

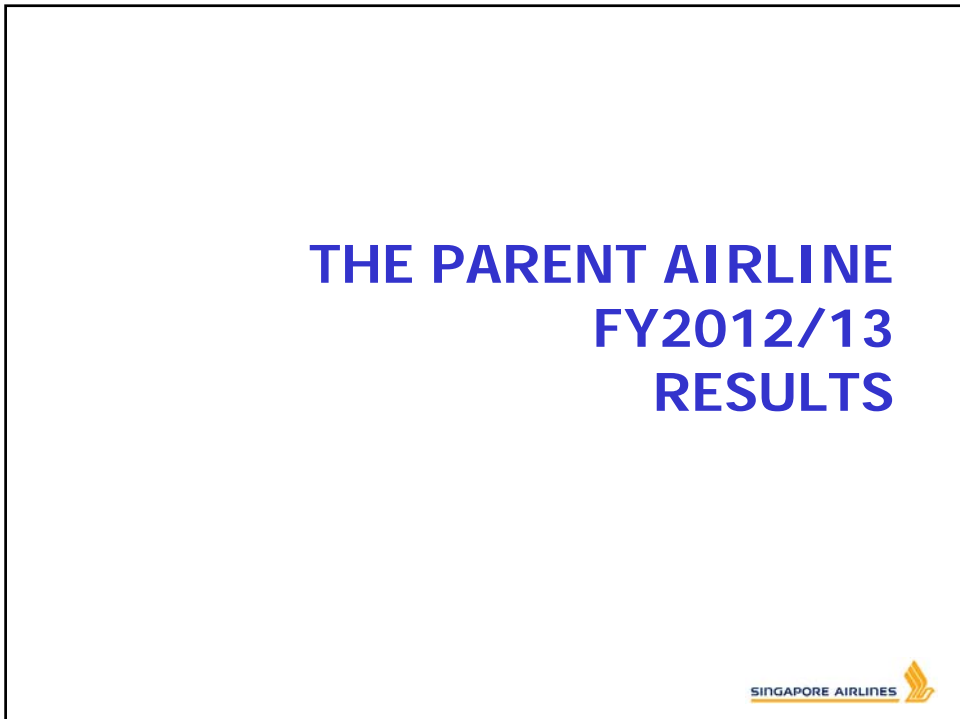


SIA 76th BUSINESS MEETING

FY2012-13 RESULTS

16 MAY 2013

SINGAPORE AIRLINES 



THE PARENT AIRLINE

FY2012/13

RESULTS

SINGAPORE AIRLINES 

THE PARENT AIRLINE COMPANY RESULTS – FY2012/13

	4Q/12 \$million	Better/ (Worse) \$million	2012/13 \$million	Better/ (Worse) \$million
Total Revenue	2,999	(17)	12,387	317
Total Expenditure	3,068	(42)	12,200	(311)
- Fuel Cost	1,233	18	4,979	(90)
- Fuel Hedging Gain	(20)	-	(28)	8
- Ex-fuel Cost	1,855	(60)	7,249	(229)
Operating (Loss)/Profit	(69)	(59)	187	6
Operating (Loss)/Profit Margin (%)	(2.3)	(2.0) pts	1.5	-

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THE PARENT AIRLINE COMPANY OPERATING PERFORMANCE – FY2012/13

	4Q/12	% Change	2012/13	% Change
Available Seat-KM (million)	29,261	+2.4	118,264	+4.3
Revenue Pax-KM (million)	23,004	+3.7	93,766	+6.8
Passenger Load Factor (%)	78.6	+1.0 pt	79.3	+1.9 pts

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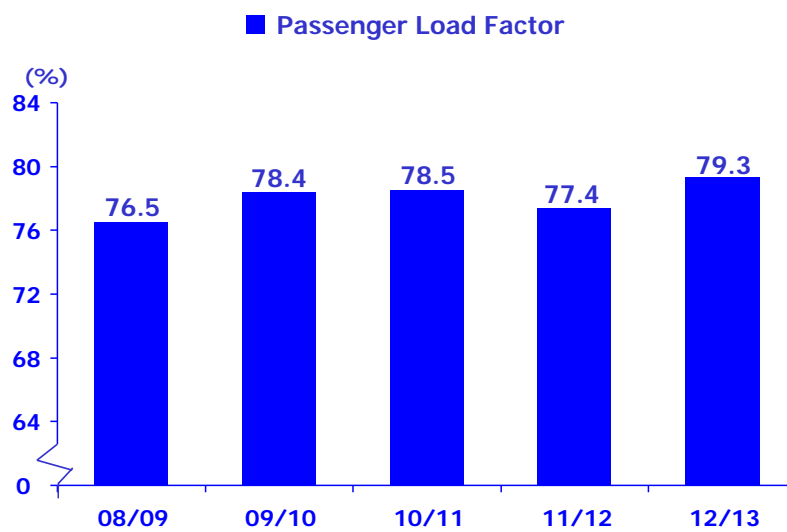
THE PARENT AIRLINE COMPANY OPERATING PERFORMANCE – FY2012/13

	4Q/12	% Change	2012/13	% Change
Passenger Yield (¢/pkm)	11.2	-4.3	11.4	-3.4
Passenger Unit Cost (¢/ask)	9.4	-	9.2	-
Passenger Breakeven Load Factor (%)	83.9	+3.6 pts	80.7	+2.7 pts

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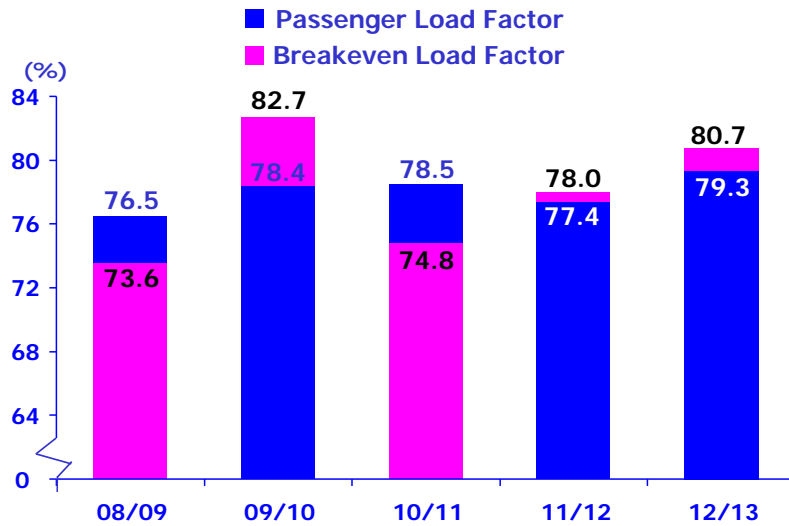
THE PARENT AIRLINE COMPANY OPERATING PERFORMANCE



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SINGAPORE AIRLINES 

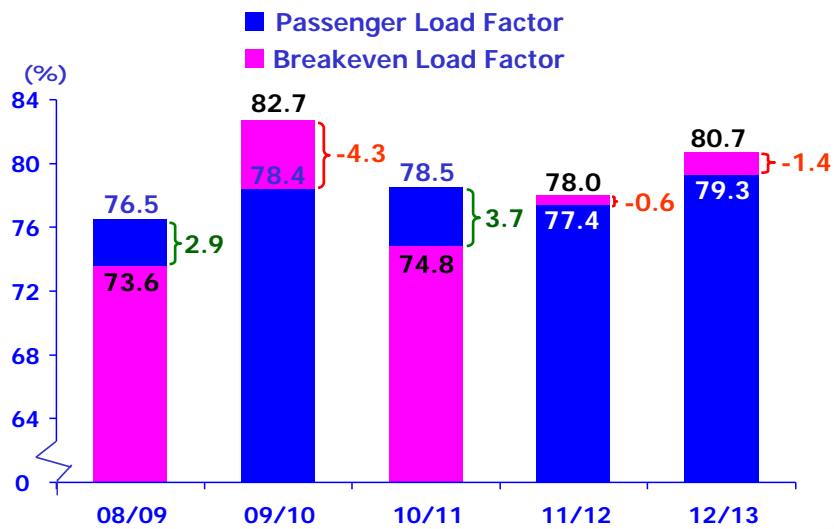
THE PARENT AIRLINE COMPANY OPERATING PERFORMANCE



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SINGAPORE AIRLINES 

THE PARENT AIRLINE COMPANY OPERATING PERFORMANCE

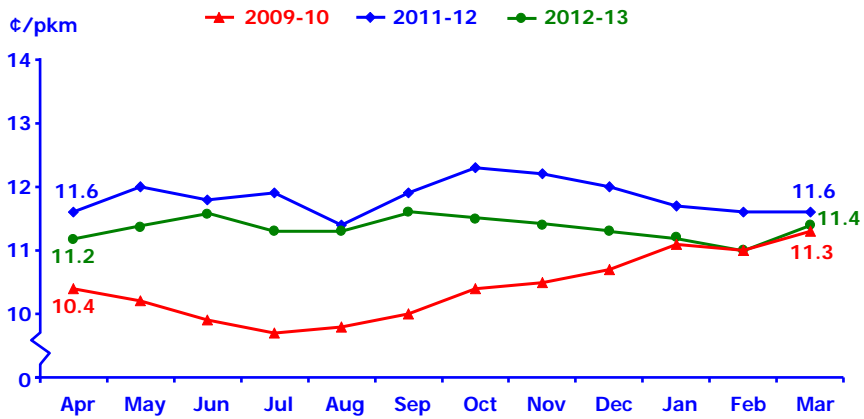


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THE PARENT AIRLINE COMPANY - PASSENGER YIELD

Monthly Pax Yields (Including Fuel Surcharge)

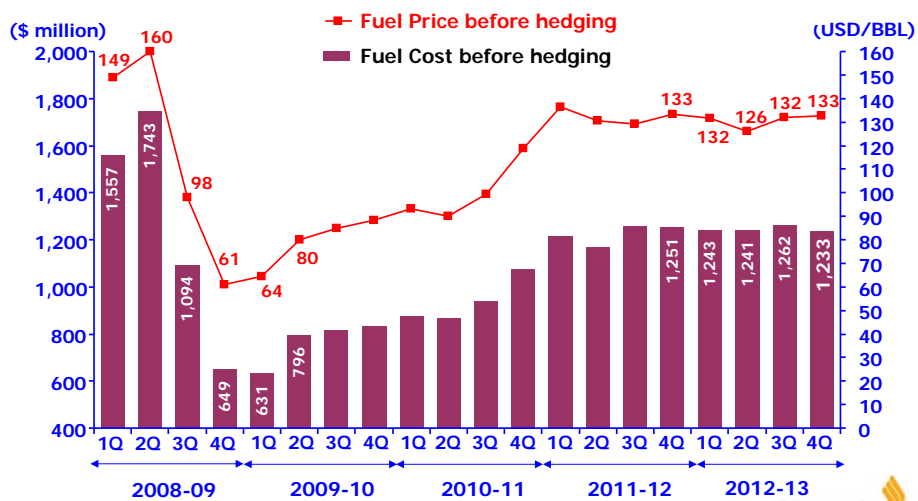


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THE PARENT AIRLINE COMPANY FUEL PRICE AND EXPENDITURE - TREND

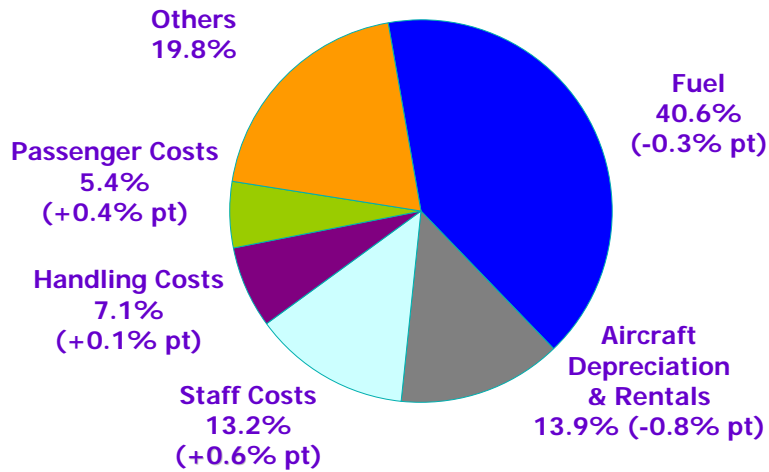
Fuel Price Before Hedging



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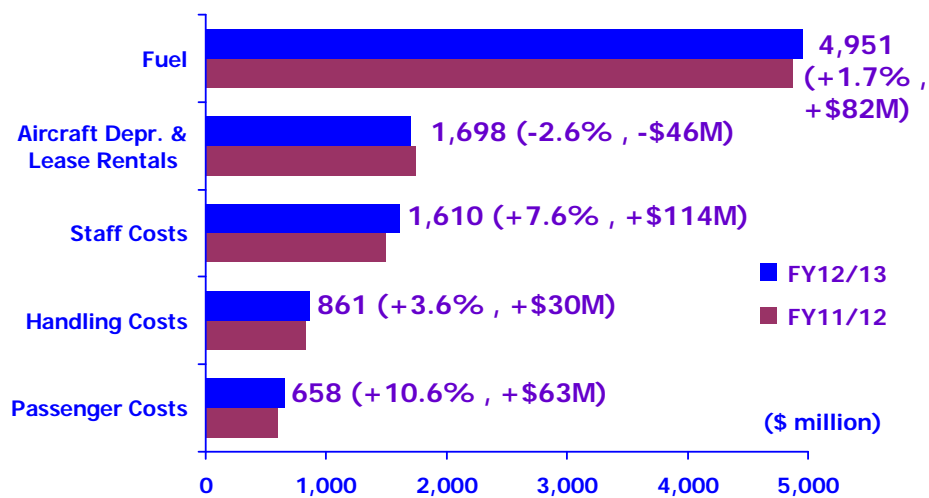
THE PARENT AIRLINE COMPANY COST COMPOSITION – FY2012/13



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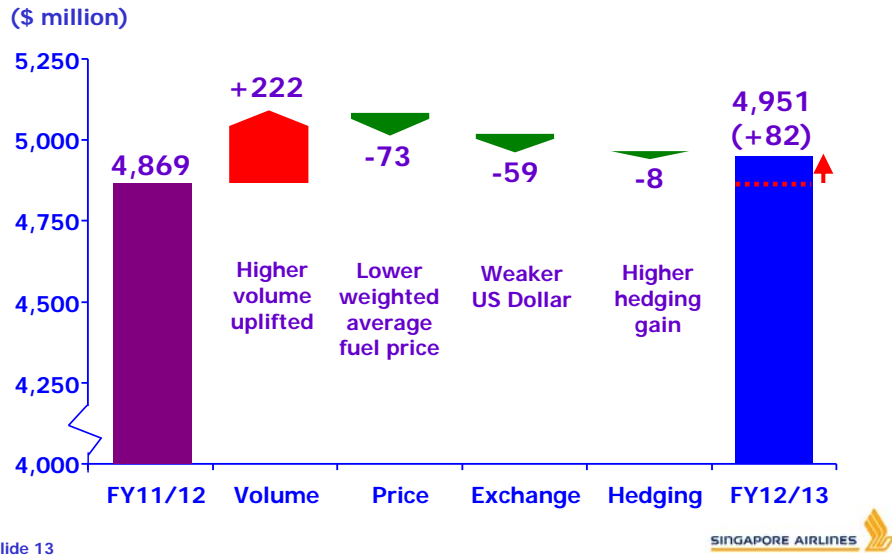
THE PARENT AIRLINE COMPANY TOP 5 EXPENDITURE – FY2012/13



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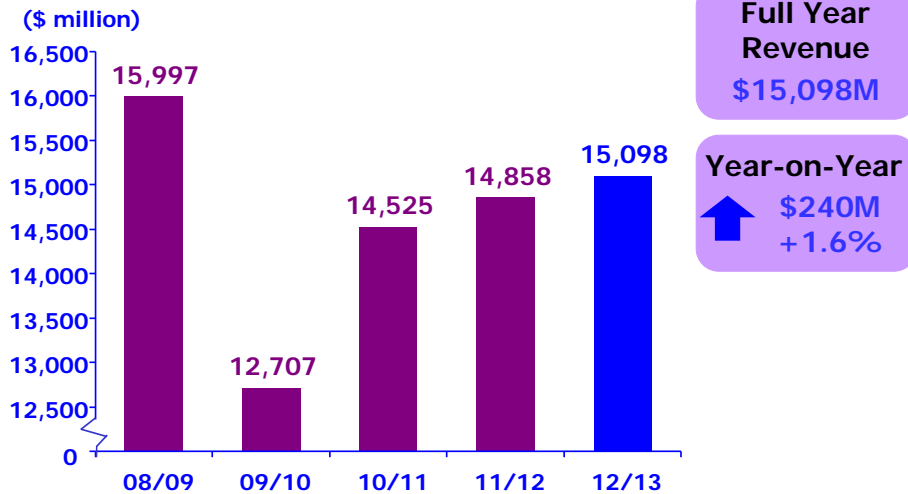
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THE PARENT AIRLINE COMPANY FUEL EXPENDITURE – FY12/13



THE GROUP FY2012/13 RESULTS

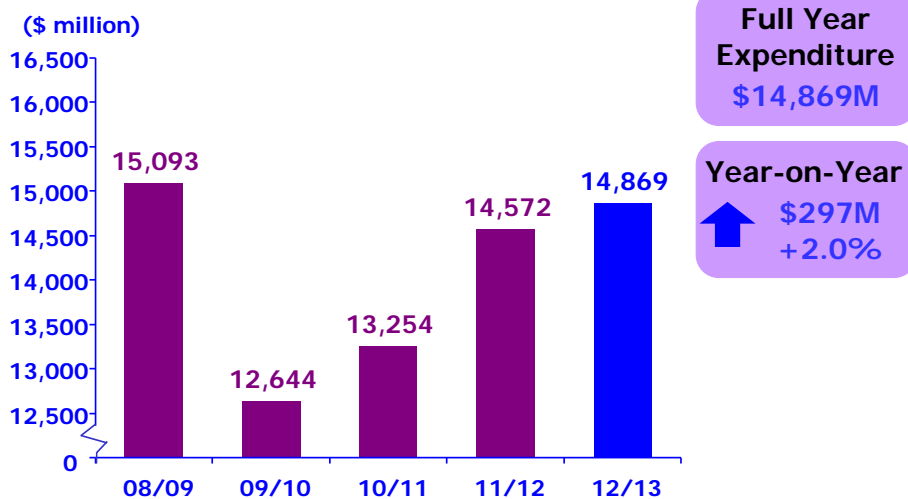
GROUP REVENUE – FY2012/13



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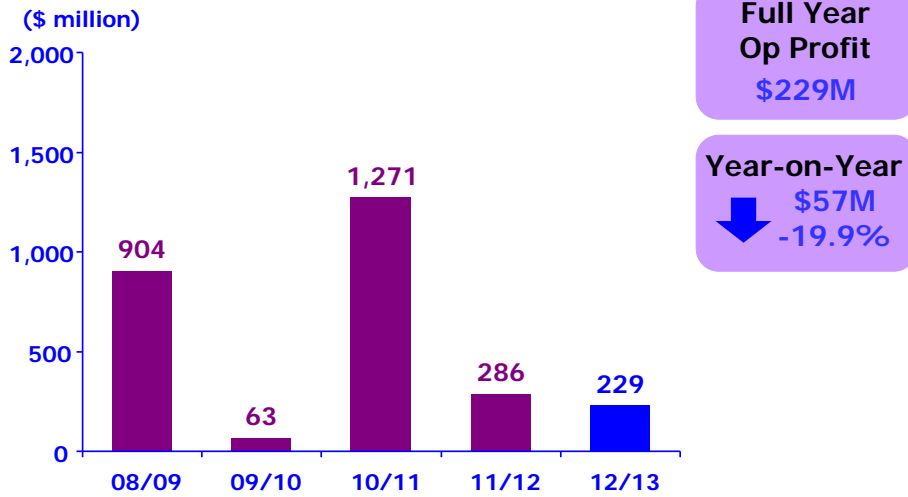
GROUP EXPENDITURE – FY2012/13



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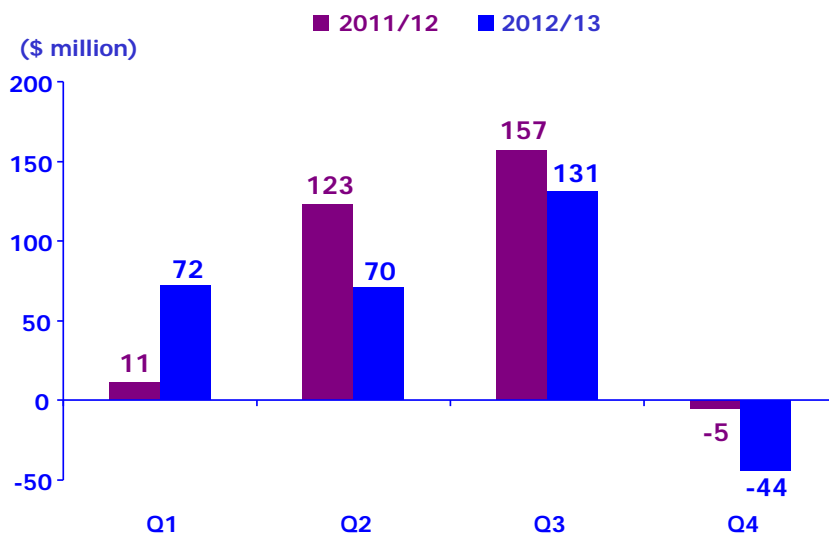
GROUP OPERATING PROFIT – FY2012/13



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SINGAPORE AIRLINES 

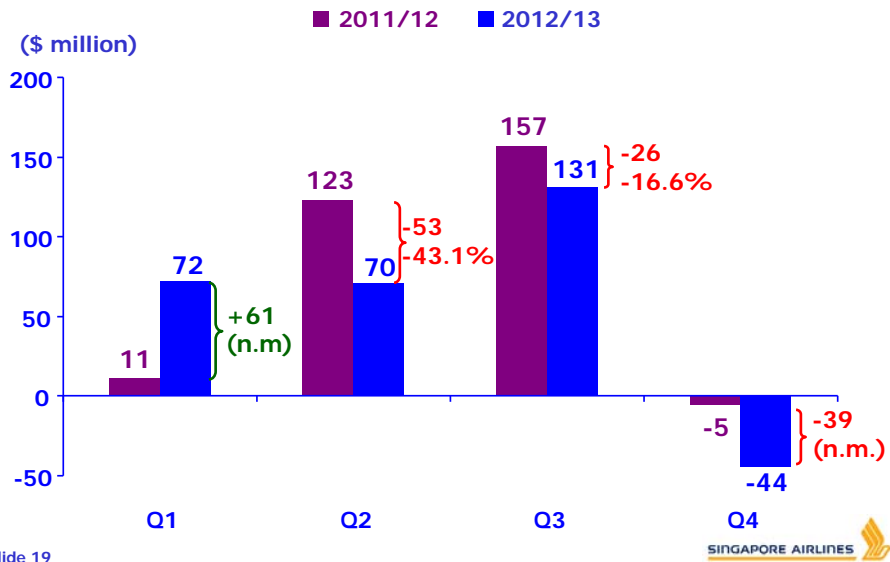
GROUP OPERATING PROFIT – FY2012/13



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GROUP OPERATING PROFIT – FY2012/13

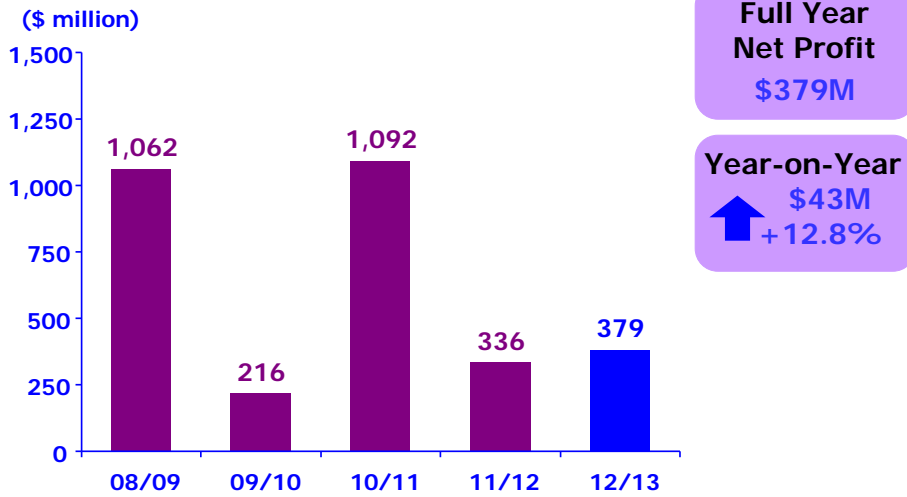


CONTRIBUTION TO GROUP OPERATING PROFIT – FY2012/13 (\$ million)

	2012/13	2011/12	Change	% Change
Singapore Airlines	187	181	+ 6	+ 3.3
SIA Engineering	128	130	- 2	- 1.5
SilkAir	97	105	- 8	- 7.6
SIA Cargo	(167)	(119)	- 48	- 40.3

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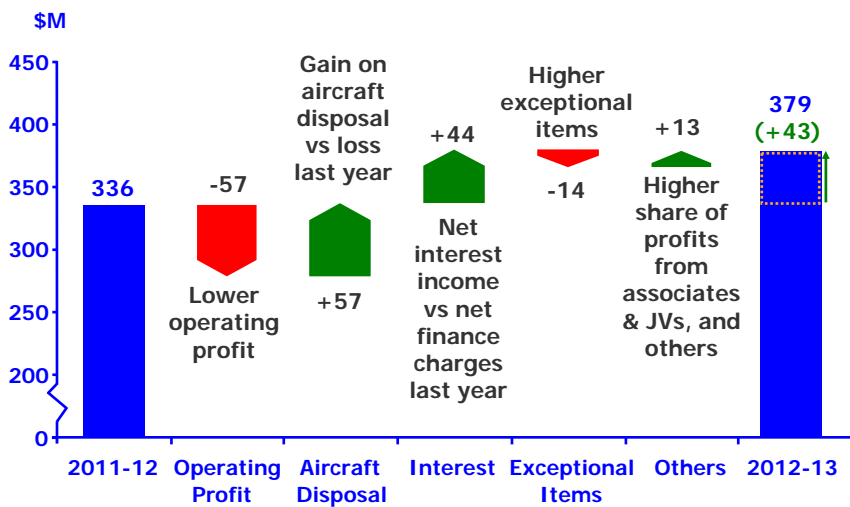
GROUP NET PROFIT – FY2012/13



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GROUP NET PROFIT – FY2012/13



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DIVIDENDS – FY2012/13

	<u>2012/13</u>	<u>2011/12</u>
Earnings Per Share (¢)	32.2	28.3
Interim Dividend Per Share (¢)	6.0	10.0
Proposed Final Dividend Per Share (¢)	17.0	10.0
Total Ordinary Dividend Per Share (¢)	23.0	20.0

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OUTLOOK

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OUTLOOK

- Sluggish recovery in United States
- Europe debt crisis
- High fuel prices
- Strong Competition

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Thank You



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