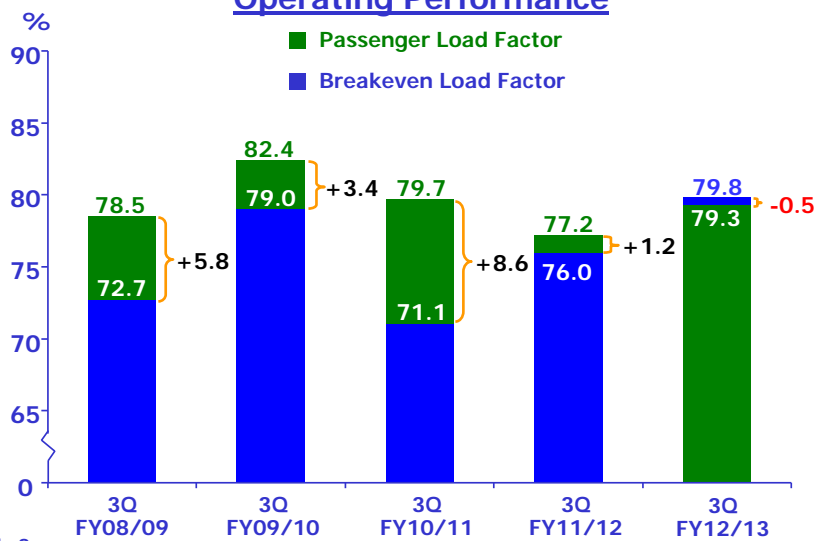
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Operating Performance

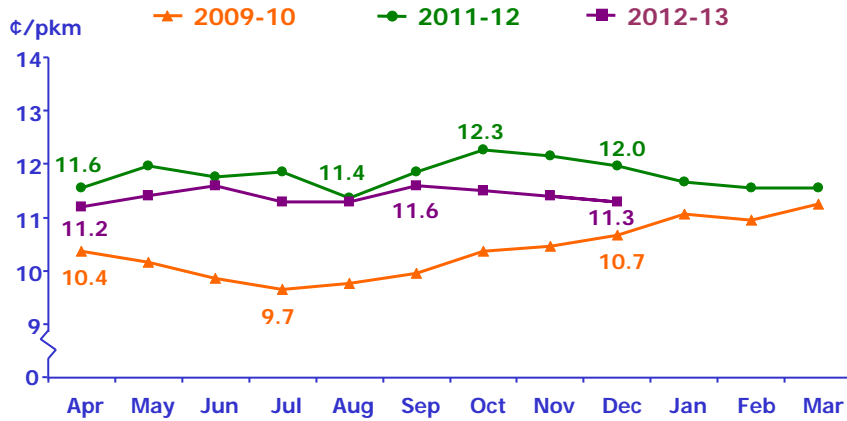


Slide 8

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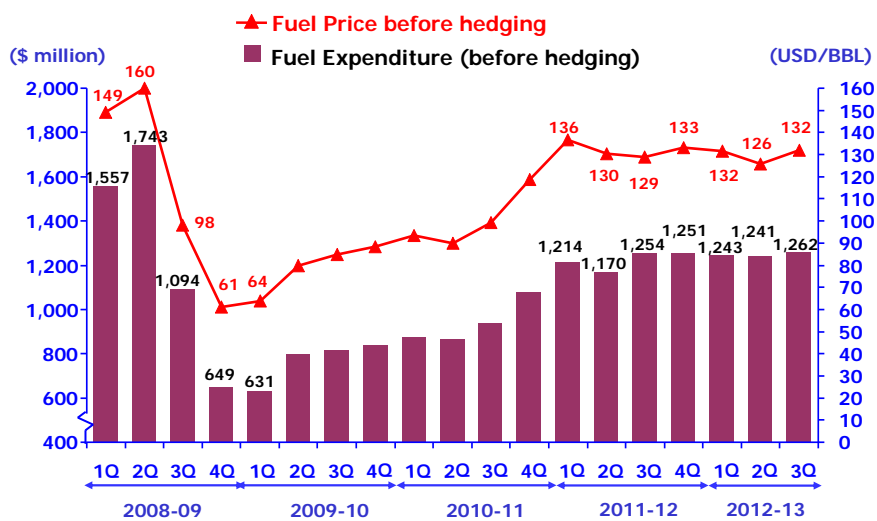
PARENT AIRLINE COMPANY Q3 2012-13

Monthly Pax Yields (Including Fuel Surcharge)



Slide 9

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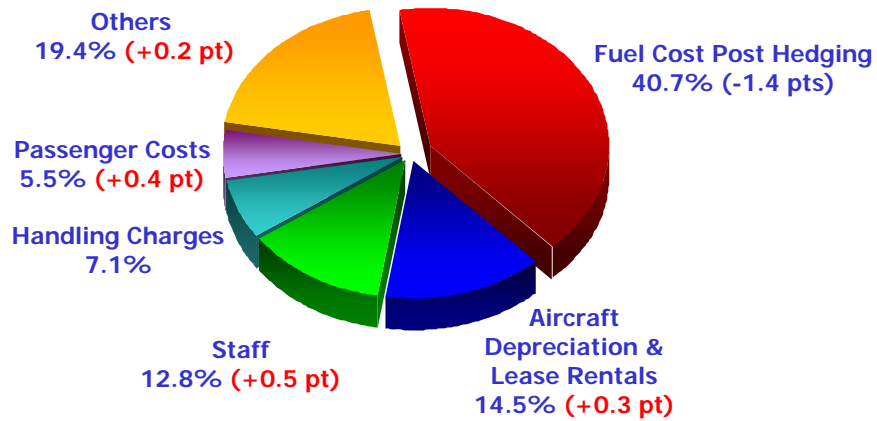
Slide 10

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Cost Composition



Slide 11

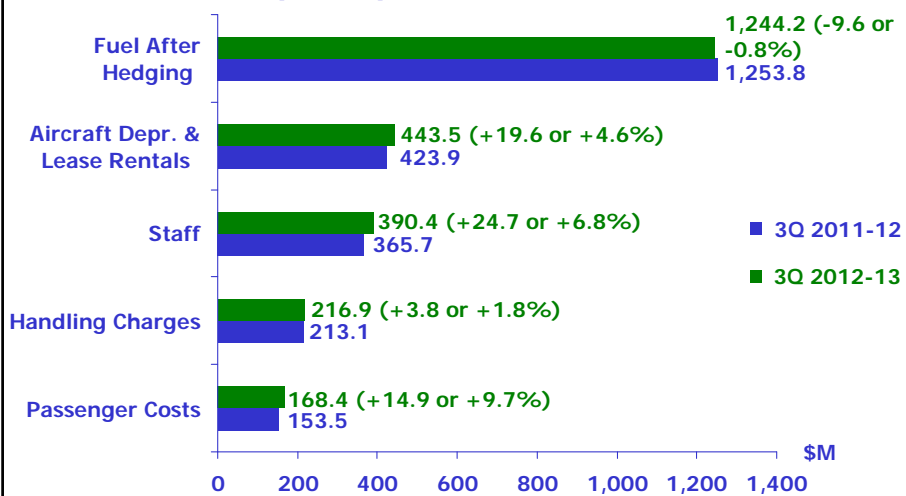
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Top 5 Expenditure Breakdown

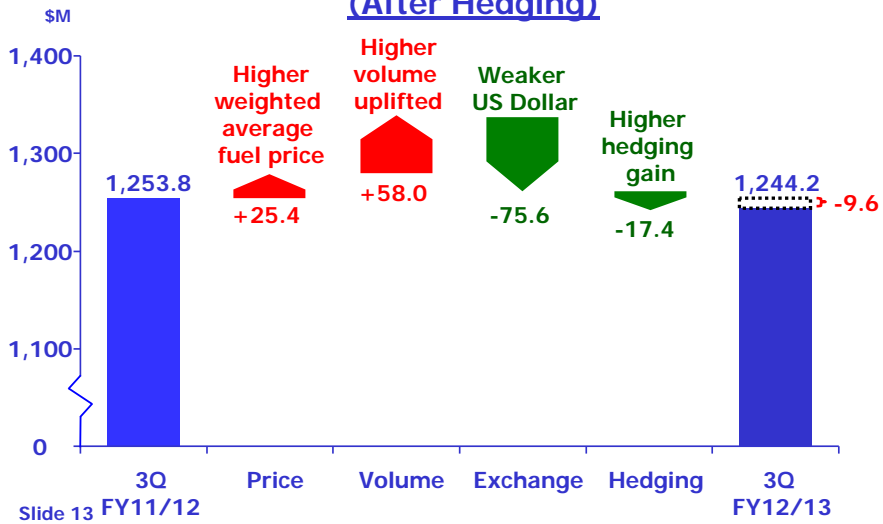


Slide 12

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Composition of Decrease in Fuel Cost (After Hedging)

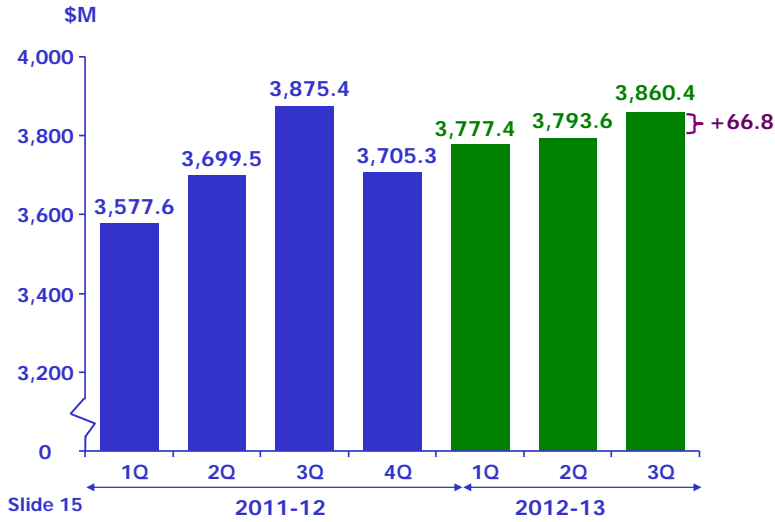


STAFF COMMUNICATION SESSION

THE GROUP Q3 FY2012-2013 Results

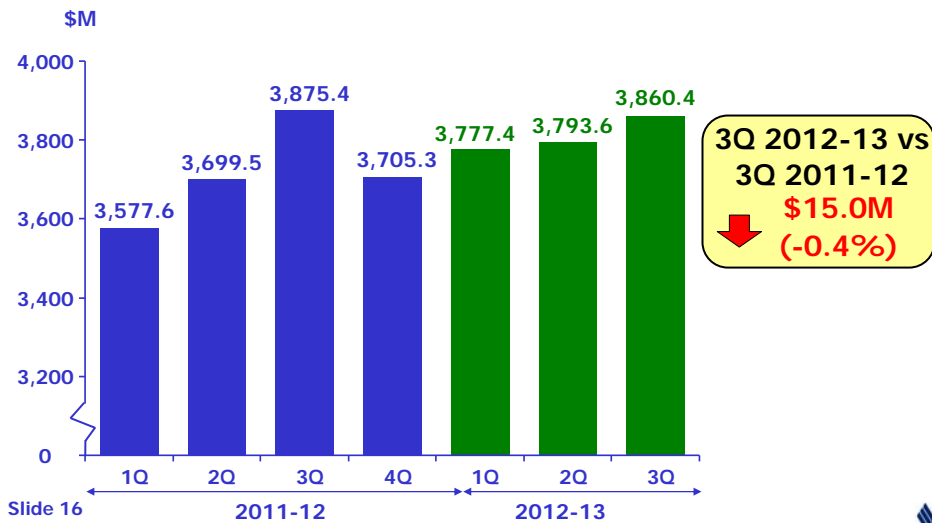
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Group Revenue



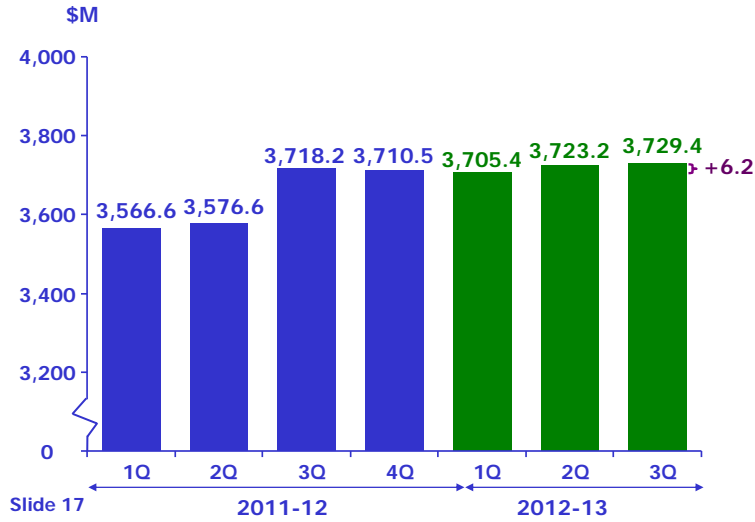
SIA GROUP Q3 2012-13

Group Revenue



SIA GROUP Q3 2012-13

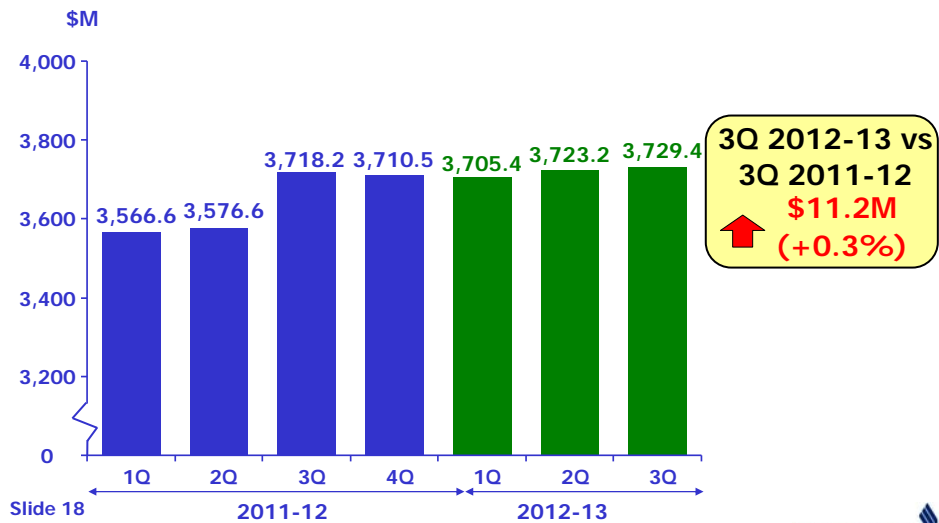
Group Expenditure



Slide 17

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Group Expenditure



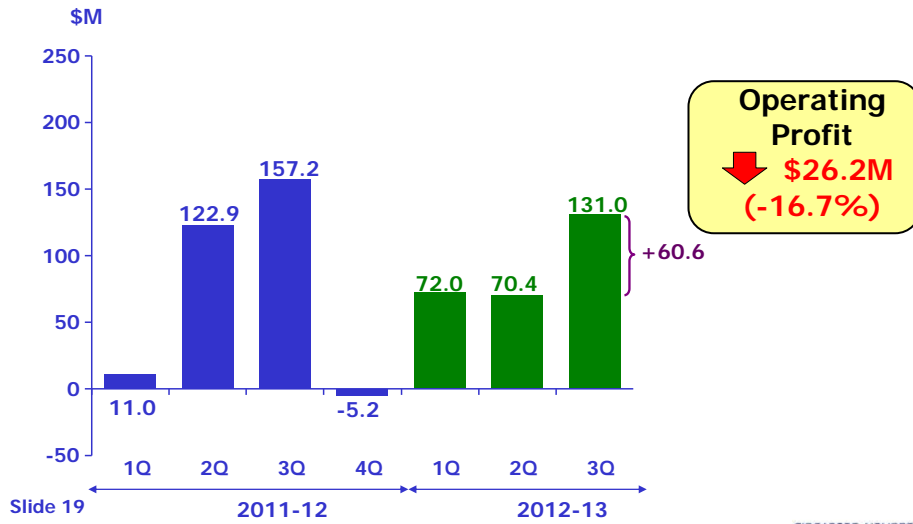
Slide 18

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Group Operating Profit



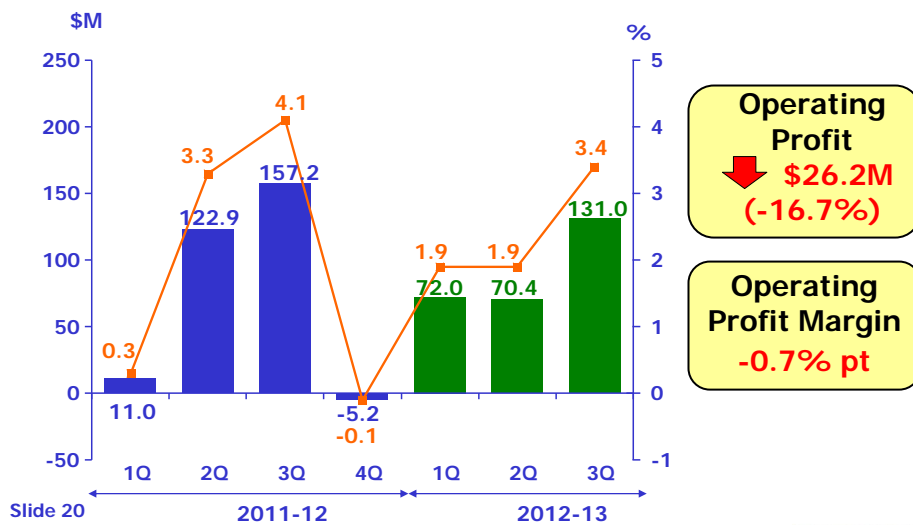
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Group Operating Profit



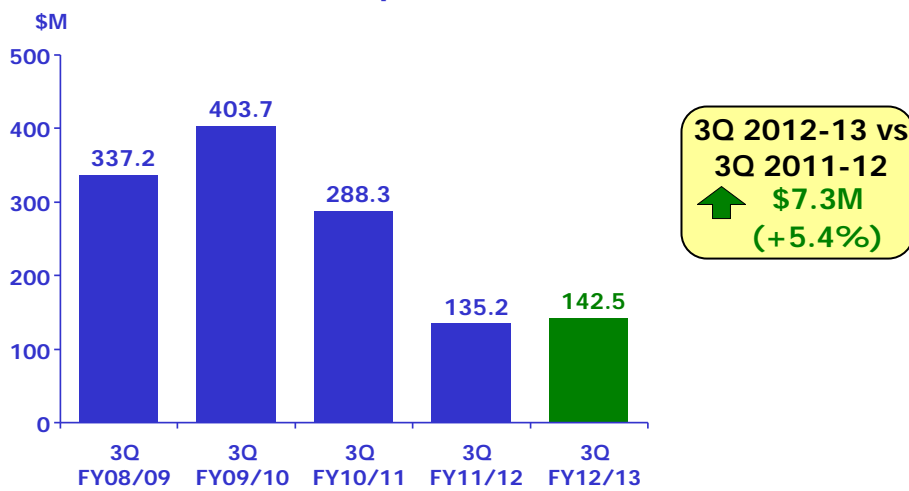
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Group Operating Profit

	<u>3Q 12/13</u> <u>(\$ M)</u>	<u>3Q 11/12</u> <u>(\$ M)</u>	<u>Better/ (Worse)</u> <u>(\$ M)</u>	<u>Better/ (Worse)</u> <u>(%)</u>
SIA	86.8	136.7	(49.9)	(36.5)
SilkAir	33.7	32.1	1.6	5.0
SIAEC	31.2	28.4	2.8	9.9
SIA Cargo	(29.7)	(39.8)	10.1	25.4

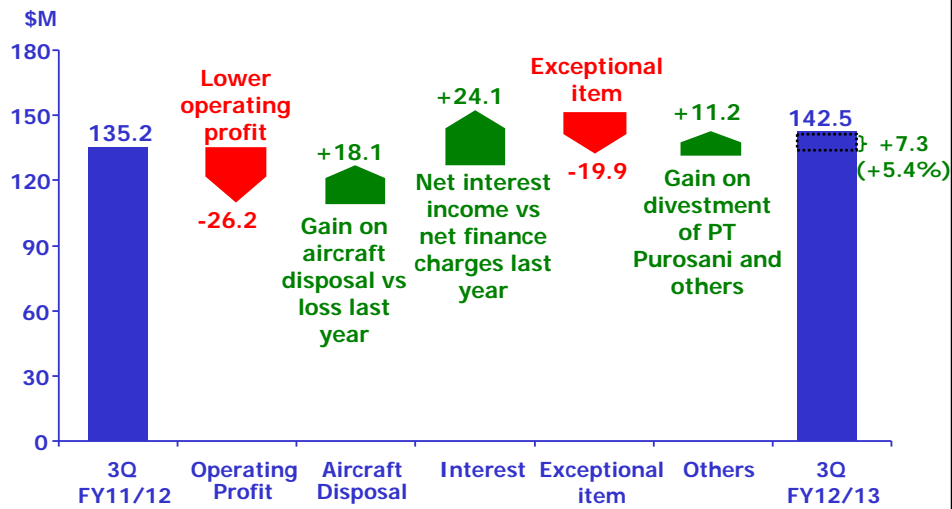
Slide 21

Group Net Profit



Slide 22

Group Profit Attributable to Owners of the Parent



Slide 23

Thank You