



SIA 74th BUSINESS MEETING
FY2011-12 RESULTS
9 MAY 2012

THE PARENT AIRLINE
FY2011/12
RESULTS

THE PARENT AIRLINE COMPANY RESULTS – FY2011/12

	4Q/11 \$million	Better/ (Worse) \$million	2011/12 \$million	Better/ (Worse) \$million
Total Revenue	3,016	90	12,070	331
Total Expenditure	3,026	(193)	11,889	(1,001)
- Fuel Cost	1,251	(175)	4,889	(1,133)
- Fuel Hedging Gain	(20)	(13)	(20)	70
- Ex-fuel Cost	1,795	(5)	7,020	62
Operating (Loss)/Profit	(10)	(103)	181	(670)
Operating (Loss)/Profit Margin (%)	(0.3)	(3.5) pts	1.5	(5.8) pts

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THE PARENT AIRLINE COMPANY OPERATING PERFORMANCE – FY2011/12

	4Q/11	% Change	2011/12	% Change
Available Seat-KM (million)	28,583	+4.0	113,410	+5.0
Revenue Pax-KM (million)	22,182	+6.9	87,824	+3.6
Passenger Load Factor (%)	77.6	+2.1 pts	77.4	-1.1 pts

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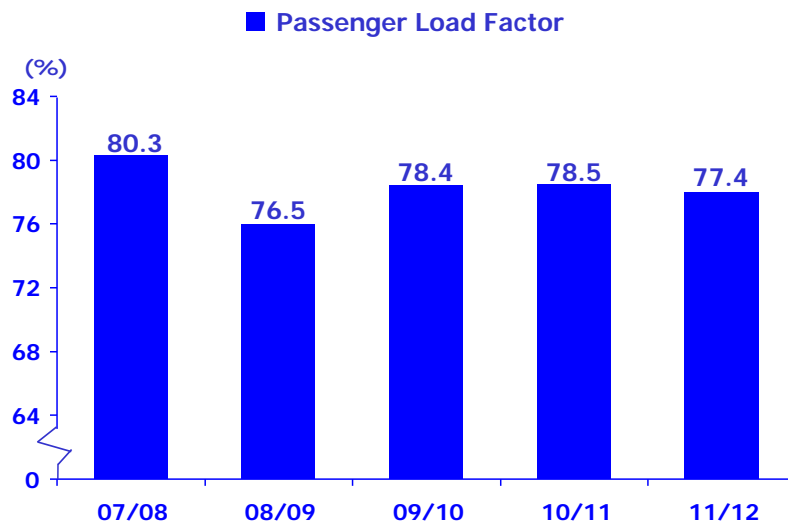
THE PARENT AIRLINE COMPANY OPERATING PERFORMANCE – FY2011/12

	4Q/11	% Change	2011/12	% Change
Passenger Yield (¢/pkm)	11.7	-3.3	11.8	-0.8
Passenger Unit Cost (¢/ask)	9.4	+3.3	9.2	+3.4
Passenger Unit Cost Excluding Fuel (¢/ask)	5.1	-3.8	4.9	-7.5
Passenger Breakeven Load Factor (%)	80.3	+5.1 pts	78.0	+3.2 pts
Passenger Load Factor (%)	77.6	+2.1 pts	77.4	-1.1 pts
Passenger Load Factor Spread (%)	-2.7	-3.0 pts	-0.6	-4.3 pts

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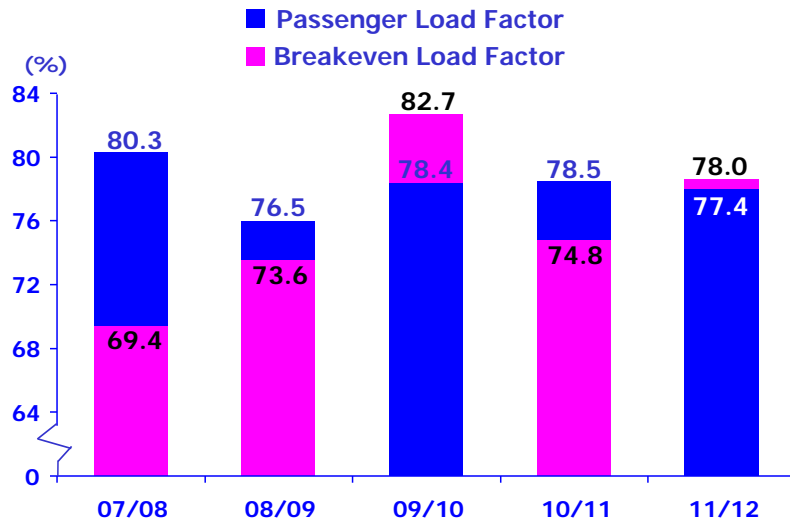
THE PARENT AIRLINE COMPANY OPERATING PERFORMANCE



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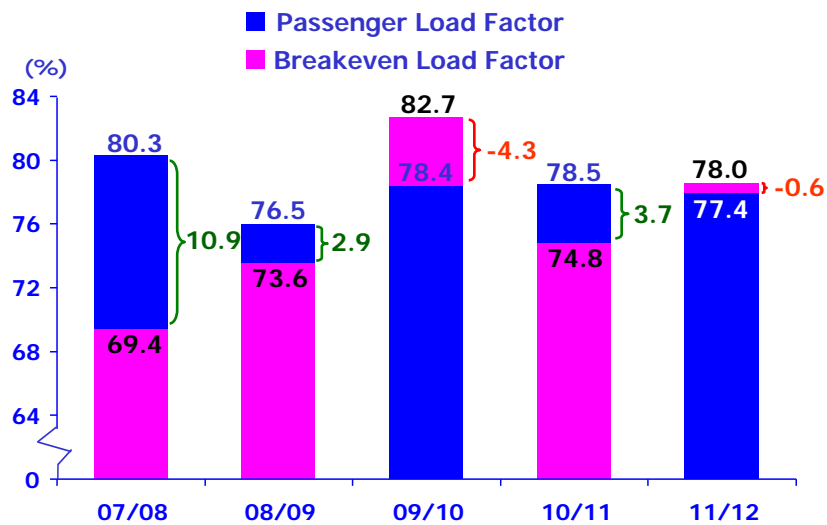
THE PARENT AIRLINE COMPANY OPERATING PERFORMANCE



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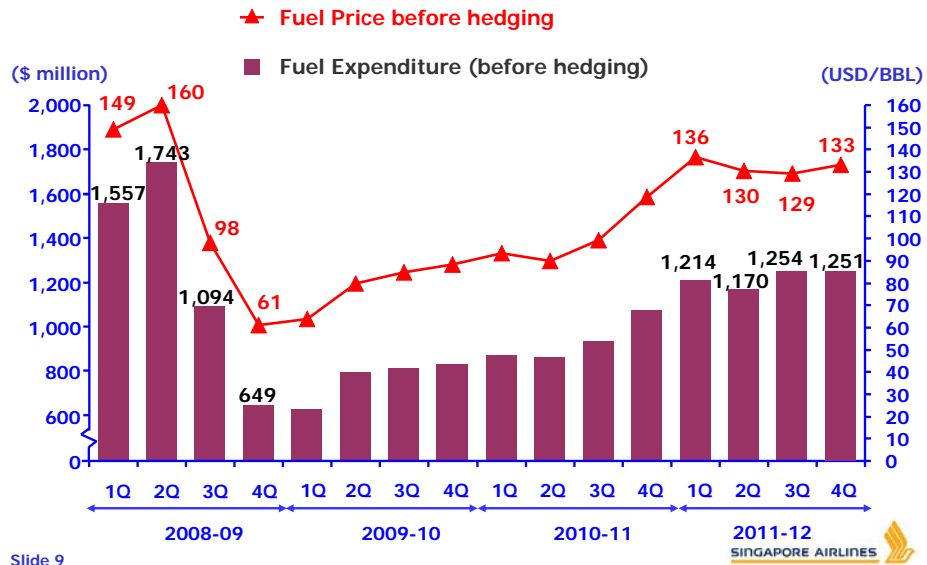
THE PARENT AIRLINE COMPANY OPERATING PERFORMANCE



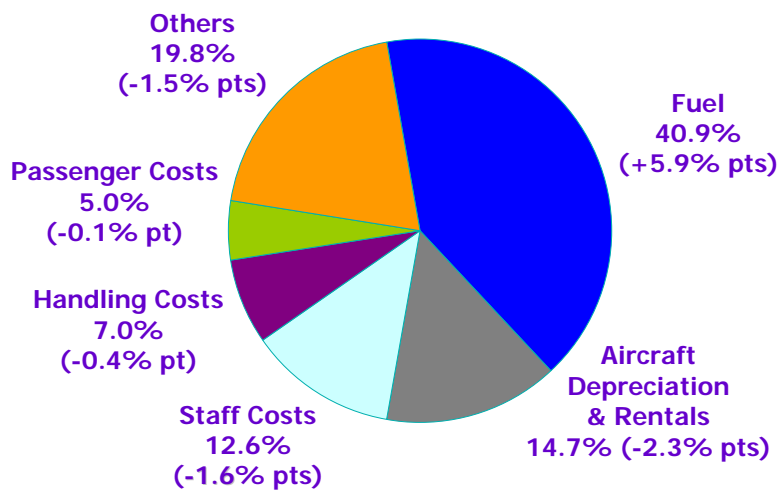
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SINGAPORE AIRLINES 

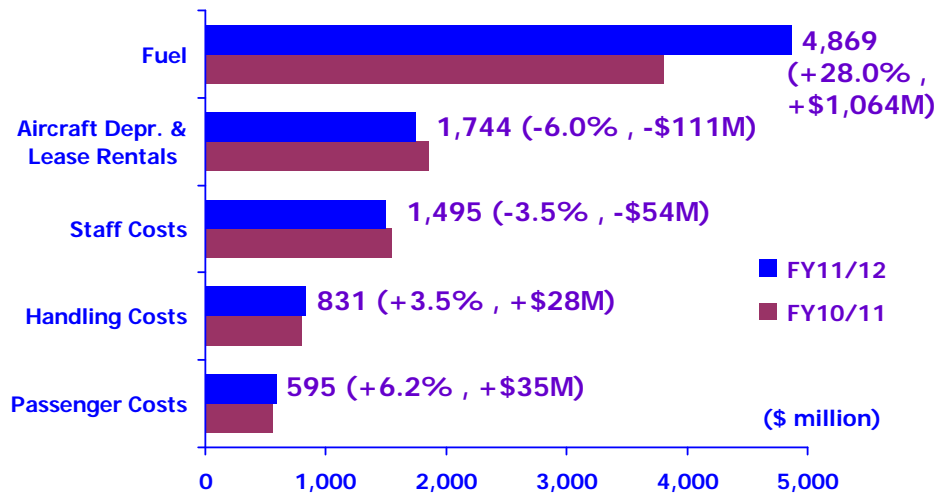
THE PARENT AIRLINE COMPANY FUEL PRICE AND EXPENDITURE - TREND



THE PARENT AIRLINE COMPANY COST COMPOSITION – FY2011/12



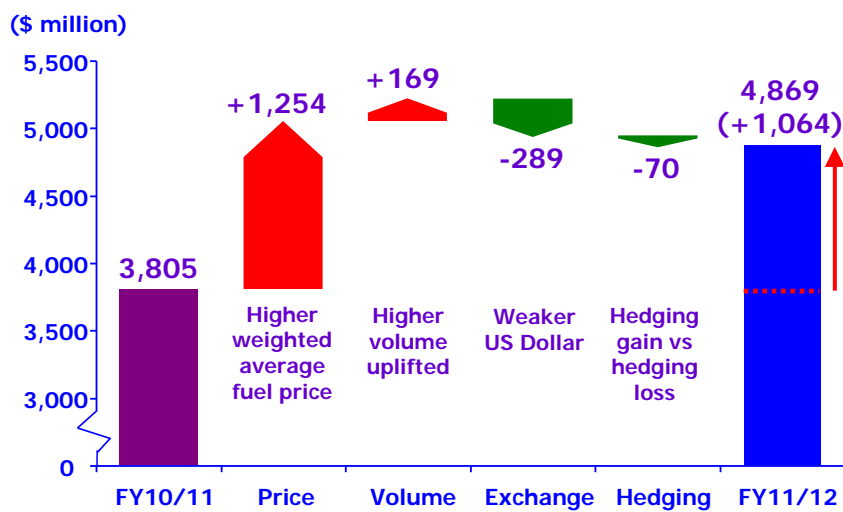
THE PARENT AIRLINE COMPANY TOP 5 EXPENDITURE – FY2011/12



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THE PARENT AIRLINE COMPANY FUEL EXPENDITURE – FY2011/12



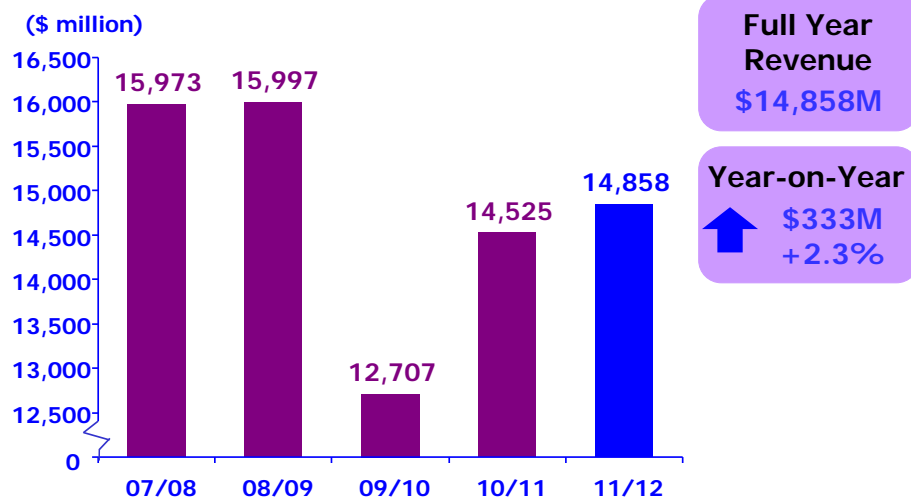
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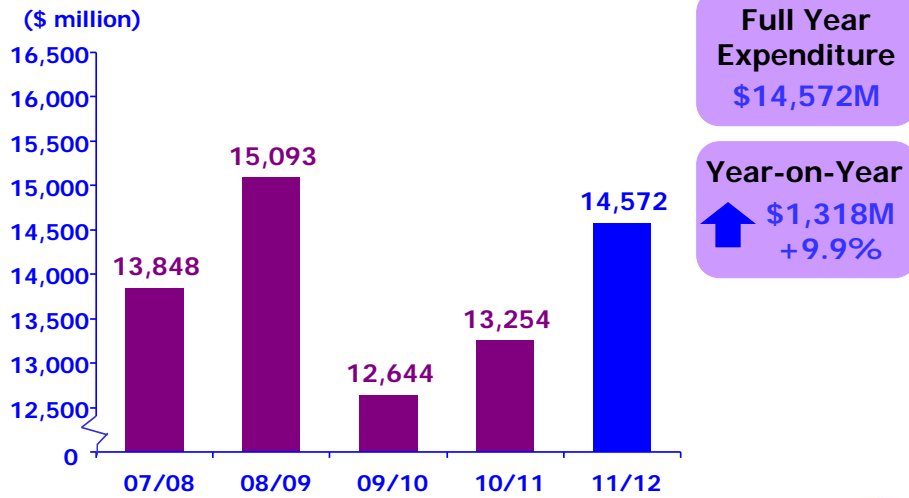
THE GROUP FY2011/12 RESULTS



GROUP REVENUE – FY2011/12



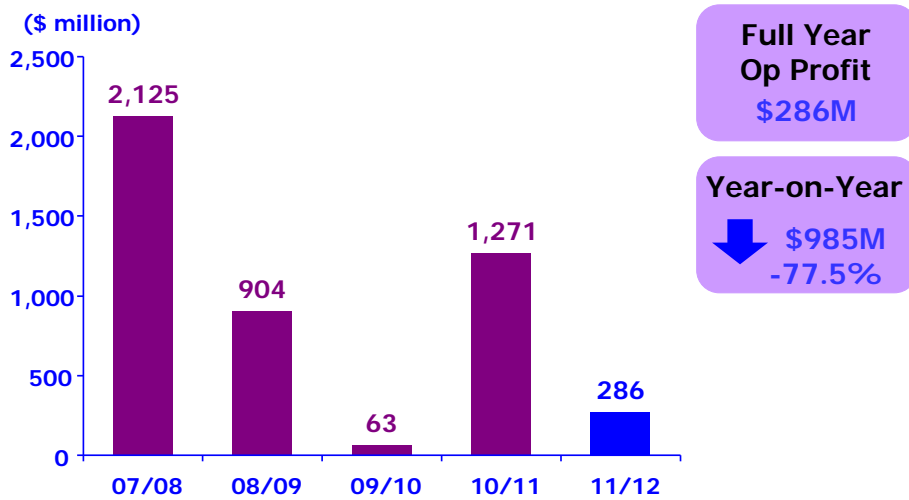
GROUP EXPENDITURE – FY2011/12



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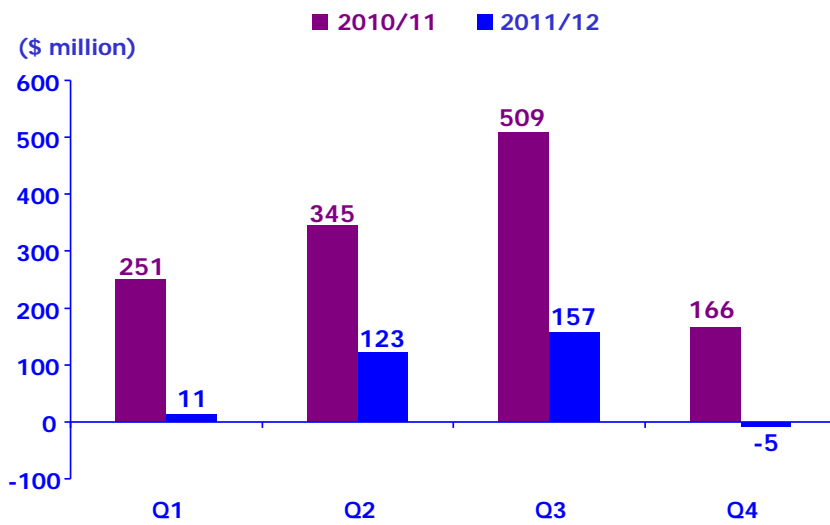
GROUP OPERATING PROFIT – FY2011/12



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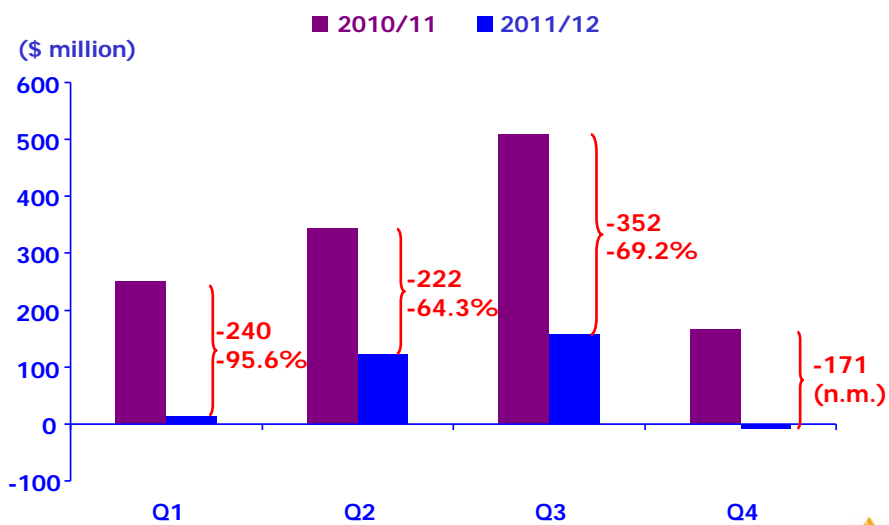
GROUP OPERATING PROFIT – FY2011/12



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GROUP OPERATING PROFIT – FY2011/12



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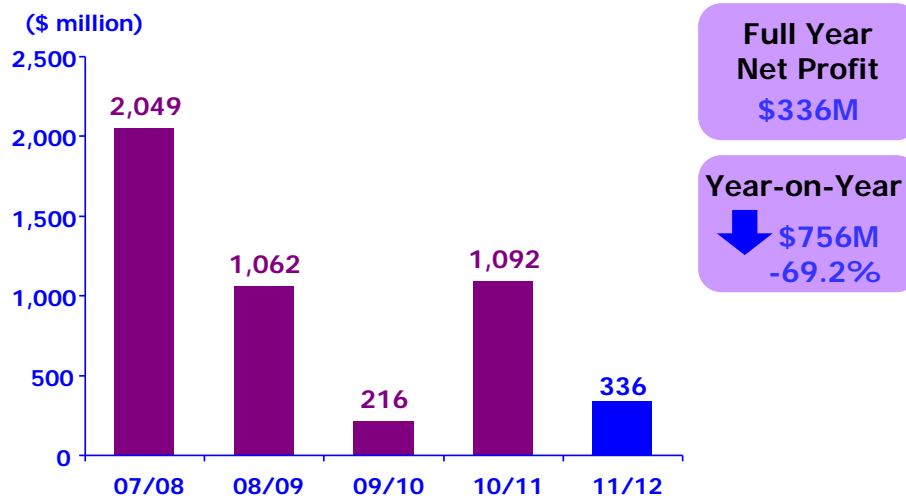
CONTRIBUTION TO GROUP OPERATING PROFIT – FY2011/12 (\$ million)

	<u>2011/12</u>	<u>2010/11</u>	<u>Change</u>	<u>% Change</u>
Singapore Airlines	181	851	- 670	- 78.7
SIA Engineering	130	136	- 6	- 4.4
SilkAir	105	121	- 16	- 13.2
SIA Cargo	(119)	151	- 270	n.m.

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GROUP NET PROFIT – FY2011/12



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DIVIDENDS – FY2011/12

	<u>2011/12</u>	<u>2010/11</u>
Earnings Per Share (¢)	28.3	91.4
Interim Dividend Per Share (¢)	10.0	20.0
Proposed Final Dividend Per Share (¢)	10.0	40.0
Total Ordinary Dividend Per Share (¢)	20.0	60.0

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OUTLOOK FOR 2012/13

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OUTLOOK

- Fuel price volatility
- Global economic outlook
- Forward bookings

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