



SIA BUSINESS MEETING
Q4 and FY2016/17 Results
18 May 2017

THE PARENT AIRLINE Q4 AND FY16/17 RESULTS



THE PARENT AIRLINE COMPANY OPERATING PERFORMANCE

	Q4 FY16/17	% Change	FY16/17	% Change
Available Seat-KM (million)	28,852	-0.6	117,662	-0.6
Revenue Pax-KM (million)	23,265	+2.1	92,914	-1.4
Passenger Load Factor (%)	80.6	+2.1 pts	79.0	-0.6 pt

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THE PARENT AIRLINE COMPANY OPERATING PERFORMANCE

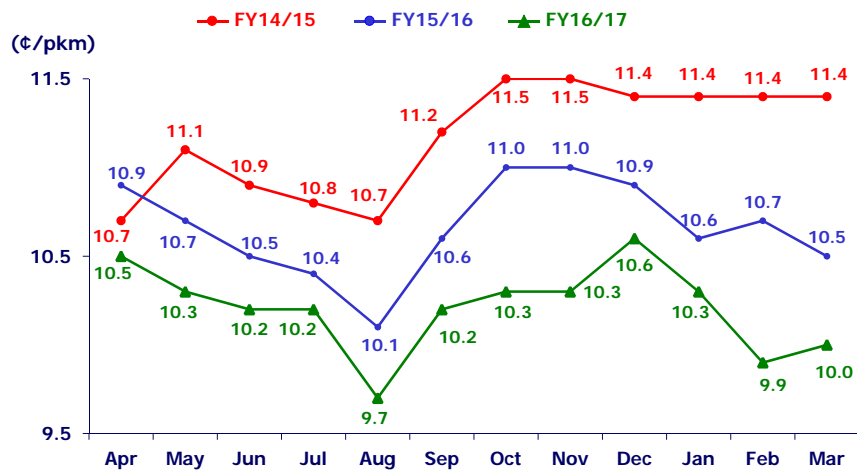
	Q4 FY16/17	% Change	FY16/17	% Change
Passenger Yield (¢/pkm)	10.1	-4.7	10.2	-3.8

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THE PARENT AIRLINE COMPANY OPERATING PERFORMANCE

Monthly Pax Yields (Including Fuel Surcharge)



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SINGAPORE AIRLINES 

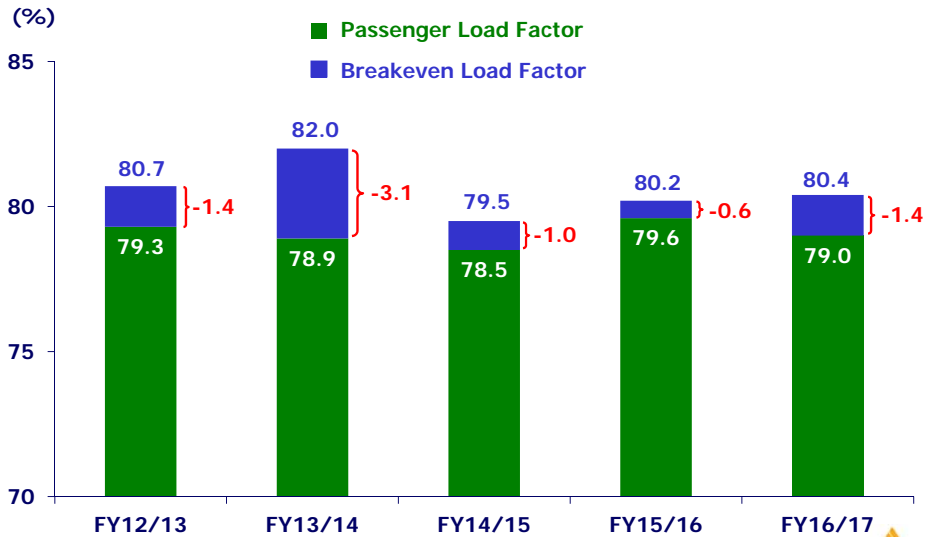
THE PARENT AIRLINE COMPANY OPERATING PERFORMANCE

	Q4 FY16/17	% Change	FY16/17	% Change
Passenger Yield (€/pkm)	10.1	-4.7	10.2	-3.8
Passenger Unit Cost (€/ask)	8.7	+4.8	8.2	-3.5
Passenger Unit Ex-Fuel Cost (€/ask)	6.1	+5.2	5.7	+3.6
Passenger Breakeven Load Factor (%)	86.1	+7.8 pts	80.4	+0.2 pt

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THE PARENT AIRLINE COMPANY OPERATING PERFORMANCE



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SINGAPORE AIRLINES 

THE PARENT AIRLINE COMPANY RESULTS

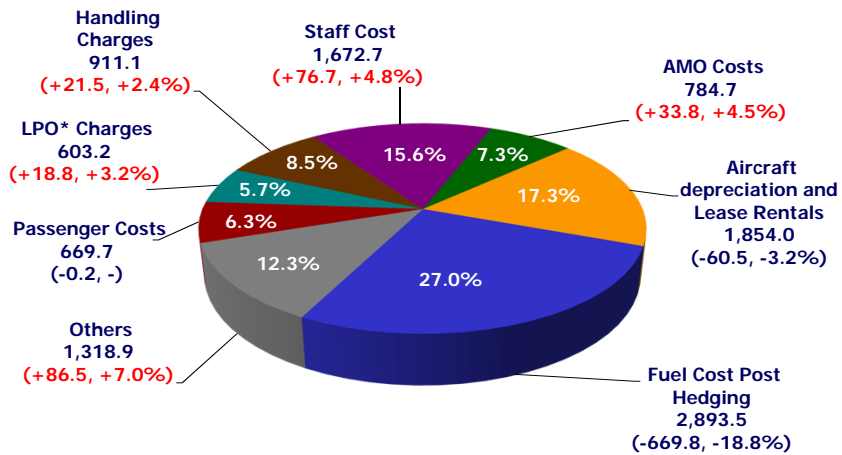
	Q4 FY16/17 \$million	Better/ (Worse) \$million	FY16/17 \$million	Better/ (Worse) \$million
Total Revenue	2,713	(76)	11,094	(592)
Total Expenditure	2,754	(63)	10,708	493
- Net Fuel Cost	746	(26)	2,894	670
Fuel Cost	737	(252)	2,625	12
Fuel Hedging Loss	9	226	269	658
- Ex-fuel Cost	2,008	(37)	7,814	(177)
Operating (Loss)/Profit	(41)	(139)	386	(99)
Operating (Loss)/Profit Margin (%)	(1.5)	(5.0) pts	3.5	(0.7) pt

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THE PARENT AIRLINE COMPANY COST COMPOSITION

FY16/17 (\$'M)

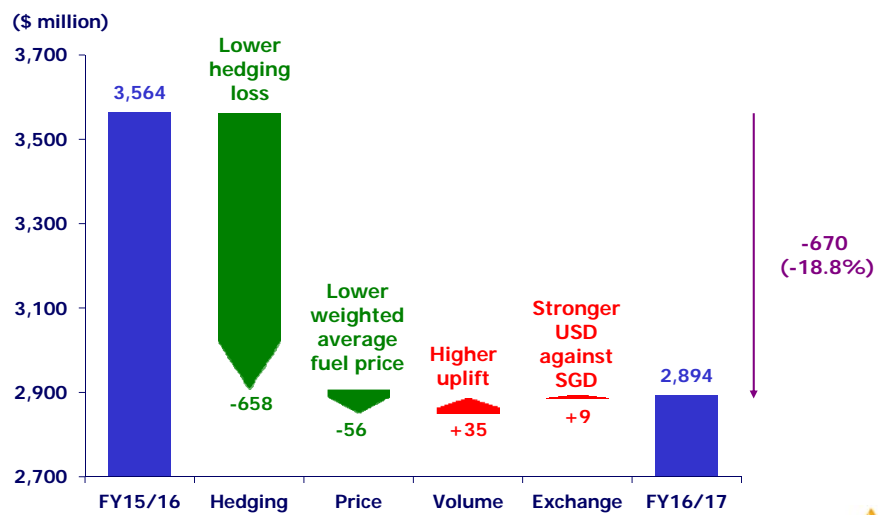


*Landing, Parking and Overflying

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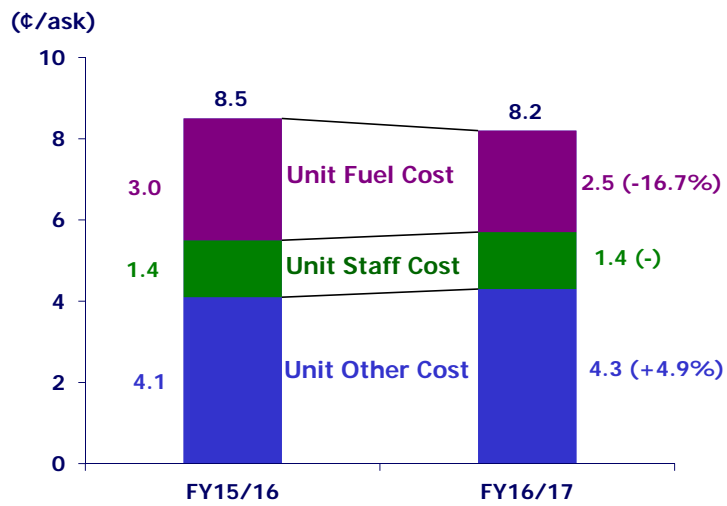
THE PARENT AIRLINE COMPANY FUEL EXPENDITURE



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THE PARENT AIRLINE COMPANY UNIT COST ANALYSIS



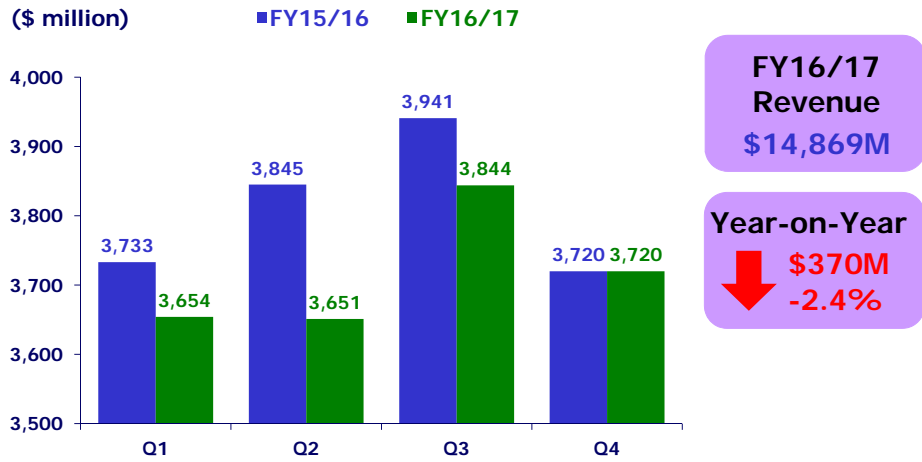
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SIA GROUP Q4 AND FY16/17 RESULTS

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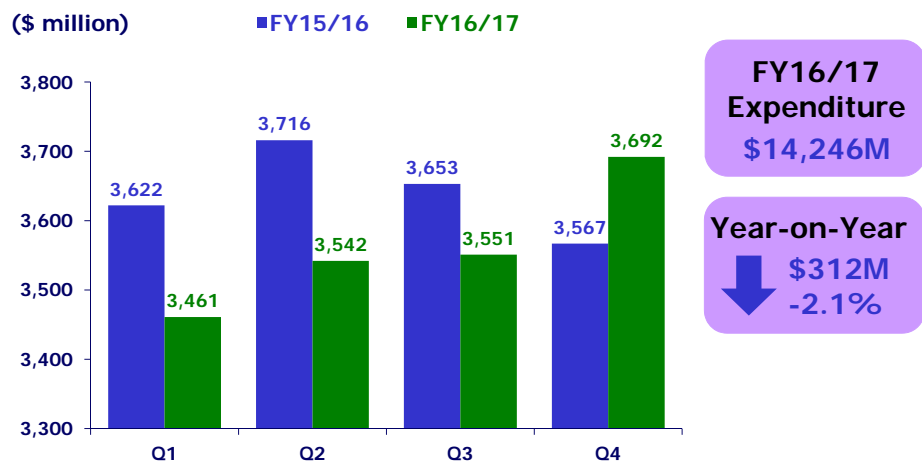
GROUP REVENUE



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GROUP EXPENDITURE

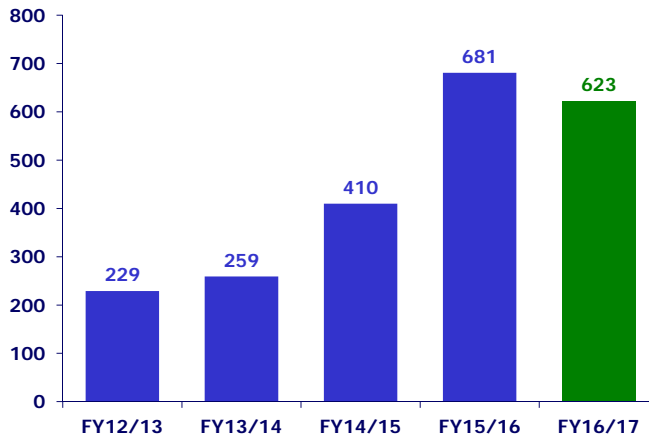


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SINGAPORE AIRLINES 

GROUP OPERATING PROFIT

(\$ million)



**FY16/17
Op Profit
\$623M**

**Year-on-Year
↓ \$58M
-8.5%**

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SINGAPORE AIRLINES 

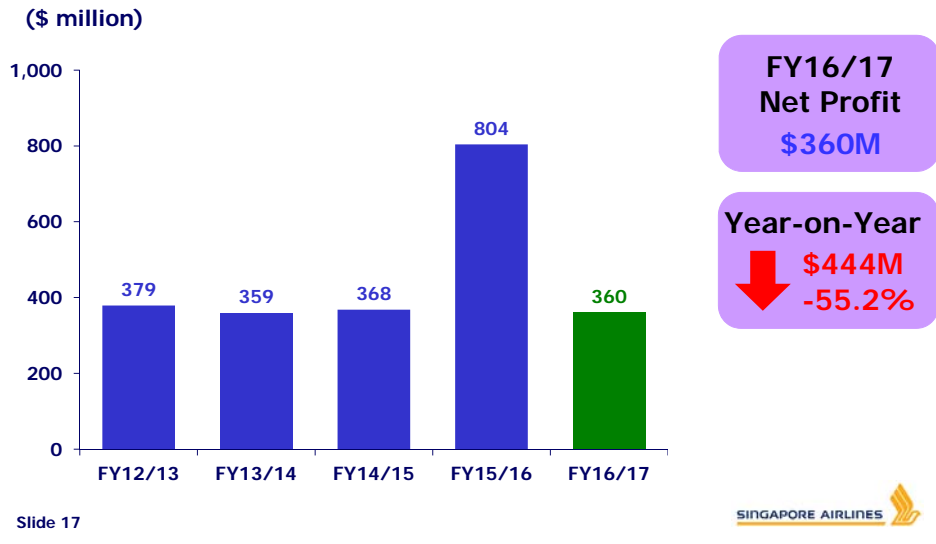
CONTRIBUTION TO GROUP OPERATING PROFIT

<u>(\$ million)</u>	<u>FY16/17</u>	<u>FY15/16</u>	<u>Change</u>	<u>% Change</u>
Singapore Airlines	386	485	- 99	- 20.4
SilkAir	101	91	10	+ 11.0
BAH	67	42	25	+ 59.5
SIA Cargo	3	(50)	53	n.m.
SIAEC	72	104	- 32	- 30.8

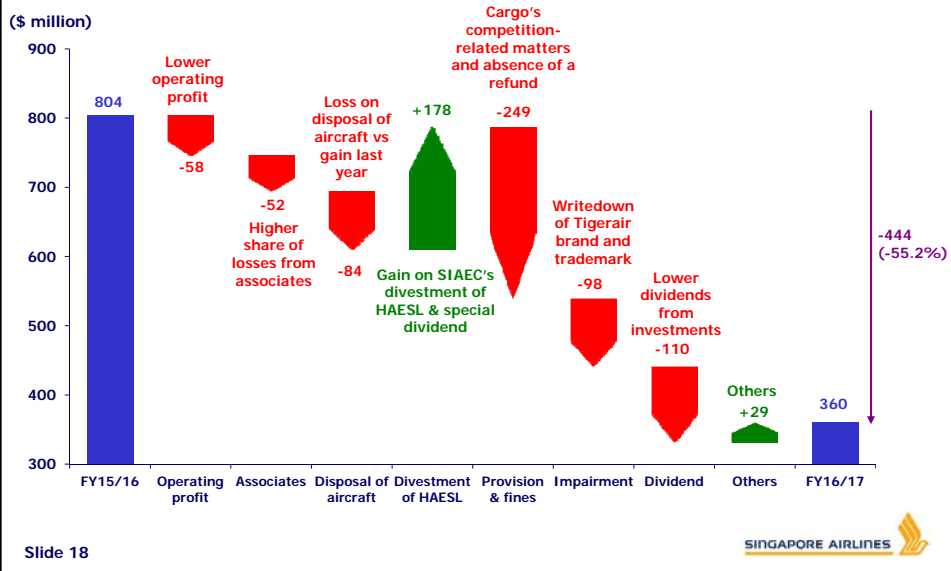
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GROUP PROFIT ATTRIBUTABLE TO OWNERS OF PARENT



GROUP PROFIT ATTRIBUTABLE TO OWNERS OF PARENT



DIVIDENDS – FY16/17

	<u>FY16/17</u>	<u>FY15/16</u>
Earnings Per Share (¢)	30.5	69.0
Interim Dividend Per Share (¢)	9.0	10.0
Proposed Final Dividend Per Share (¢)	11.0	35.0
Total Dividend Per Share (¢)	20.0	45.0

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