

SIA GROUP FINANCIAL RESULTS

For 3rd Quarter and 9 Months
Ended 31 December 2015

197200078R

PARENT AIRLINE COMPANY Q3 & 9M FY2015-16

Actuals

PARENT AIRLINE COMPANY Q3 & 9M 2015-16



	<u>Q3</u> <u>FY15/16</u>	<u>Change</u> <u>%</u>	<u>9M</u> <u>FY15/16</u>	<u>Change</u> <u>%</u>
Available Seat-KM (M)	29,738.0	-1.2	89,340.4	-1.7
Revenue Passenger-KM (M)	23,788.5	+1.0	71,479.0	-0.8
Passenger Load Factor (%)	80.0	+1.7 pts	80.0	+0.7 pts
Pax Yield – include fuel surcharge (¢/pkm)	11.0	-4.3	10.7	-3.6
Passenger Unit Cost (¢/ask)	8.5	-6.6	8.6	-3.4
Passenger Unit Ex-fuel Cost (¢/ask)	5.5	+5.8	5.4	+8.0
Passenger Breakeven Load Factor (%)	77.3	-1.8 pts	80.4	+0.2 pts

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PARENT AIRLINE COMPANY Q3 & 9M 2015-16



Operating Result

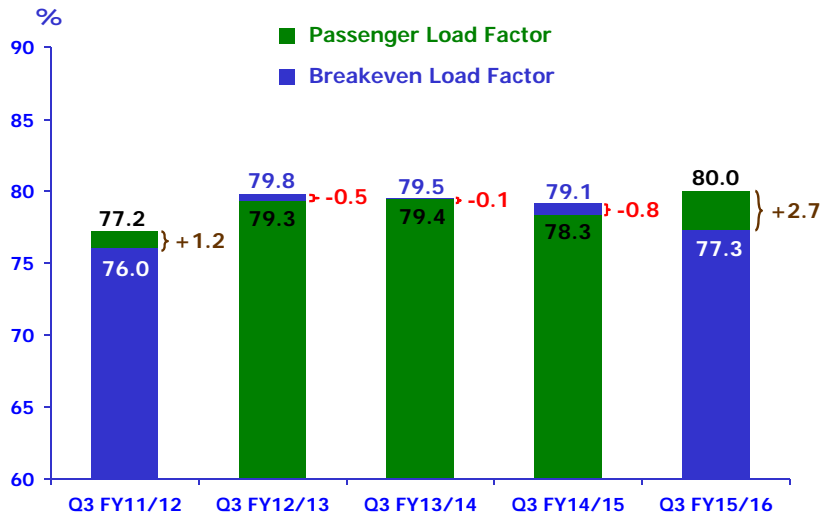
	<u>Q3</u> <u>FY15/16</u> <u>(\$M)</u>	<u>Better/ (Worse)</u> <u>(\$M)</u>	<u>Better/ (Worse)</u> <u>(%)</u>	<u>9M</u> <u>FY15/16</u> <u>(\$M)</u>	<u>Better/ (Worse)</u> <u>(\$M)</u>	<u>Better/ (Worse)</u> <u>(%)</u>
Total Revenue	2,990.3	(194.8)	(6.1)	8,897.1	(519.2)	(5.5)
Total Expenditure	2,809.3	289.2	9.3	8,510.4	636.1	7.0
-- Net fuel cost	886.9	295.0	25.0	2,842.9	682.1	19.4
<i>Fuel cost</i>	651.8	350.6	35.0	2,151.5	1,203.6	35.9
<i>Fuel hedging loss</i>	235.1	(55.6)	(31.0)	691.4	(521.5)	n.m.
-- Non-fuel expenditure	1,922.4	(5.8)	(0.3)	5,667.5	(46.0)	(0.8)
Operating Profit	181.0	94.4	109.0	386.7	116.9	43.3
Operating Profit Margin (%)	6.1		3.4 pts	4.3		1.4 pts

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PARENT AIRLINE COMPANY Q3 2015-16

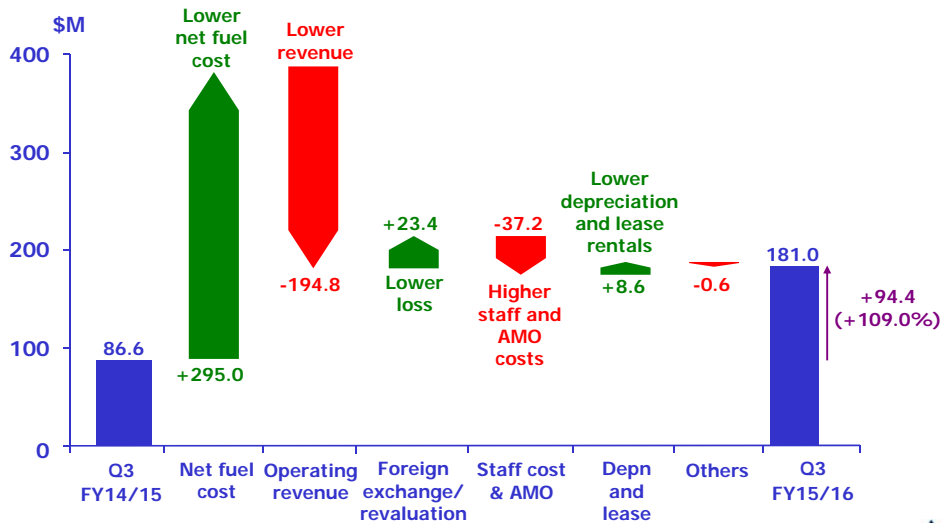
Operating Performance



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PARENT AIRLINE COMPANY Q3 2015-16

Composition of Increase in Operating Profit

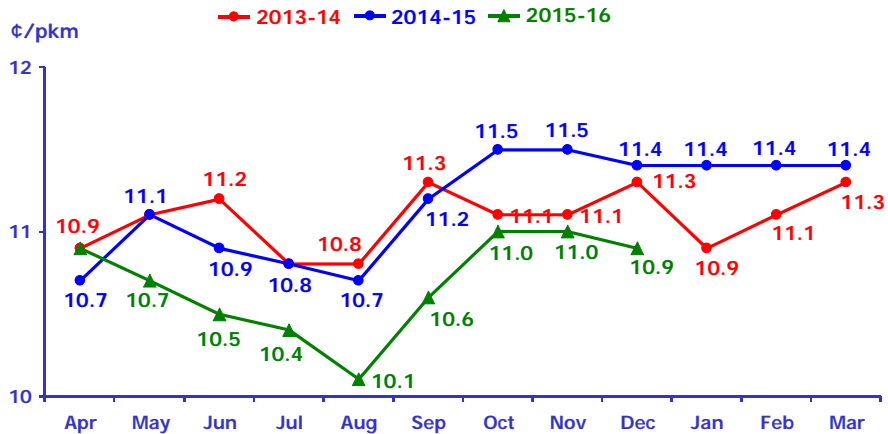


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PARENT AIRLINE COMPANY Q3 & 9M 2015-16



Monthly Pax Yields (Including Fuel Surcharge)



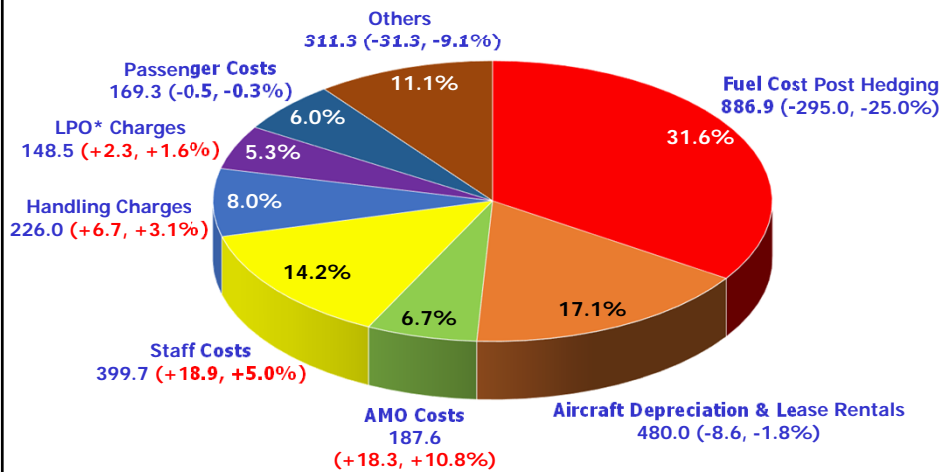
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PARENT AIRLINE COMPANY Q3 2015-16



Cost Composition (\$M)



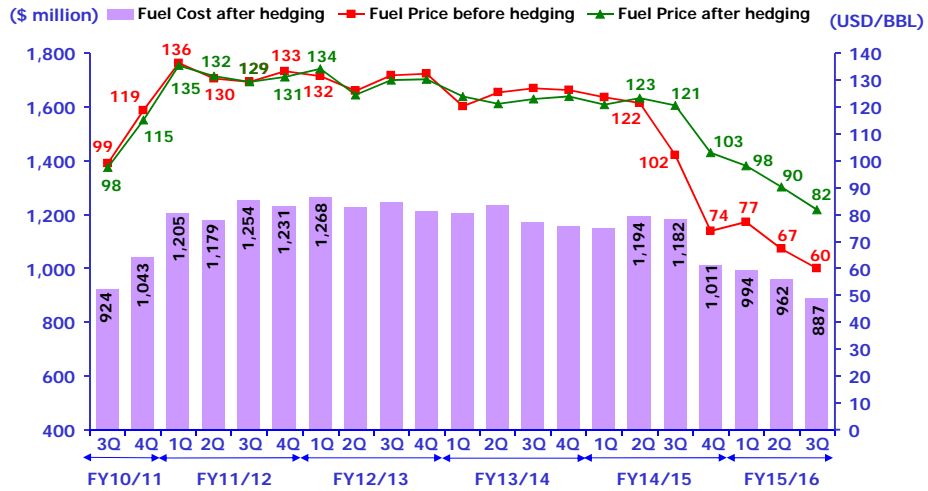
*Landing, Parking and Overflying

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PARENT AIRLINE COMPANY Q3 & 9M 2015-16

Fuel Price After Hedging



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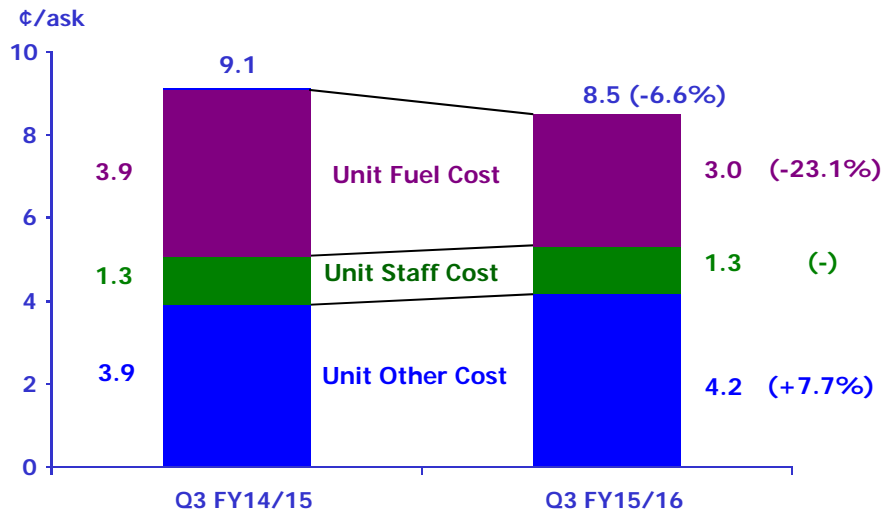
PARENT AIRLINE COMPANY Q3 2015-16

Composition of Increase in Fuel Cost (After Hedging)



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Passenger Unit Cost



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SIA GROUP
Q3 & 9M FY2015-16

Actuals

SIA GROUP Q3 & 9M 2015-16

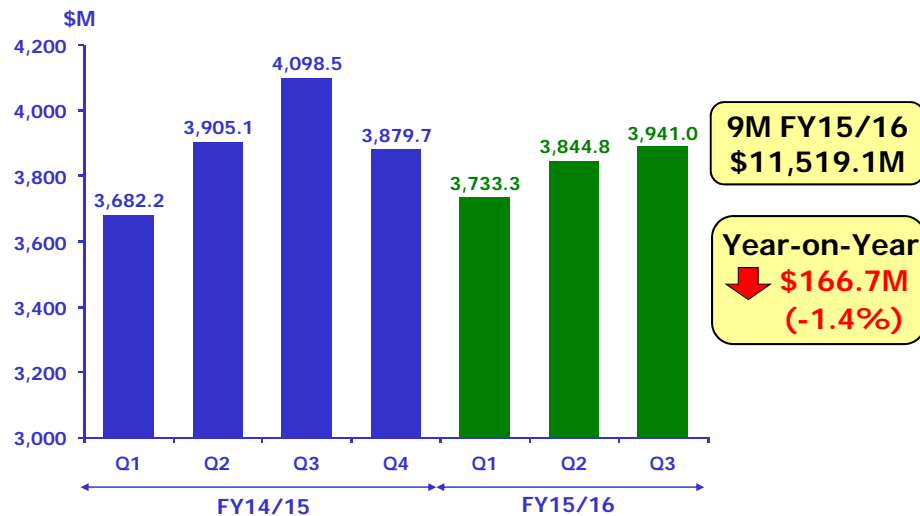
Operating Result

	<u>Q3</u> <u>FY15/16</u> <u>(\$M)</u>	<u>Better/ (Worse)</u> <u>(\$M)</u>	<u>Better/ (Worse)</u> <u>(%)</u>	<u>9M</u> <u>FY15/16</u> <u>(\$M)</u>	<u>Better/ (Worse)</u> <u>(\$M)</u>	<u>Better/ (Worse)</u> <u>(%)</u>
Total Revenue	3,941.0	(157.5)	(3.8)	11,519.1	(166.7)	(1.4)
Total Expenditure	3,653.0	299.2	7.6	10,991.1	377.2	3.3
-- Net fuel cost	1,138.9	354.0	23.7	3,603.0	692.0	16.1
<i>Fuel cost</i>	840.3	426.4	33.7	2,734.9	1,345.4	33.0
<i>Fuel hedging loss</i>	298.6	(72.4)	(32.0)	868.1	(653.4)	n.m.
-- Non-fuel expenditure	2,514.1	(54.8)	(2.2)	7,388.1	(314.8)	(4.5)
Operating Profit	288.0	141.7	96.9	528.0	210.5	66.3
Operating Profit Margin (%)	7.3		3.7 pts	4.6		1.9 pts

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SIA GROUP Q3 & 9M 2015-16

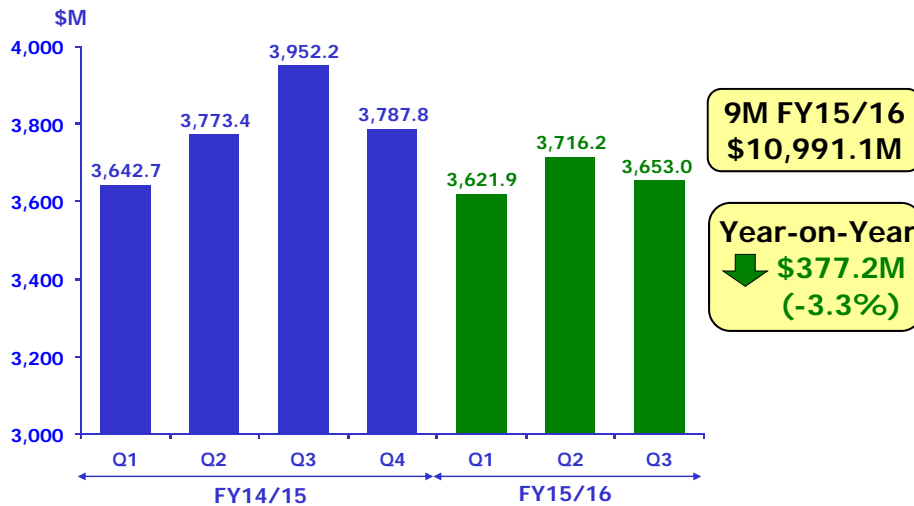
Group Revenue



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SIA GROUP Q3 & 9M 2015-16

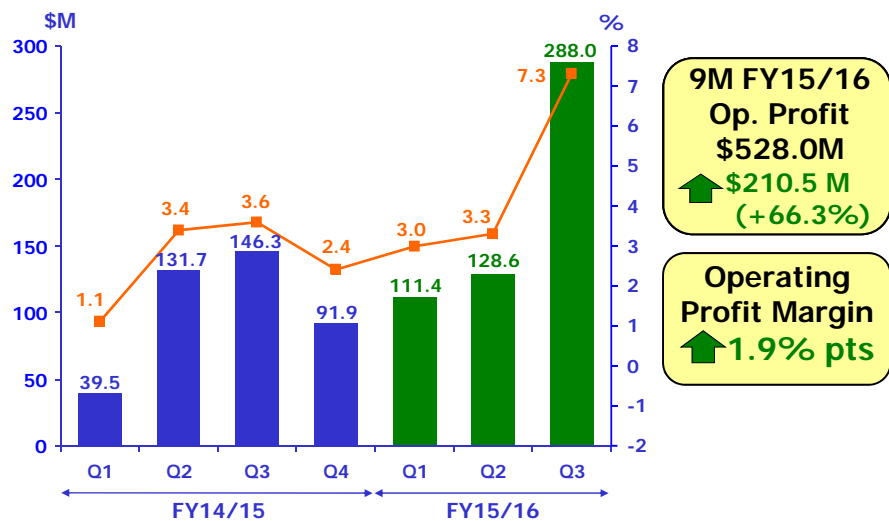
Group Expenditure



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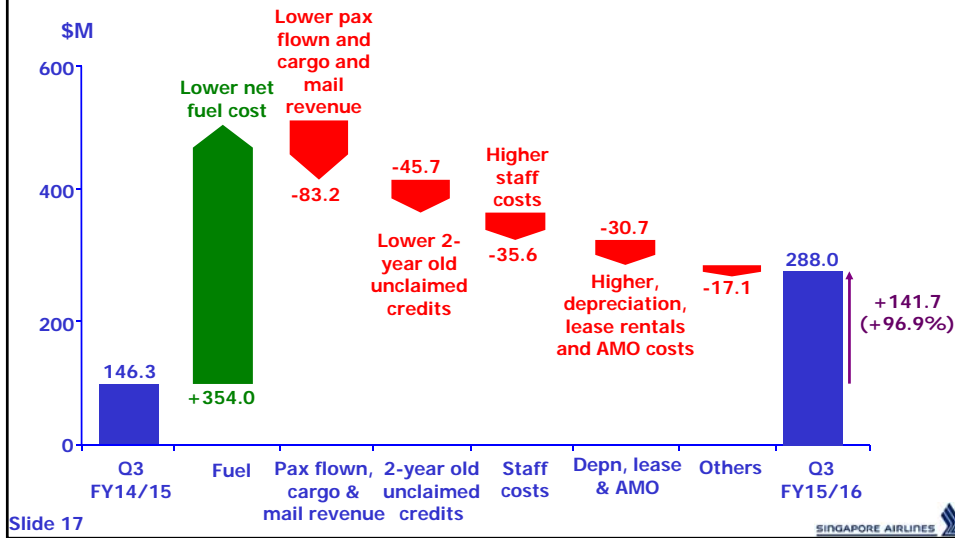
SIA GROUP Q3 & 9M 2015-16

Group Operating Profit



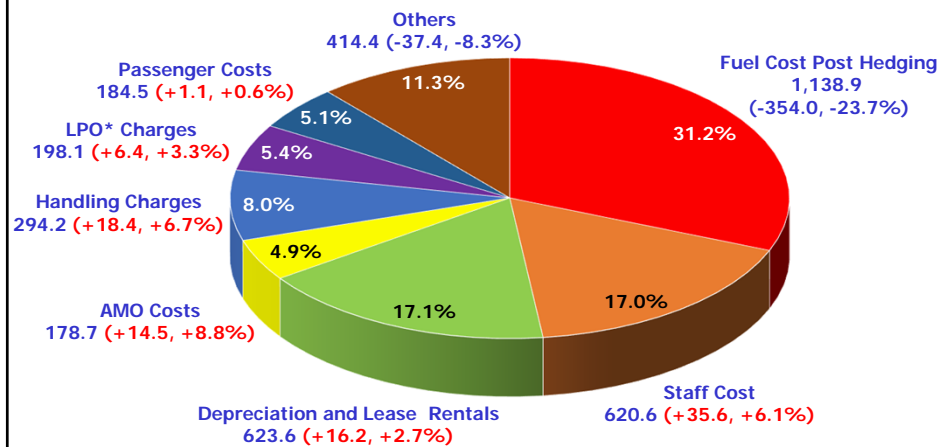
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Composition of Increase in Operating Profit



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Cost Composition (\$M)



*Landing, Parking and Overflying

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SIA GROUP Q3 2015-16

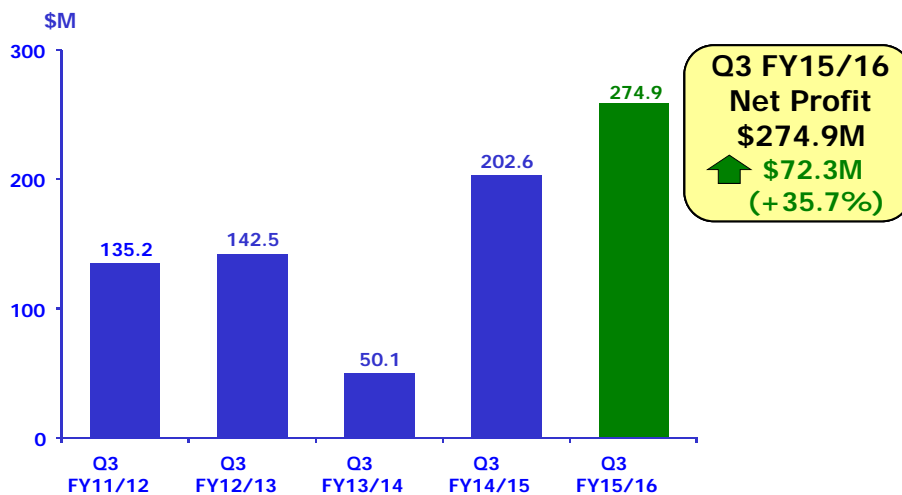
Group Operating Profit

	<u>Q3</u> <u>FY15/16</u> <u>(\$ M)</u>	<u>Q3</u> <u>FY14/15</u> <u>(\$ M)</u>	<u>Better/</u> <u>(Worse)</u> <u>(\$ M)</u>	<u>Better/</u> <u>(Worse)</u> <u>(%)</u>
SIA	181.0	86.6	94.4	109.0
SIAEC	29.1	24.3	4.8	19.8
SIA Cargo	2.2	16.4	(14.2)	(86.6)
SilkAir	33.2	17.4	15.8	90.8
Scout	18.0	(17.1)	35.1	n.m.
Tiger Airways	9.0	3.9	5.1	130.8
Others	15.5	14.8	0.7	4.7
Group Total	288.0	146.3	141.7	96.9

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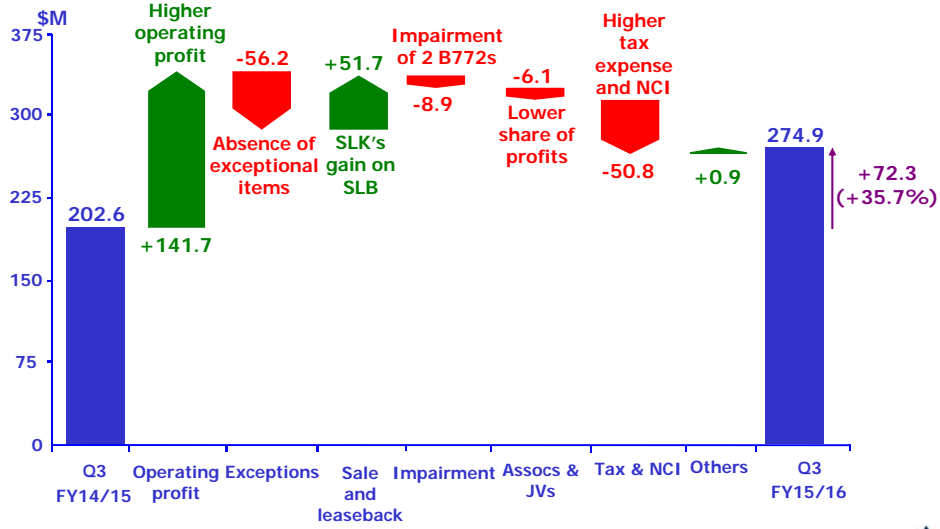
SIA GROUP Q3 2015-16

Group Net Profit



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Group Profit Attributable to Owners of the Parent



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Thank You