



eRFQ Quoting Training Manual

Version 3.1

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CONTENTS

QUOTE SUBMITTING PROCESS 3

LOG ON TO AEROXCHANGE 3

LOCATE RFQ..... 5

REVIEW RFQ..... 7

PLACE QUOTES 8

REVIEW QUOTE 11


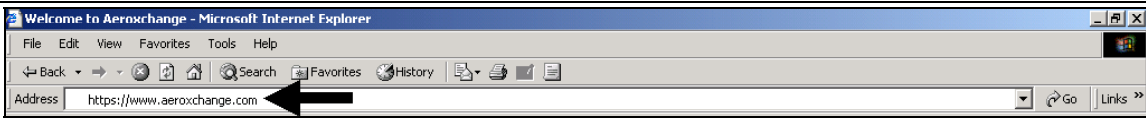
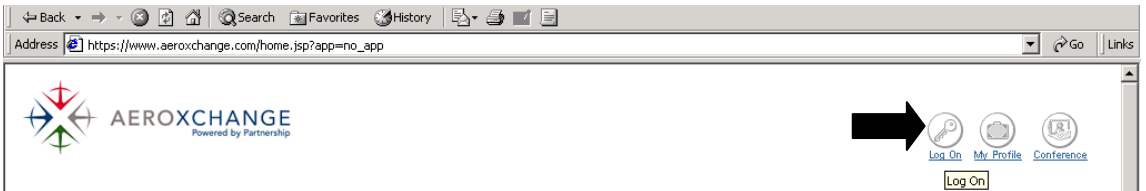
BID CONFIRMATION 12

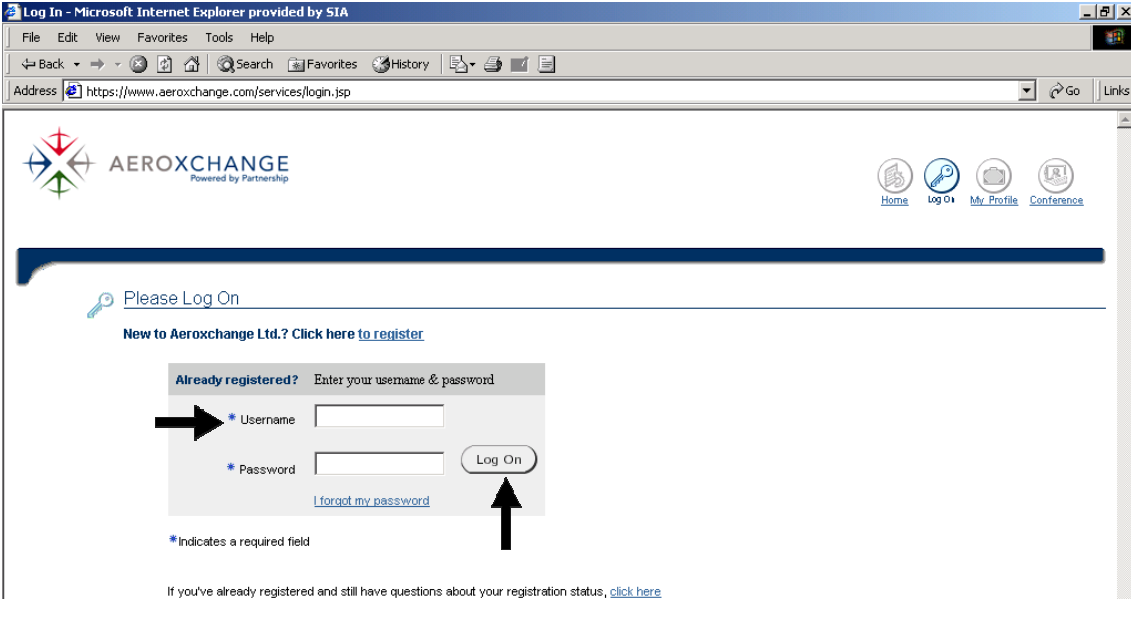

MULTIPLE ROUND RFQS 13

QUOTE SUBMITTING PROCESS

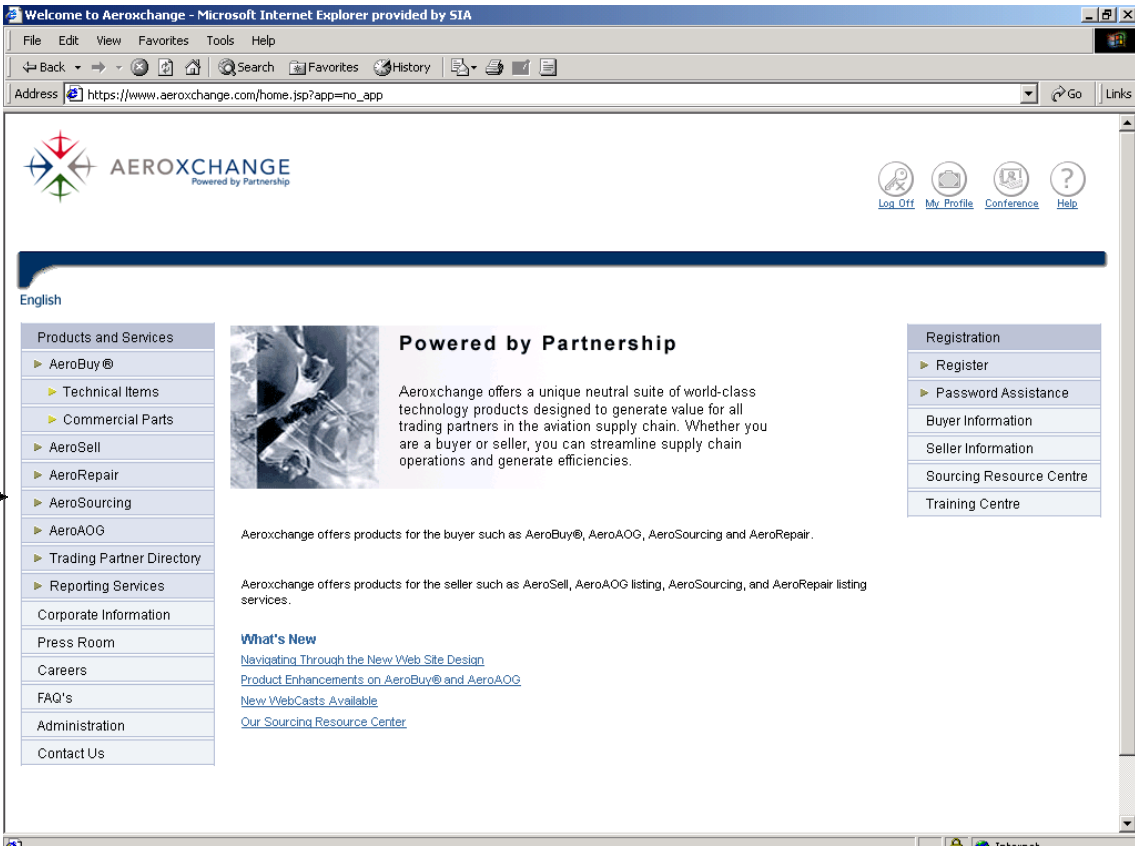

AS A BUYERS/SELLER, YOU CAN REVIEW AND SUBMIT QUOTES TO RFQS POSTED ON AEROXCHANGE BY OTHER BUYERS/SELLERS. IN PRIVATE RFQS, YOU CAN SUBMIT QUOTES TO RFQS TO WHICH YOU HAVE AN INVITATION.

LOG ON TO AEROXCHANGE

STEP	ACTION
	LOG ON TO AEROXCHANGE THROUGH INTERNET BROWSER OR <i>INTERNET LINK ON INVITATION EMAIL</i>
1A	<p>ACCESSING THE SITE THROUGH INVITATION EMAIL.</p> <p>PLEASE NOTE THAT THE <u>TIME/ DATES</u> STATED IN THE INVITATION EMAIL IS DEPENDANT ON YOUR PROFILE SETTING.</p>
	<p>Greetings from Aeroxchange Ltd. Chris Pte Ltd:</p> <p>This email is to remind you to acknowledge participation for the following RFQ on Aeroxchange</p> <p>Buyer: Auctioneer SQ Training RFQ Title: Trial RFQ RFQ Number: 26658 RFQ Open: October 14, 2002 02:21 am CTT RFQ Close: October 15, 2002 12:00 am CTT</p> <p>Invitation ID: 3570</p> <p>To register with Aeroxchange, proceed to http://www.aeroxchange.com:80/register/regstart.jsp?affiliate=22614 (If you have already registered on Aeroxchange, please do not register again). Please note that there is a lead time associated with the registration process.</p> <p>Once your registration has been approved, you will be able to place a quote on this RFQ by visiting http://www.aeroxchange.com:80/auctions/bidViewAuction.jsp?auction_id=26658&app=buying. If you have been invited to a private invitation RFQ, please visit http://www.aeroxchange.com:80/auctions/findInvitation.jsp?docType=RFQs&app=buying to find your private invitation.</p> <p>To acknowledge your intent to participate, please go to</p> 
1B	LAUNCH YOUR INTERNET BROWSER.
2	TYPE WWW.AEROXCHANGE.COM IN THE ADDRESS FIELD AND PRESS THE ENTER KEY.
	
3	<p>THE AEROXCHANGE HOME PAGE DISPLAYS. CLICK ON THE LOG ON BUTTON. ENTER YOUR USERNAME AND PASSWORD INTO THE LOGON BOXES. CLICK ON THE GO BUTTON.</p> 

STEP	ACTION
	 <p>Log In - Microsoft Internet Explorer provided by SIA</p> <p>File Edit View Favorites Tools Help</p> <p>Address https://www.aerexchange.com/services/login.jsp</p> <p> AEROXCHANGE Powered by Partnership</p> <p>Home Log On My Profile Conference</p> <p>Please Log On</p> <p>New to Aerexchange Ltd.? Click here to register</p> <p>Already registered? Enter your username & password</p> <p>* Username <input type="text"/></p> <p>* Password <input type="password"/> <input type="button" value="Log On"/></p> <p>I forgot my password</p> <p>*Indicates a required field</p> <p>If you've already registered and still have questions about your registration status, click here</p>

LOCATE RFQ

STEP	ACTION
4	<p>CLICK ON THE AEROSOURCING LINK.</p> 
5	<p>THE AEROSOURCING PAGE DISPLAYS.</p> <p>THERE ARE TWO VIEWS LISTED BUYERS AND SELLERS. IF YOU ARE SELLING ITEMS THEN YOU WILL CLICK THE SELLERS LINK. IF YOU ARE BUYING ITEMS THEN YOU WILL CLICK THE BUYERS LINK.</p>  <p>THERE ARE THREE TYPES OF NEGOTIATIONS: AUCTIONS, QUOTATIONS, AND OFFERS.</p>
6.1	<p>RFQs THAT YOU HAVE BEEN INVITED TO ARE DISPLAYED IN THE YOU'RE INVITED SECTION. FIND THE NEGOTIATION IN WHICH YOU ARE PARTICIPATING IN THE YOU'RE INVITED SECTION. CLICK ON THE RFQ NUMBER LINK IN THE NEGOTIATION COLUMN.</p>

STEP	ACTION
6.2	<p>LOCATING RFQS FOR SUPPLIER PRE-QUALIFICATION EXERCISE</p> <p>SELECT OPTION FIND NEGOTIATIONS SO I CAN PARTICIPATE. CLICK ON GO BUTTON TO DISPLAY RFQS THAT YOU HAVE BEEN INVITED TO PARTICIPATE IN. SELECT THE RFQ THAT YOU WISH TO PARTICIPATE. CLICK ON RESPOND BUTTON TO ACCESS THE RFQ.</p> <p>NOTE: REVIEW THE FIND NEGOTIATIONS INFORMATION TO IDENTIFY DIFFERENT METHODS FOR FINDING THE NEGOTIATION IN WHICH YOU ARE INTERESTED.</p>

REVIEW RFQ

STEP	ACTION
7	<p>THE RFQ PAGE DISPLAYS. REVIEW THE RFQ INFORMATION AND QUOTING RULES. EITHER CLICK ON THE ITEMS LINK OR SCROLL DOWN TO THE ITEMS SECTION.</p> <p>NOTE:</p> <ul style="list-style-type: none"> – CLICK THE VIEW LINKS TO DISPLAY ADDITIONAL INFORMATION ABOUT ITEMS. – THE TIME LEFT AND CLOSE DATE ARE IN RED DENOTING THAT IT IS NOT UPDATING. THE INFORMATION DISPLAYED WAS CAPTURED AS THE PAGE WAS ENTERED.

The screenshot shows the RFQ 27466 page with the following details:

- RFQ Information:**
 - RFQ Title: Supply of Aluminium Trays
 - RFQ Style: Blind
 - Status: Active
 - Quote Ranking: Price Only
 - Rank Indicator: None
 - Buyer/Contact: SQTraining1/Auctioneer SQ Training
 - Event: SQ Training
 - Quoting Time Left: 24-12-2002 (in red)
 - Open Date: 23-10-2002 20:30 CST
 - Close Date: 24-12-2002 16:00 CST
 - Preview Date: [blank]
 - Scheduled Award Date: [blank]
- Quoting Rules:**
 - RFQ cannot be manually closed before the close date
 - RFQ cannot be manually extended while open for quoting
 - Quoting is by invitation only
 - A quote must include every item on the RFQ
 - A quote must include full quantity
 - Buyer can take RFQ into multiple rounds of quoting
- Items Table:**

Details	Line	Item Description	Quantity	Need-By Date	Time Left	Best Price (USD)/Total Score	Quotes
View	1	Non-Premium Seat	1,250 (Each)		6 hours 29 minutes	Blind	Blind
View	2	Premium Seat	500 (Each)		6 hours 29 minutes	Blind	Blind

8	<p>SCROLL DOWN TO REVIEW THE BUSINESS TERMS INFORMATION. INFORMATION ON RFQ PRICING, SHIPPING AND BILLING IS DISPLAYED. SCROLL TO THE BOTTOM OF THE PAGE.</p>
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The screenshot shows the RFQ Pricing section with the following details:

- RFQ Pricing:**
 - RFQ Currency: SGD
 - Price Precision: 2
 - RFQ Outcome: Long-term agreement
 - Agreement Start Date: 01-01-2003
 - Agreement End Date: 31-12-2004
 - Total Agreement Amount: [blank]
- Acceptable Currencies Table:**

Currency	Exchange Rate	Price Precision
HKD	4.46	2
USD	0.57	2
EUR	0.58	2
INR	27.77	2
MYR	2.04	2
SGD	1	2

PLACE QUOTES

STEP	ACTION																
9	THE RFQ CREATOR CAN ATTACH DOCUMENT OR TYPE NOTES ABOUT TO THE RFQ IN THE NOTES AND ATTACHMENTS SECTION. CLICK THE PLACE QUOTE BUTTON.																
	<p><u>Notes and Attachments</u></p> <p>Note to Suppliers Please see attached files for Product Specifications, Shipping Details etc.</p> <p>Attachments</p> <table border="1"> <thead> <tr> <th>Type</th> <th>Description</th> <th>File/URL</th> <th>View</th> </tr> </thead> <tbody> <tr> <td>File</td> <td>Annex B - eRFQ Details and Product Specifications</td> <td>Annex B - eRFQ Details and Product Specifications.doc</td> <td>View</td> </tr> <tr> <td>File</td> <td>Annex C - SIA eRFQ Rules</td> <td>Annex C - SIA eRFQ Rules.doc</td> <td>View</td> </tr> <tr> <td>File</td> <td>Annex D - SIA Contract Terms & Conditions for Supply to SIA</td> <td>Annex D - SIA Contract Terms & Conditions for Supply to SIA.doc</td> <td>View</td> </tr> </tbody> </table> <p style="text-align: right;">Top</p> <p style="text-align: center;"> <input type="button" value="Acknowledge Participation"/> <input type="button" value="Place Quote"/> <input type="button" value="View Quote History"/> </p>	Type	Description	File/URL	View	File	Annex B - eRFQ Details and Product Specifications	Annex B - eRFQ Details and Product Specifications.doc	View	File	Annex C - SIA eRFQ Rules	Annex C - SIA eRFQ Rules.doc	View	File	Annex D - SIA Contract Terms & Conditions for Supply to SIA	Annex D - SIA Contract Terms & Conditions for Supply to SIA.doc	View
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File	Annex B - eRFQ Details and Product Specifications	Annex B - eRFQ Details and Product Specifications.doc	View														
File	Annex C - SIA eRFQ Rules	Annex C - SIA eRFQ Rules.doc	View														
File	Annex D - SIA Contract Terms & Conditions for Supply to SIA	Annex D - SIA Contract Terms & Conditions for Supply to SIA.doc	View														

10 THE PLACE FOR QUOTE PAGE DISPLAYS. YOU CAN PROVIDE COMMENTS IN THE **NOTE TO BUYER** BOX OR INCLUDE AN **ATTACHMENT**. SCROLL TO THE **RFQ ITEMS** SECTION.

NOTE:

- ATTACHMENTS CAN CONTAIN ADDITIONAL DESCRIPTIVE INFORMATION ABOUT YOUR BID SUCH AS TECHNICAL SPECIFICATIONS OR ENGINEERING DRAWINGS. THE ATTACHMENT FILE SIZE IS LIMITED TO 4 MB.
- ATTACHMENTS CAN ALSO BE **ADDED AT THE ITEM LEVEL**. PLEASE SEE THE NEXT PAGE.

Place Quote (RFQ 27466)
 Enter quote information for this RFQ and press the **Continue** button below.

RFQ Title **Supply of Aluminium Trays**

RFQ Currency **SGD**

Quote Currency **USD** **Exchange Rate** Price Precision **2 decimals maximum**

Quote Valid Until **23-12-2002** **Exchange Rate 0.57** Your Quote Number

Note to Buyer

[Attach Quote Documents](#)

RFQ Items Close Date: 24-12-2002 CST

Click an **Item Description** link to see RFQ details and enter additional quote information.

View > A quote must include every item on the RFQ
> A quote must include full quantity

STEP 11 ACTION

ENTER A VALUE IN THE **QUOTE PRICE** COLUMN FOR EACH ITEM. THEN SELECT A VALUE FROM THE DROP-DOWN LIST FOR EACH **REQUIRED ATTRIBUTE**.

SCROLL TO THE BOTTOM OF THE PAGE AND CLICK THE **CONTINUE** BUTTON.

NOTE: USE ONLY NUMERIC VALUES FOR PRICES. DO NOT USE A DOLLAR SIGN (\$). USE ONLY THE APPROPRIATE FORMAT FOR DATES.

View

- > A quote may include any item(s) on the RFQ
- > A quote must include full quantity
- > The lowest Price/Total Score receives the highest rank

Hide All * Indicates a required field 1 - 2 shown of 2

Line	Item Description	Category	Total Score	Rank	Start Price	Quote			Target		
						* Price	* Quantity	Promise Date	Price	Quantity	Need-By Date
1	Non-Premium Seat	Miscellaneous		Blind		<input type="text"/>	1,250 (Each)	<input type="text"/>		1,250 (Each)	

Required Attribute | Target Value | * Quote Value

Material (Text)	What is the material?	<input type="text"/>
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Ship-To Address 1 st
Dallas, TX 75039
United States

[Additional Attributes](#)
[Add Attachments](#)

For attachments at item level

Line	Item Description	Category	Total Score	Rank	Start Price	Quote			Target		
						* Price	* Quantity	Promise Date	Price	Quantity	Need-By Date
2	Premium Seat	Miscellaneous		Blind		<input type="text"/>	500 (Each)	<input type="text"/>		500 (Each)	

Required Attribute | Target Value | * Quote Value

Material (Text)	What is the seat material?	<input type="text"/>
-----------------	----------------------------	----------------------

Ship-To Address 1 st
Dallas, TX 75039
United States

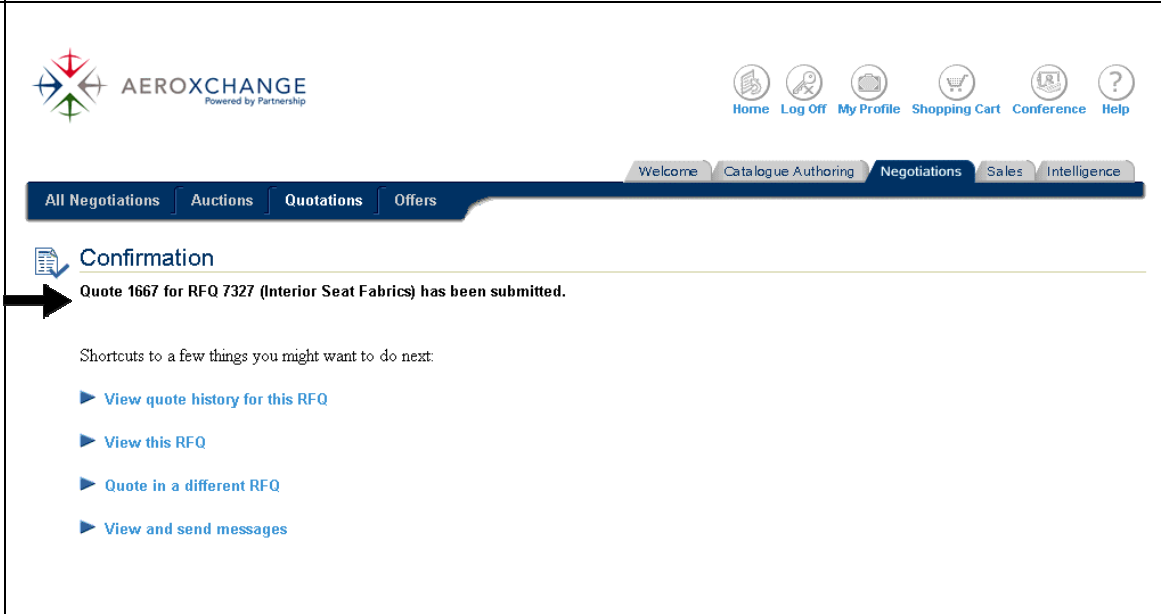
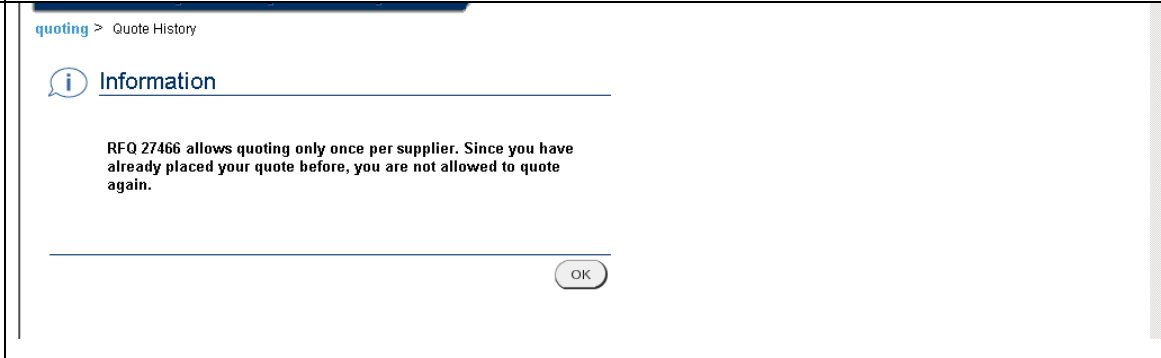
[Additional Attributes](#)
[Add Attachments](#)

1 - 2 shown of 2

REVIEW QUOTE

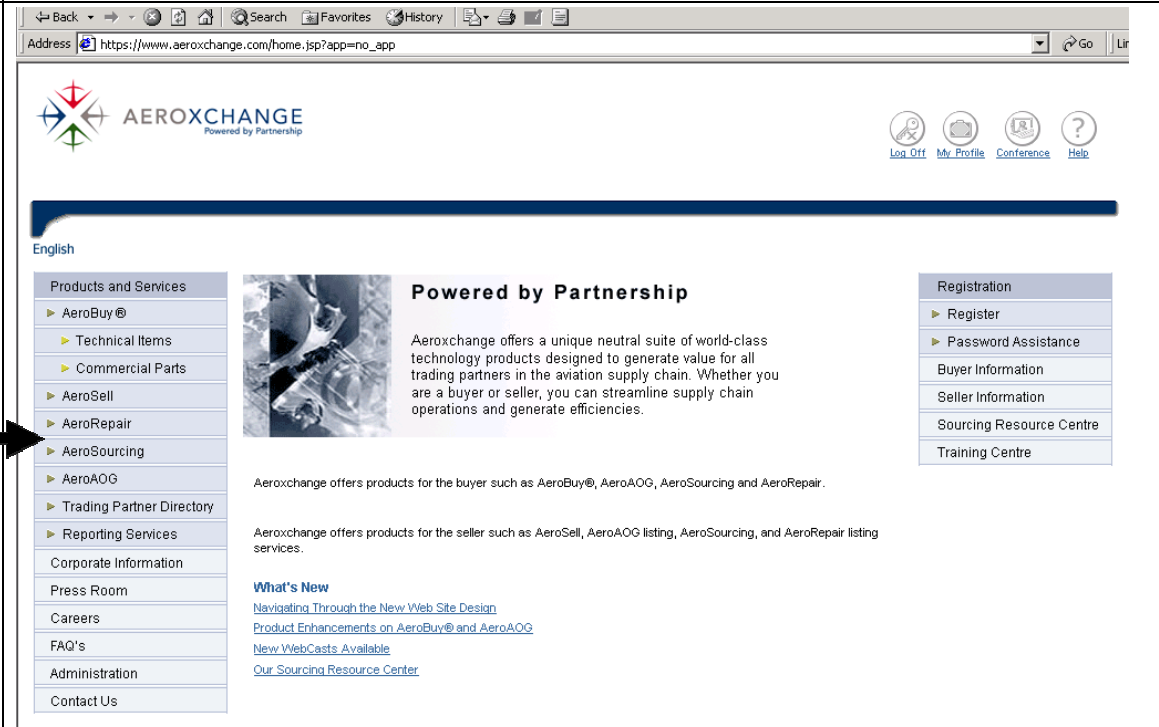
STEP	ACTION																		
12	<p>THE REVIEW QUOTE PAGE DISPLAYS. CAREFULLY REVIEW YOUR QUOTE.</p> <p>NOTE:</p> <ul style="list-style-type: none"> – USE THE BROWSER’S BACK BUTTON IF YOU NEED TO CHANGE ANY QUOTE INFORMATION. 																		
13	<p>CLICK THE SUBMIT BUTTON.</p> <p>The screenshot displays the AEROXCHANGE website interface. At the top, there is a navigation bar with links for Home, Log Off, My Profile, Shopping Cart, Conference, and Help. Below this is a secondary navigation bar with tabs for Welcome, Catalogue Authoring, Negotiations, Sales, and Intelligence. The main content area shows the breadcrumb trail: Negotiations > RFQ 7327 > Acknowledge Participation > Place Quote > Review Quote. The page title is 'Review Quote (RFQ 7327)'. Below the title, there is a 'Submit' button with an upward-pointing arrow. The main content area contains the text: 'Review your quote information and press the Submit button when you're finished. If you need to make changes, use your browser's back button.' Below this text, there are labels for 'Quote Valid Until', 'Your Quote Number', and 'Note to Buyer'. A section titled 'Item Quotes' contains the text: 'You just entered new quote information for the following items:'. Below this text is a table with columns: Details, Line, Item Description, Category, Start Price, and Your Price/Total Score. The table contains two rows of data. A downward-pointing arrow is positioned above the table, and a rightward-pointing arrow is positioned to the left of the table.</p> <p>Quote Valid Until Your Quote Number Note to Buyer</p> <p>Item Quotes</p> <p>You just entered new quote information for the following items:</p> <p>View All</p> <table border="1"> <thead> <tr> <th>Details</th> <th>Line</th> <th>Item Description</th> <th>Category</th> <th>Start Price</th> <th>Your Price/Total Score</th> </tr> </thead> <tbody> <tr> <td>View</td> <td>1</td> <td>Non-Premium Seat</td> <td>Miscellaneous</td> <td></td> <td>450/30</td> </tr> <tr> <td>View</td> <td>2</td> <td>Premium Seat</td> <td>Miscellaneous</td> <td></td> <td>915/100</td> </tr> </tbody> </table>	Details	Line	Item Description	Category	Start Price	Your Price/Total Score	View	1	Non-Premium Seat	Miscellaneous		450/30	View	2	Premium Seat	Miscellaneous		915/100
Details	Line	Item Description	Category	Start Price	Your Price/Total Score														
View	1	Non-Premium Seat	Miscellaneous		450/30														
View	2	Premium Seat	Miscellaneous		915/100														

BID CONFIRMATION

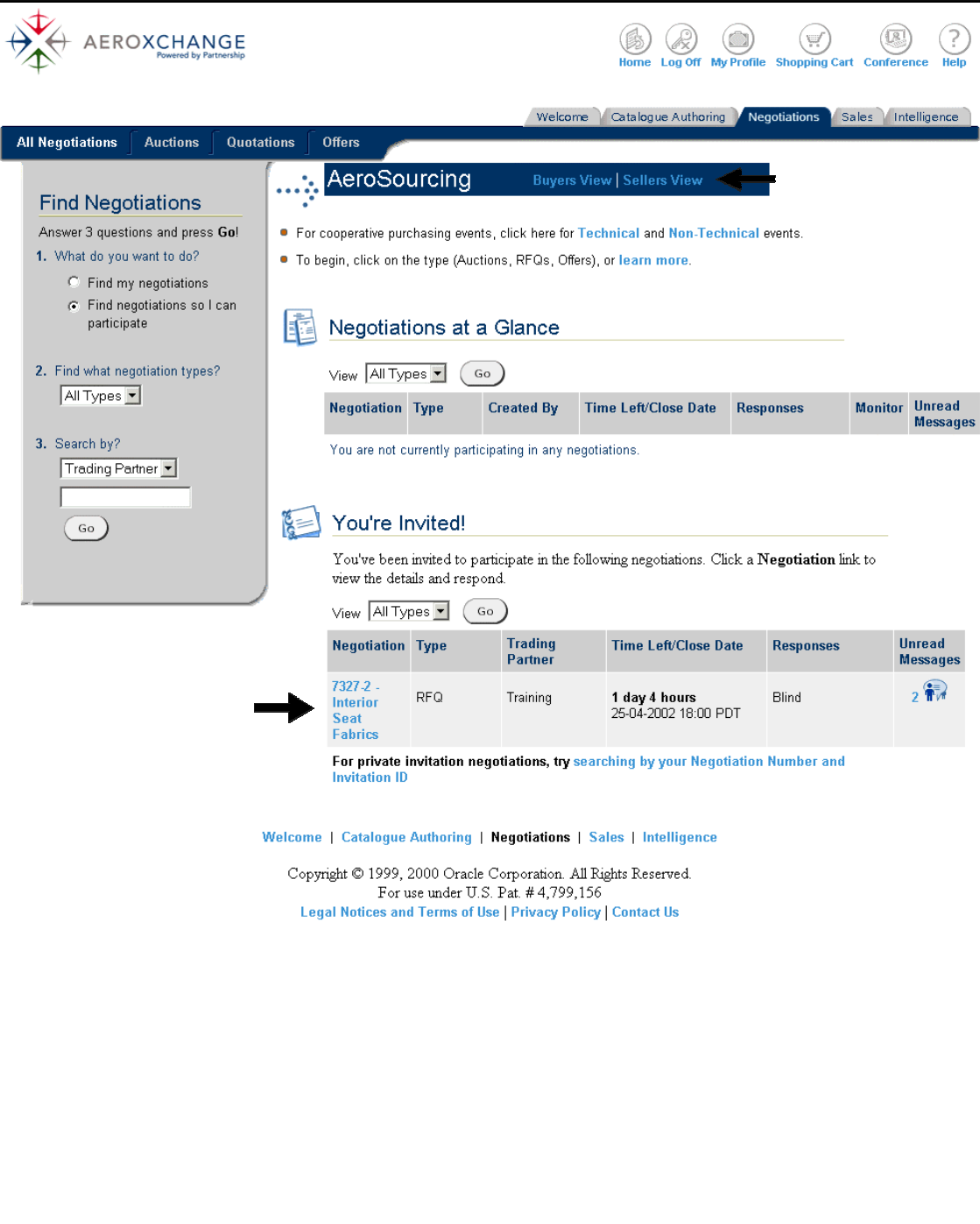
STEP	ACTION
14	<p>THE BID CONFIRMATION PAGE DISPLAYS.</p> <p>NOTE: THE QUOTE NUMBER DISPLAYED IS AUTOMATICALLY GENERATED BY THE SYSTEM.</p>
	
15	<p>PLEASE BE REMINDED THAT YOU ARE ALLOWED TO SUBMIT ONLY ONE BEST AND FINAL BID.</p> <p>CAUTION:</p> <p>THE SYSTEM ALLOWS ONE SUBMISSION OF BID (S) PER ERFQ. FOR EXAMPLE, FOR A MULTIPLE LINE ITEM (WHERE BIDDERS CAN SUBMIT BIDS FOR MORE THAN ONE PRODUCT) ERFQ, YOU HAVE TO SUBMIT BIDS FOR ALL THE LINE ITEMS IN A SINGLE ATTEMPT.</p>
16	

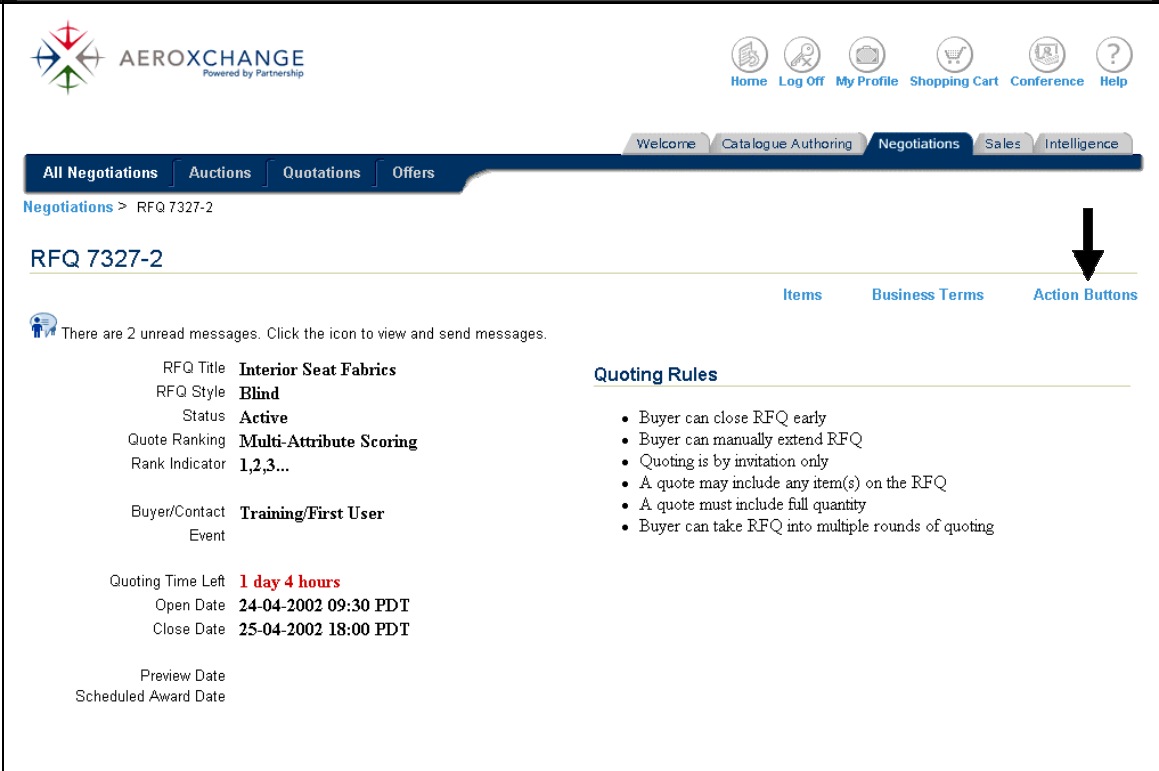
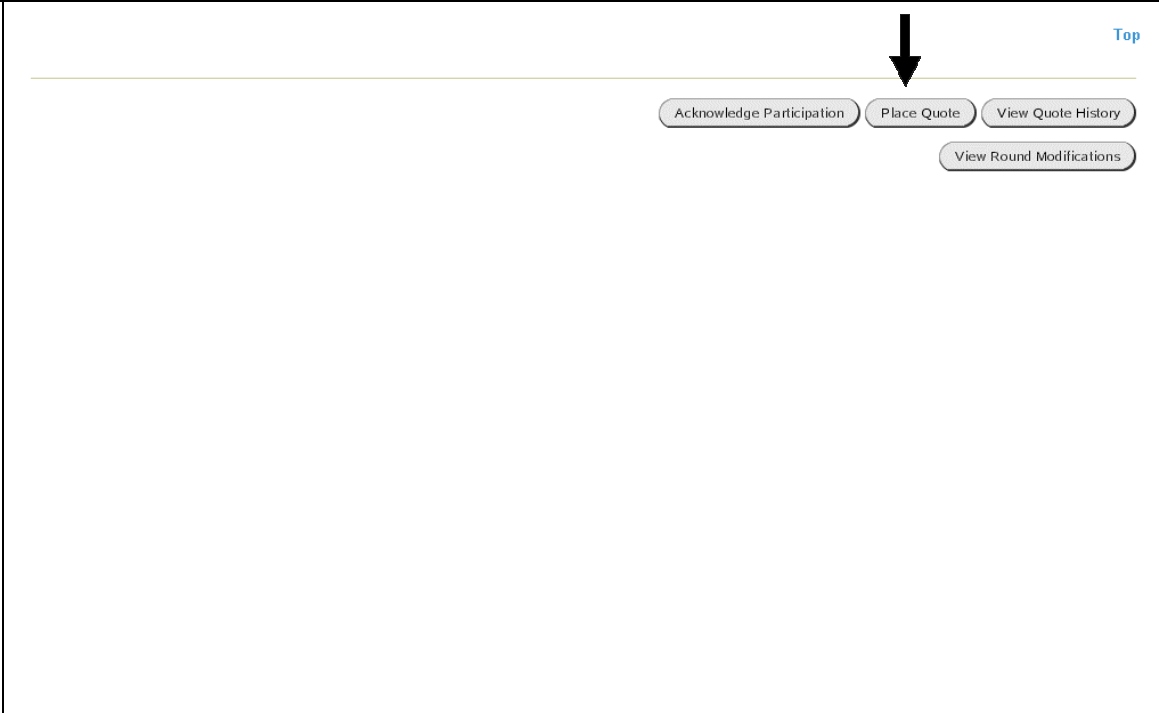
MULTIPLE ROUND RFQS

YOU MAY BE INVITED TO SUBMIT A QUOTE MULTIPLE TIMES IF THE BUYER ELECTS TO HAVE MULTIPLE ROUNDS FOR AN RFQ. THE FOLLOWING STEPS CAN BE FOLLOWED IF YOU ARE IN ROUND TWO OR LATER IN A MULTIPLE ROUND RFQ.





STEP	ACTION
1	<p>CLICK ON THE AEROSOURCING LINK.</p> <p>NOTE: IN A BUYER'S RFQ, THE SUPPLIERS WILL CLICK ON THE SELLING LINK. IN A SELLER'S RFQ, THE PARTICIPANTS WOULD CLICK ON THE BUYING LINK.</p>
	 <p>The screenshot shows the Aeroexchange website interface. At the top left is the Aeroexchange logo with the tagline 'Powered by Partnership'. Below the logo is a navigation menu with the following items: Products and Services, AeroBuy®, Technical Items, Commercial Parts, AeroSell, AeroRepair, AeroSourcing (highlighted with a black arrow), AeroAOG, Trading Partner Directory, Reporting Services, Corporate Information, Press Room, Careers, FAQ's, Administration, and Contact Us. To the right of the navigation menu is a 'Powered by Partnership' section with an image of an aircraft engine and text describing the platform's value. Further right is a 'Registration' section with links for Register, Password Assistance, Buyer Information, Seller Information, Sourcing Resource Centre, and Training Centre. The browser's address bar shows the URL: https://www.aeroexchange.com/home.jsp?app=no_app.</p>

STEP	ACTION
2	<p>THE AEROSOURCING PAGE DISPLAYS.</p> <p>THERE ARE TWO VIEWS LISTED BUYERS AND SELLERS. IF YOU ARE SELLING ITEMS THEN YOU WILL CLICK THE SELLERS LINK. IF YOU ARE BUYING ITEMS THEN YOU WILL CLICK THE BUYERS LINK.</p> <p>THE RFQ IN WHICH YOU PREVIOUSLY SUBMITTED A QUOTE WILL BE LISTED UNDER THE YOUR INVITED! SECTION. CLICK THE RFQS NUMBER.</p> <p>NOTE: THE RFQS NUMBER WILL BE FOLLOWED BY -X WHERE X IS THE ROUND. IN THE EXAMPLE BELOW, RFQ 2556 IS IN ITS SECOND ROUND OF BIDDING SO IT IS NUMBERED 2556-2.</p>

STEP	ACTION												
	 <p>The screenshot shows the AeroSourcing website. On the left is a 'Find Negotiations' sidebar with three steps: 1. What do you want to do? (radio buttons for 'Find my negotiations' and 'Find negotiations so I can participate'), 2. Find what negotiation types? (dropdown for 'All Types'), and 3. Search by? (dropdown for 'Trading Partner' and a search box). The main content area has a 'Negotiations at a Glance' section with a table showing 'You are not currently participating in any negotiations.' Below that is a 'You're Invited!' section with a table of invited negotiations. A black arrow points to the first row of the 'You're Invited!' table.</p> <table border="1" data-bbox="641 955 1364 1087"> <thead> <tr> <th>Negotiation</th> <th>Type</th> <th>Trading Partner</th> <th>Time Left/Close Date</th> <th>Responses</th> <th>Unread Messages</th> </tr> </thead> <tbody> <tr> <td>7327.2 - Interior Seat Fabrics</td> <td>RFQ</td> <td>Training</td> <td>1 day 4 hours 25-04-2002 18:00 PDT</td> <td>Blind</td> <td>2</td> </tr> </tbody> </table> <p>For private invitation negotiations, try searching by your Negotiation Number and Invitation ID</p>	Negotiation	Type	Trading Partner	Time Left/Close Date	Responses	Unread Messages	7327.2 - Interior Seat Fabrics	RFQ	Training	1 day 4 hours 25-04-2002 18:00 PDT	Blind	2
Negotiation	Type	Trading Partner	Time Left/Close Date	Responses	Unread Messages								
7327.2 - Interior Seat Fabrics	RFQ	Training	1 day 4 hours 25-04-2002 18:00 PDT	Blind	2								
3	<p>THE RFQ PAGE DISPLAYS. SCROLL TO THE BOTTOM OF THE PAGE OR CLICK THE ACTION BUTTONS LINK.</p>												

STEP	ACTION
	 <p>The screenshot shows the AEROXCHANGE interface for RFQ 7327-2. At the top, there is a navigation bar with 'All Negotiations', 'Auctions', 'Quotations', and 'Offers'. Below this, the RFQ title 'Interior Seat Fabrics' is displayed along with its style 'Blind' and status 'Active'. A 'Place Quote' button is visible at the bottom right of the main content area, indicated by a large black arrow.</p>
<p>4</p>	<p>CLICK THE PLACE QUOTE BUTTON.</p> <p>NOTE: VIEW ROUND MODIFICATIONS: IF THE RFQ WAS CHANGED BETWEEN ROUNDS, ALL THE CHANGES WILL BE LISTED.</p>
	 <p>This close-up shows the 'Place Quote' button in the context of other actions: 'Acknowledge Participation', 'View Quote History', and 'View Round Modifications'. A large black arrow points directly to the 'Place Quote' button.</p>


STEP	ACTION
5	<p>THE PLACE QUOTE PAGE DISPLAYS. SCROLL TO THE RFQ ITEMS SECTION.</p> <p>NOTE: ATTACHMENTS CAN CONTAIN ADDITIONAL DESCRIPTIVE INFORMATION ABOUT YOUR BID SUCH AS TECHNICAL SPECIFICATIONS OR ENGINEERING DRAWINGS. THE ATTACHMENT FILE SIZE IS LIMITED TO 4 MB.</p> <p>NOTE: THE TIME LEFT AND CLOSE DATE ARE IN RED DENOTING THAT IT IS NOT UPDATING. THE INFORMATION DISPLAYED WAS CAPTURED AS THE PAGE WAS ENTERED.</p>
6	<p>THE VALUES YOU QUOTED IN THE FIRST ROUND WILL BE SHOWN. ADJUST THE VALUES FOR THIS ROUND.</p> <p>SCROLL TO THE BOTTOM OF THE PAGE AND CLICK THE SUBMIT QUOTE BUTTON.</p> <p>NOTE: USE ONLY NUMERIC VALUES FOR PRICES. DO NOT USE A DOLLAR SIGN (\$). USE ONLY THE APPROPRIATE FORMAT FOR DATES.</p>







STEP	ACTION																																																																								
	<p>Hide All * Indicates a required field 1 - 2 shown of 2</p> <table border="1"> <thead> <tr> <th rowspan="2">Line</th> <th rowspan="2">Item Description</th> <th rowspan="2">Category</th> <th rowspan="2">Total Score</th> <th rowspan="2">Rank</th> <th rowspan="2">Start Price</th> <th colspan="3">Quote</th> <th colspan="3">Target</th> </tr> <tr> <th>* Price</th> <th>* Quantity</th> <th>Promise Date</th> <th>Price</th> <th>Quantity</th> <th>Need-By Date</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>Non-Premium Seat</td> <td>Miscellaneous</td> <td></td> <td>Blind</td> <td>350</td> <td>1,250 (Each)</td> <td></td> <td></td> <td>1,250 (Each)</td> <td></td> <td></td> </tr> </tbody> </table> <p>   <table border="1"> <thead> <tr> <th>Required Attribute</th> <th>Target Value</th> <th>* Quote Value</th> </tr> </thead> <tbody> <tr> <td>Material (Text)</td> <td>What is the material?</td> <td>Leather</td> </tr> </tbody> </table> <p> Ship-To Address 1 st Dallas, TX 75039 United States </p> <p> Additional Attributes Add Attachments </p> <table border="1"> <thead> <tr> <th rowspan="2">Line</th> <th rowspan="2">Item Description</th> <th rowspan="2">Category</th> <th rowspan="2">Total Score</th> <th rowspan="2">Rank</th> <th rowspan="2">Start Price</th> <th colspan="3">Quote</th> <th colspan="3">Target</th> </tr> <tr> <th>* Price</th> <th>* Quantity</th> <th>Promise Date</th> <th>Price</th> <th>Quantity</th> <th>Need-By Date</th> </tr> </thead> <tbody> <tr> <td>2</td> <td>Premium Seat</td> <td>Miscellaneous</td> <td></td> <td>Blind</td> <td>780</td> <td>500 (Each)</td> <td></td> <td></td> <td>500 (Each)</td> <td></td> <td></td> </tr> </tbody> </table> <p>   <table border="1"> <thead> <tr> <th>Required Attribute</th> <th>Target Value</th> <th>* Quote Value</th> </tr> </thead> <tbody> <tr> <td>Material (Text)</td> <td>What is the seat material?</td> <td>Suede</td> </tr> </tbody> </table> <p> Ship-To Address 1 st Dallas, TX 75039 United States </p> <p> Additional Attributes Add Attachments </p> </p></p>	Line	Item Description	Category	Total Score	Rank	Start Price	Quote			Target			* Price	* Quantity	Promise Date	Price	Quantity	Need-By Date	1	Non-Premium Seat	Miscellaneous		Blind	350	1,250 (Each)			1,250 (Each)			Required Attribute	Target Value	* Quote Value	Material (Text)	What is the material?	Leather	Line	Item Description	Category	Total Score	Rank	Start Price	Quote			Target			* Price	* Quantity	Promise Date	Price	Quantity	Need-By Date	2	Premium Seat	Miscellaneous		Blind	780	500 (Each)			500 (Each)			Required Attribute	Target Value	* Quote Value	Material (Text)	What is the seat material?	Suede
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Required Attribute	Target Value	* Quote Value																																																																							
Material (Text)	What is the material?	Leather																																																																							
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7	<p>THE REVIEW QUOTE PAGE DISPLAYS. CAREFULLY REVIEW YOUR QUOTE.</p> <p>NOTE: USE YOUR BROWSER'S BACK BUTTON IF YOU NEED TO CHANGE ANY QUOTE INFORMATION.</p>																																																																								
8	<p>SCROLL TO THE RIGHT OF THE PAGE AND CLICK EITHER OF THE SUBMIT BUTTON.</p>																																																																								

STEP	ACTION																		
	<div style="text-align: right;"> Welcome Catalogue Authoring Negotiations Sales Intelligence </div> <div style="background-color: #003366; color: white; padding: 5px;"> All Negotiations Auctions Quotations Offers </div> <p>Negotiations > RFQ 7327-2 > Multi-Round Modifications Summary (RFQ 7327-2) > Place Quote > Review Quote</p> <p style="text-align: right;">Item Quotes</p> <p>Review Quote (RFQ 7327-2)</p> <p>Review your quote information and press the Submit button when you're finished. If you need to make changes, use your browser's back button.</p> <p style="text-align: center;">Quote Valid Until Your Quote Number Note to Buyer</p> <p>Item Quotes You just entered new quote information for the following items:</p> <p>View All</p> <table border="1"> <thead> <tr> <th>Details</th> <th>Line</th> <th>Item Description</th> <th>Category</th> <th>Start Price</th> <th>Your Price/Total Score</th> </tr> </thead> <tbody> <tr> <td>View</td> <td>1</td> <td>Non-Premium Seat</td> <td>Miscellaneous</td> <td></td> <td>350/90</td> </tr> <tr> <td>View</td> <td>2</td> <td>Premium Seat</td> <td>Miscellaneous</td> <td></td> <td>700/100</td> </tr> </tbody> </table> <p style="text-align: right;"><input type="button" value="Submit"/></p>	Details	Line	Item Description	Category	Start Price	Your Price/Total Score	View	1	Non-Premium Seat	Miscellaneous		350/90	View	2	Premium Seat	Miscellaneous		700/100
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View	1	Non-Premium Seat	Miscellaneous		350/90														
View	2	Premium Seat	Miscellaneous		700/100														

THE **BID CONFIRMATION** PAGE DISPLAYS.


NOTE: THE QUOTE NUMBER DISPLAYED IS AUTOMATICALLY GENERATED BY THE SYSTEM.



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 **Confirmation**

Quote 1675 for RFQ 7327-2 (Interior Seat Fabrics) has been submitted.

Shortcuts to a few things you might want to do next:

- [▶ View quote history for this RFQ](#)
- [▶ View this RFQ](#)
- [▶ Quote in a different RFQ](#)
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